SEC FORM 20-IS

INFORMATION STATEMENT PURSUANT TO SECTION 17.1(b) OF THE SECURITIES REGULATION CODE

1. Check the appropriate box:
Preliminary Information Statement
Definitive Information Statement
2. Name of Registrant as specified in its charter
GINEBRA SAN MIGUEL INC.
3. Province, country or other jurisdiction of incorporation or organization
Philippines
4. SEC Identification Number
142312
5. BIR Tax Identification Code
000-083-856-000
6. Address of principal office
3rd and 6th Floors, San Miguel Properties Centre, St. Francis Street, Ortigas Center, Mandaluyong City Postal Code 1550
7. Registrant's telephone number, including area code
(+632) 841-5100
8. Date, time and place of the meeting of security holders
May 28, 2015, Thursday, 2:00 P.M. at Executive Dining Room, 2nd Floor, San Miguel Corporation-Head Office Complex, No. 40 San Miguel Avenue, Mandaluyong City
9. Approximate date on which the Information Statement is first to be sent or given to security holders
May 7, 2015
10. In case of Proxy Solicitations:
Name of Person Filing the Statement/Solicitor
GINEBRA SAN MIGUEL INC.
Address and Telephone No.
3rd and 6th Floors, San Miguel Properties Centre, St. Francis Street, Ortigas Center, Mandaluyong City, 841-5100
11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding	g
COMMON	286,327	,841
PREFERRED	32,786	,885
13. Are any or all	of registrant's securities listed on a Stock Exchange?	
Yes	No	
If yes, state the	e name of such stock exchange and the classes of securities listed therein:	
Philippine S	tock Exchange, Inc Common Shares	

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



Ginebra San Miguel, Inc. GSMI

PSE Disclosure Form 17-5 - Information Statement for Annual or Special Stockholders' Meeting *References: SRC Rule 20 and Section 17.10 of the Revised Disclosure Rules*

Date of Stockholders' Meeting	May 28, 2015
Type (Annual or Special)	Annual
Time	2:00 P.M.
Venue	Executive Dining Room, 2nd Floor, San Miguel Corporation-Head Office Complex, No. 40 San Miguel Avenue, Mandaluyong City
Record Date	Apr 20, 2015

Inclusive Dates of Closing of Stock Transfer Books

Start Date	Apr 21, 2015
End date	Apr 27, 2015

Other Relevant Information

Please see attached Definitive Information Statement of GSMI filed with the Securities and Exchange Commission on April 28, 2015.

Filed on behalf by:	
Name	Conchita Jamora
Designation	General Counsel and Assistant Corporate Secretary

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GINEBRA SAN MIGUEL INC.

NOTICE OF REGULAR MEETING OF STOCKHOLDERS May 28, 2015

The Regular Meeting of the Stockholders of Ginebra San Miguel Inc. will be held on Thursday, May 28, 2015, 2:00 P.M. at the Executive Dining Room, 2nd Floor, San Miguel Corporation (SMC) - Head Office Complex, No. 40 San Miguel Avenue, Mandaluyong City.

The Agenda of the Meeting is as follows:

- 1. Certification of Notice and Quorum
- Approval of the Minutes of the Regular Stockholders' Meeting held on May 8, 2014
- 3. Presentation of the Annual Report
- 4. Ratification of Acts and Proceedings of the Board of Directors and Corporate Officers
- 5. Election of Directors
- 6. Appointment of External Auditor
- 7. Other Matters
- 8. Adjournment

Minutes of the last Regular Stockholders' Meeting and resolutions of the Board of Directors since the date of the 2014 Regular Stockholders' Meeting will be available for examination during office hours at the Office of the Corporate Secretary located at 7th Floor, SMC-Head Office Complex, No. 40 San Miguel Avenue, Mandaluyong City

The deadline for submission of proxies is on May 14, 2015. For stockholders that are partnerships, corporations or associations, the proxy must be accompanied by a Secretary's Certificate setting out the authority of their designated proxies. A sample of the proxy form is included in this notice for your reference. Proxies need not be notarized. Validation of proxies is on May 21, 2015 at 10:00 A.M. at the SMC Stock Transfer Service Corporation Office, 2nd Floor, SMC-Head Office Complex, No. 40 San Miguel Avenue, Mandaluyong City. For your convenience in registering your attendance in the meeting, please present some form of identification, such as passport, driver's license, or company I.D. Registration will start at 12:30 P.M. and the registration booths will be closed at 2:00 P.M.

Virgilio S. Jacinto **Corporate Secretary**

PROXY

The undersigned stockholder of GINEBRA SAN MIGUEL INC. (the "Company"), hereby appoints ______ or in his/her absence, the Chairman of the Meeting, as attorney-in-fact and proxy, to represent and vote all shares registered in his/her/its name at the regular meeting of the stockholders of the Company scheduled on Thursday, May 28, 2015 at 2:00 P.M. at the Executive Dining Room, 2nd Floor, San Miguel Corporation-Head Office Complex, No. 40 San Miguel Avenue, Mandaluyong City, and any of its adjournment(s), as fully as the

PROPOSAL		ACTION						
	FOR ALL	WITHHOLD FOR ALL	EXCEPTION	FULL DESCRIPTION PROXY				
1. Election of Directors								
The following are the nominees: Eduardo M. Cojuangco, Jr. Ramon S. Ang Bernard D. Marquez Francisco S. Alejo III Leo S. Alvez Gabriel S. Claudio Minita V. Chico-Nazario* Mario K. Surio Francisco H. Villaruz, Jr.* *Independent Director INSTRUCTIONS: To withhold authority to vote for any individual nominee(s), please mark Exception box and list the name(s) under.								
	FOR	AGAINST	ABSTAIN					
 Approval of the Minutes of the 2014 Regular Stockholders' Meeting 								
 Presentation and Approval of the Annual Report of the Company for the year ended December 31, 2014. 								
 Ratification of Acts and Proceedings of the Board of Directors and Corporate Officers 								
5. Appointment of R.G. Manabat & Co. as External Auditor of the Company								

undersigned could do if present and voting in person, ratifying all actions taken on matters that may properly come before such meeting or its adjournment(s). The undersigned directs the proxy to vote on the agenda items which have been expressly indicated with "X" below.

Signed this _____ day of ______

2015 at

PRINTED NAME OF STOCKHOLDER

SIGNATURE OF STOCKHOLDER/ AUTHORIZED SIGNATORY

THIS PROXY SHOULD BE RECEIVED BY THE CORPORATE SECRETARY ON OR BEFORE MAY 14, 2015. THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER. IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF ALL NOMINEES AND FOR THE APPROVAL OF THE MATTERS STATED ABOVE AND FOR SUCH OTHER MATTERS AS MAY PROPERLY COME BEFORE THE MEETING AS RECOMMENDED BY MANAGEMENT OR THE BOARD OF DIRECTORS. A STOCKHOLDER GIVING A PROXY HAS THE POWER TO REVOKE IT AT ANY TIME BEFORE THE RIGHT GRANTED IS EXERCISED. A PROXY IS ALSO CONSIDERED REVOKED IF THE STOCKHOLDER ATTENDS THE MEETING IN PERSON AND EXPRESSED HIS INTENTION TO VOTE IN PERSON. NOTARIZATION OF THIS PROXY IS NOT REQUIRED.

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 20-IS

INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

- 2. Name of Registrant as specified in its Charter:

GINEBRA SAN MIGUEL INC.

SECURITIES AND EXCHANGE COMMISSION AS5057778 :30 am

3. Province, country and other jurisdiction of incorporation or organization:

Metro Manila, Philippines

- 4. SEC Identification Number: 142312
- 5. BIR Tax Identification Code: 000-083-856-000
- 6. Address of principal office:

Postal Code:

1550

3rd and 6th Floors, San Miguel Properties Centre, St. Francis Street, Ortigas Center, Mandaluyong City, Philippines

- 7. Registrant's telephone number, including area code: (632) 841-5100
- 8. Date, time and place of the meeting of stockholders:

Date:	May 28, 2015, Thursday
Time:	2:00 P.M.
Place:	Executive Dining Room, 2 nd Floor
	San Miguel Corporation-Head Office Complex
	No. 40 San Miguel Avenue, Mandaluyong City

9. Approximate date of which the Information Statement is to be first sent or given to security holders:

May 7, 2015

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10.	Securities registered pursuant to	o Sections 8 and 12 of the SR	C:
	Title of Each Close	Authorized	0

<u>Title of Each Class</u>	Authorized	Outstanding
(As of March 31, 2015)		
Common	460,000,000	286,327,841
Preferred	100,000,000	32,786,885
	560,000,000	319,114,726

11. Are any or all the registrant's securities listed on a Stock Exchange?

_√_Yes

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

No

Philippine Stock Exchange, Inc. - Common Shares

4

INFORMATION STATEMENT

GENERAL INFORMATION

Date, Time and Place of Annual/Regular Meeting

Date: May 28, 2015, Thursday

Time: 2:00 P.M.

Place: Executive Dining Room, 2nd Floor

San Miguel Corporation (SMC)-Head Office Complex No. 40 San Miguel Avenue, Mandaluyong City

Mailing address of the principal office of the Registrant: 3rd and 6th Floors, San Miguel Properties Centre, St. Francis Street, Ortigas Center, Mandaluyong City, Philippines

The Information Statement is to be first sent to security holders approximately on May 7, 2015.

WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.

Should you be unable to attend the meeting but would like to be represented thereat, please submit your proxies to the Office of the Corporate Secretary, at the 7th Floor, SMC-Head Office Complex, No. 40 San Miguel Avenue, Mandaluyong City. A sample proxy form is attached to this Information Statement for your reference. For stockholders that are partnerships, corporations or associations, please submit with the proxy a sworn certification of your resolutions evidencing authority of your designated proxies.

The deadline for submission of proxies is on May 14, 2015. Validation of proxies will be on May 21, 2015 at 10:00 A.M. at the SMC Stock Transfer Service Corporation Office, 2nd Floor, SMC-Head Office Complex, No. 40 San Miguel Avenue, Mandaluyong City.

Dissenters' Right of Appraisal

Under Section 82, Title X of the Corporation Code, stockholders dissenting from and voting against the following corporate actions may demand payment of the fair value of their shares as of the day prior to the date on which the vote was taken for such corporate action: amendment to the corporation's articles of incorporation which has the effect of changing and restricting the rights of any shareholder or class of shares; or of authorizing preferences in any respect superior to those of outstanding shares of any class; or of extending or shortening the term of corporate existence; sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporation's property and assets; merger or consolidation; and investment of corporate funds in another corporation or business for any purpose other than its primary purpose. The stockholders' right of appraisal may be exercised within a period of thirty (30) days from the date on which the vote on the corporate action was taken.

There are no corporate matters or actions at the 2015 Regular Stockholders' Meeting of Ginebra San Miguel Inc. (the "Company") that will entitle dissenting stockholders to exercise their right of appraisal as provided in Title X of the Corporation Code.

Interest of Certain Persons in Matters to be Acted Upon

No director, nominee for election as director, associate of the nominee or executive officer of the Company at any time since the beginning of the last fiscal year has had any substantial interest, direct or indirect, by security holdings or otherwise, in any of the matters to be acted upon in the meeting, other than election to office.

None of the incumbent directors has informed the Company in writing of an intention to oppose any action to be taken by the Company at the meeting.

CONTROL AND COMPENSATION INFORMATION

Voting Securities and Principal Holders Thereof

Number of shares outstanding as of March 31, 2015:

Common Shares:	286,327,841
Preferred Shares:	32,786,885
Total shares issued and outstanding:	319,114,726

All stockholders as of April 20, 2015 are entitled to vote at the Regular Stockholders' Meeting.

Every stockholder entitled to vote shall be entitled to one (1) vote for each share of stock in his/her/its name in the books of the Company. However, in electing members to the Board of Directors, every stockholder is entitled to cumulate his/her/its votes in accordance with the provisions of law.¹

Security Ownership of Certain Record and Beneficial Owners

Owners of record of more than 5% of the Company's voting securities as of March 31, 2015 are as follows:

Title of Class	Name, Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	Percent
Common	San Miguel Corporation ²	San Miguel	Filipino	216,972,000	78.27%

¹ In accordance with Section 24 of the Corporation Code of the Philippines ("Code"), a stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit, provided, that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the corporation multiplied by the whole number of directors to be elected.

² The Board of Directors of San Miguel Corporation ("SMC") authorizes any Group A signatory, singly, or any two Group B signatories, jointly, to act and vote in person or by proxy, shares held by SMC in other corporations. The Group A signatories of SMC are Eduardo M. Cojuangco, Jr., Ramon

Preferred ³	No. 40 San Miguel Avenue, Mandaluyong City, parent company of the issuer	Corporation		32,786,885	
Common	PCD Nominee Corporation (Filipino) Ground Floor, Makati Stock Exchange Ayala, Ave., Makati City ⁴	various	Filipino	51,357,304	16.09%

As of March 31, 2015, there are 4,576,524 common shares which are owned by foreigners, which is only 1.43 % of the Company's total outstanding shares.

The following are the number of shares of the Company's capital stock (all of which are voting shares) owned of record by the Chairman and Chief Executive Officer, key officers and directors of the Company as of March 31, 2015:

(1) Title of Class	(2) Name of Record Owner	(3) Amount and Nature of Ownership	(4) Citizenship	(5) Percent of Class
Common	Eduardo M. Cojuangco, Jr.	$5,000 (D)^5$	Filipino	0.00%
Common	Ramon S. Ang	5,000 (D)	Filipino	0.00%
Common	Ferdinand K. Constantino	5,000 (D)	Filipino	0.00%
Common	Bernard D. Marquez	30,000 (D)	Filipino	0.00%
Common	Joseph N. Pineda	5,000 (D)	Filipino	0.00%
Common	Leo S. Alvez	5,000 (D)	Filipino	0.00%
Common	Gabriel L. Claudio	5,000 (D)	Filipino	0.00%
Common	Minita V. Chico Nazario	5,000 (D)	Filipino	0.00%
Common	Francisco H. Villaruz. Jr.	5,000 (D)	Filipino	0.00%

The aggregate number of shares owned of record by the Chairman and Chief Executive Officer, key officers and directors of the Company as a group, as of March 31, 2015, is 70,000 shares or approximately 0.0219% of the Company's outstanding capital stock.

The aggregate number of shares owned of record by all officers and directors as a group as of March 31, 2015 is 388,000 shares or approximately 0.1216% of the Company's outstanding capital stock.

The foregoing beneficial or record owners have no right to acquire additional shares within thirty (30) days from options, warrants, conversion privileges or similar obligations or otherwise.

S. Ang, Ferdinand K. Constantino, Virgilio S. Jacinto, Joseph N. Pineda, Aurora T. Calderon and Sergio G. Edeza. The Group B signatories of SMC are Bella O. Navarra, Cecile Caroline U. de Ocampo, Manuel M. Agustin, Virgilio S. de Guzman, Lorenzo G. Formoso III, Almira C. Dalusung and Ma. Raquel Paula G. Lichauco.

³ The Preferred Shareholders shall be entitled to vote in the same manner as Common Shareholders in accordance with the Company's Amended By-Laws.

 ⁴ Registered owner of shares held by participants in the Philippine Depository & Trust Corp., a private company organized to implement an automated book entry of handling securities in the Philippines.
 ⁵ (D)-Direct

DIRECTORS AND EXECUTIVE OFFICERS

Directors, Including Independent Directors and Nominees, and Executive Officers

The names of the incumbent directors, nominees for election as directors for 2015, and senior executive officers of the Company, and their respective ages, periods of service, directorships in other reporting companies and positions in the last five (5) years, are as follows:

Eduardo M. Cojuangco, Jr., Filipino, 79, is the Chairman and Chief Executive Officer of the Company, a position he has held since October 21, 1998. He is also the Chairman of the Company's Executive Committee. He also holds positions in the following listed companies: Chairman and Chief Executive Officer of San Miguel Corporation; Chairman of San Miguel Pure Foods Company, Inc. and Petron Corporation. He is also the Chairman of ECJ and Sons Agricultural Enterprises, Inc. and Eduardo Cojuangco, Jr. Foundation, Inc.; and Director of Caiñaman Farms, Inc. He was previously a director of various companies, including but not limited to Manila Electric Company (February 2009-May 2009). He attended the College of Agriculture, University of the Philippines – Los Baños and California Polytechnic College in San Luis, Obispo, U.S.A. He is a recipient of the LaSallian Master Award for his exemplary leadership in Business (November 20, 2010) and Order of Madame de Maillefer (October 28, 2011) both given by the De La Salle University.

Ramon S. Ang, Filipino, 61, Vice Chairman of the Company has been a Director of the Company since April 4, 2000 and a Member of the Company's Executive Committee. He also holds positions in the following listed companies: Vice Chairman, President and Chief Operating Officer of San Miguel Corporation; Chief Executive Officer and President of Petron Corporation and Top Frontier Investment Holdings, Inc.; and Vice Chairman of San Miguel Pure Foods Company, Inc. His other current positions, include among others, the following: Chairman and Chief Executive Officer of Petron Marketing Corporation and SMC Global Power Holdings Corp.; Vice Chairman of San Miguel Yamamura Haiphong Glass Co. Limited (Vietnam); Chairman and President of San Miguel Properties, Inc., San Miguel Consolidated Power Corporation, Rapid Thoroughfares Inc., and Bell Telecommunications Philippines, Inc.; Chairman of San Miguel Brewery Inc., San Miguel Brewery Hongkong Limited, Distileria Bago, Inc., San Miguel Foods, Inc., The Purefoods-Hormel Company, Inc., San Miguel Yamamura Packaging Corporation, South Luzon Tollway Corporation, Liberty Telecoms Holdings, Inc., Anchor Insurance Brokerage Corp., Sea Refinery Corporation and Philippine Diamond Hotel & Resort Inc. Mr. Ang was previously the President and Chief Executive Officer of Trustmark Holdings Corporation and Zuma Holdings and Management Corporation; President and Chief Operating Officer of PAL Holdings, Inc. and Philippine Airlines, Inc.; Director of Air Philippines Corporation; and Vice Chairman of Manila Electric Company. He has held directorships in various companies, including domestic and international subsidiaries of San Miguel Corporation in the last five He has a Bachelor of Science degree in Mechanical Engineering from Far Eastern years. University.

Bernard D. Marquez, Filipino, 46, is the President of the Company since May 12, 2011 and is a Member of the Company's Executive Committee, Executive Compensation Committee and Nomination and Hearing Committee. He is the incumbent President of Distileria Bago, Inc., East Pacific Star Bottlers Phils Inc., Agricrops Industries Inc. and Healthy Condiments, Inc. He is also a director of the following companies: Thai San Miguel Liquor Co., Ltd. (TSML), Thai Ginebra Trading, Siam Wine and Liquor Limited, Ginebra San Miguel International Limited, GSM International Holdings Limited, Siam Holdings

Limited and Global Beverage Holdings Limited. He previously held the following positions: Vice President and General Manager of TSML (January 2010-March 2011) and Vice President and General Manager of San Miguel Beverages, Inc. (March 2007-December 2009). He holds a degree in B.A. Economics from Ateneo de Manila University and a master's degree in Business Management from the Asian Institute of Management. He also completed his academic units for Master in Public Administration at the University of the Philippines.

Leo S. Alvez, Filipino, 72, has been a Director of the Company since April 24, 2002. He is also the Chairman of the Company's Nomination and Hearing Committee and a Member of the Company's Audit Committee and Executive Compensation Committee. He is also an incumbent Director of San Miguel Corporation. Retired Major General Alvez has held various positions in the government. He earned his Bachelor of Science Degree at the Philippine Military Academy and Masters in Business Administration at the University of the Philippines.

Gabriel S. Claudio, Filipino, 60, has been a Director of the Company since November 11, 2010 and a Member of the Company's Nomination and Hearing Committee. He has served as political advisor to two Philippine Presidents. He occupied several cabinet positions: Presidential Political Adviser, Presidential Legislative Adviser, Head of the Presidential Legislative Liaison Office, Acting Executive Secretary and Cabinet Coordinating Officer for Regional Development. He is presently Chairman of the Board of Trustees of the Conflict Resolution Group Foundation, Inc., a Member of the Board of Trustees of TOBY's Sports and Youth Foundation, and a Director of the Risks and Opportunities Assessment Management, Inc. He was Chairman of the Board of Trustees of the Metropolitan Waterworks & Sewerage System (MWSS) and a Director of the Development Bank of the Philippines (DBP) and the Philippine Charity Sweepstakes Office (PCSO). He earned his AB Communications Arts degree from the Ateneo de Manila University.

Minita V. Chico-Nazario, Filipino, 75, is an Independent Director of the Company since March 9, 2012, Chairperson of the Company's Audit Committee and Member of the Company's Executive Compensation Committee. She is also an Independent Director of San Miguel Properties, Inc. and Top Frontier Investment Holdings, Inc. She is currently a Director of Banco San Juan (Rural Bank) and Legal Consultant of Union Bank of the Philippines. She is also the incumbent Dean of the College of Law of the University of Perpetual Help in Las Piñas City. She has previously held the following positions: Legal Consultant of Philippine Amusement and Gaming Corporation (January 2010-June 2010) and Metro Manila Development Authority (March 2010-June 2010); and Chairman of the Board of Directors (June 2010-August 2010) and Director (September 2010-September 2011) of PNOC Exploration Corporation. She has served the judiciary in various capacities for forty-seven years, as Presiding Justice of the Sandiganbayan (February 2003-February 2004) and Associate Justice of the Supreme Court (February 10, 2004-December 5, 2009). She obtained her law degree from the University of the Philippines and is a member of the New York State Bar.

Francisco H. Villaruz, Jr.,⁶ Filipino, 71, is an Independent Director of the Company since November 6, 2014 and a Member of the Audit Committee and Nomination and Hearing Committee. He was recently elected as Independent Director of South Luzon Tollway

⁶ Justice Villaruz (Ret.) was elected as Independent Director on November 6, 2014, vice Justice Angelina S. Gutierrez (Ret.) who resigned as Independent Director of the Company effective October 8, 2014. Justice Gutierrez has been appointed as member of the Judicial and Bar Council.

Corporation (March 16, 2015). He has served the judiciary as Associate Justice (October 8, 2001 – October 9, 2011) and as Presiding Justice (October 10, 2011 – June 8, 2013) of Sandiganbayan. He was previously appointed as Director of the Securities and Exchange Commission. He obtained his law degree at the University of the Philippines and was a consistent member and officer of the Order of The Purple Feather (UP Law Honor Society). He has attended various trainings, seminars and conferences in the Philippines and abroad.

Ferdinand K. Constantino, Filipino, 63, has been a Director of the Company since May 10, 2012 and is the Chairman of the Company's Executive Compensation Committee and a Member of the Company's Executive Committee and Audit Committee. He holds, among others, the following positions: Director, Senior Vice President, Chief Finance Officer and Treasurer of San Miguel Corporation; Vice Chairman of San Miguel Global Power; Director of San Miguel Brewery Inc., San Miguel Yamamura Packaging Corporation, Magnolia, Inc., Petron Malaysia, San Miguel Super Coffeemix Co., Inc. and Citra Metro Manila & Tollways Corporation; and President of Anchor Insurance Brokerage Corporation. He was a Director of Bank of Commerce, Philippine Airlines, Inc. and PAL Holdings, Inc. Mr. Constantino has held directorships in various subsidiaries of San Miguel Corporation during the last five years. He holds a degree in AB Economics from the University of the Philippines and completed academic requirements for an MA Economics degree in the same university. He also took a strategic Finance Course in IMD-Lausanne, Switzerland.

Joseph N. Pineda, Filipino, 51, has been a Director of the Company since May 9, 2013 and is a Member of the Company's Nomination and Hearing Committee. He is the Senior Vice President and Deputy Chief Finance Officer of San Miguel Corporation. He is currently the Chairman of the Board of Directors of SMC Shipping and Lighterage Corporation and Process Synergy, Inc. He also holds, among others, the following positions: Director and Treasurer of San Miguel Holdings Corp., San Miguel Energy Corporation, SMC Stock Transfer Service Corporation and SMITS, Inc.; and Director of Sea Refinery Corporation, Anchor Insurance Brokerage Corp., A.G.N. Philippines, Inc. and Rapid Thoroughfares Inc. He holds directorships in various domestic and international subsidiaries of San Miguel Corporation. He is a graduate of San Beda College with a degree in AB-Economics and has earned MBA units at De La Salle University.

Nominees for Election as Directors

Francisco S. Alejo III, Filipino, 66, is currently the President of San Miguel Pure Foods Company, Inc. He also holds the following positions: Chairman and President of Realsnacks Mfg. Corp.; Chairman of Sugarland Corporation, Golden Food & Dairy Creamery Corporation, San Miguel Hormel (Vn) Co., Ltd., Golden Bay Grain Terminal Corporation, Golden Avenue Corp., and Philippine Prime Meat Marketing Corporation; Vice Chairman of San Miguel Foods, Inc., San Miguel Mills, Inc. and The Purefoods-Hormel Company, Inc. and Magnolia Inc.; Director of San Miguel Super Coffeemix Co., Inc., San Miguel Foods & Beverage International Limited (BVI), San Miguel Pure Foods Investment (BVI) Ltd. and San Miguel Pure Foods International, Limited (BVI); and President Commissioner of PT San Miguel Pure Foods Indonesia. Mr. Alejo holds a Bachelor's Degree in Business Administration from De La Salle University, and is a graduate of the Advanced Management Program of Harvard Business School.

Mario K. Surio, Filipino, 68, is currently a Consultant of San Miguel Corporation. He was previously the President of CEMA Consultancy Services, Inc. and Centech International, Inc. He also previously held the position of Quality Control Head, Production Manager and Plant Manager of Northern Cement Corporation. Mr. Surio is a licensed Chemical Engineer having obtained his degree at the University of Sto. Tomas. He is an incumbent member of the Philippine Institute of Chemical Engineers.

Executive Officers

Virgilio S. Jacinto, Filipino, 58, is the Company's Corporate Secretary and Compliance Officer since November 11, 2010. He also holds, among others, the following positions: Senior Vice-President, General Counsel, Corporate Secretary and Compliance Officer of San Miguel Corporation; and Director of San Miguel Brewery Inc. and Petron Corporation., FILSOV Shipping Company, Inc. and Northern Cement Corporation. Atty. Jacinto is also the Corporate Secretary of Ecofarm Systems and Resources, Inc., J & E Development Corporation, Jewelmer International Corporation and Terramar Aqua Resources, Inc. He also holds directorships in various domestic and international subsidiaries of San Miguel Corporation. He is also an Associate Professor at the College of Law of the University of the Philippines. Atty. Jacinto obtained his law degree from the University of the Philippines where he was class salutatorian and placed sixth in the 1981 Bar Examinations. He holds a Master of Laws degree from Harvard University.

Cynthia M. Baroy, Filipino, 51, is Assistant Vice President and Chief Finance Officer of the Company. She is also the Chief Finance Officer of Distileria Bago, Inc. and East Pacific Star Bottlers Phils Inc., which are operating subsidiaries of the Company. She is also an incumbent Director of GSM International Holdings Limited and Siam Holding Limited. She previously held the following positions: Financial Planning and Analysis Manager of San Miguel Yamamura Packaging Corporation; Finance Manager of Metal Closures & Lithography Business; and, Finance Manager of San Miguel Rengo Packaging Corporation.

Nelson S. Elises, Filipino, 56, is Vice President and Marketing Manager of the Company. He is also a Director of GSM International Holdings Limited. Mr. Elises's work experience includes: Assistant Vice President and National Sales Manager and Area Sales Manager of the Company; Sales and Sales Services Manager of Philippine Beverage Partners, Inc.; and General Manager for Sugarland Corporation.

Clemente O. Alburo, Filipino, 64 is Vice President and Manufacturing and Engineering Services Manager of the Company. Mr. Alburro was previously a Technical Operations Manager of San Miguel Beverages, Inc. and Technical Operations Director of Coca-Cola Bottlers Philippines, Inc.

Rosalina A. Lioanag, Filipino, 51, is Assistant Vice President and Business Procurement Group Manager of the Company. Ms. Lioanag was previously the Company's Product Supply and Planning Manager, Non-Alcoholic Beverages Sales Manager, Supply Chain Group Manager, Supply Chain Area Operations for North Luzon and Logistics Manager.

Term of Office

Pursuant to the Company's Amended By-Laws, the directors are elected at each regular meeting of the stockholders by the stockholders entitled to vote. Unless he/she

resigns, dies or is removed, each director holds office until the next annual election and until his/her successor is duly elected and qualified.

The nominees for election to the Board of Directors on May 28, 2015 are as follows:

- 1. Eduardo M. Cojuangco, Jr.
- 2. Ramon S. Ang
- 3. Bernard D. Marquez
- 4. Francisco S. Alejo III
- 5. Leo S. Alvez
- 6. Gabriel S. Claudio
- 7. Mario K. Surio
- 8. Minita V. Chico-Nazario
- 9. Francisco H. Villaruz, Jr.

Independent Directors

The incumbent Independent Directors of the Company and nominees for election as Independent Directors of the Board of Directors on May 28, 2015 are as follows:

Nominee for Independent Director (a)	Person/Group recommending nomination (b)	Relation of (a) and (b)
Minita V. Chico-Nazario	Ramon S. Ang	None
Francisco H. Villaruz, Jr.	Ramon S. Ang	None

In approving the nominations for independent directors, the Nomination and Hearing Committee took into consideration the guidelines on the nomination of Independent Directors prescribed in Rule 38 of the Securities Regulation Code (SRC), its Implementing Rules and Regulations, as well as applicable issuances of the Securities and Exchange Commission (SEC).

The foregoing directors have certified that they possess all the qualifications and none of the disqualifications provided for in the SRC. The respective Certifications of Independence of the said directors are attached hereto as Annexes "A-1" and "A-2", respectively.

All nominations for the election of directors by the stockholders shall be submitted in writing to the Board of Directors through the Corporate Secretary on or before January 20 or at such earlier or later date that the Board of Directors may fix.

Under Section 3, Article II of the Company's Amended By-Laws, (i) any stockholder having at least five thousand (5,000) shares registered in his/her name may be elected Director, and (ii) a person engaged in any business which competes with or is antagonistic to that of the Company as defined in Section 3, Article II of the Company's Amended By-Laws, is not qualified or eligible for nomination or election to the Board of Directors.

The Nomination and Hearing Committee, which pre-screens and shortlists all candidates nominated to become a member of the Board of Directors, have determined that all the above-mentioned nominees have all the qualifications and none of the disqualifications set forth in the Company's Amended By-Laws, Amended Manual on Corporate Governance and other applicable laws, rules and regulations, including the issuances of the SEC.

Significant Employees

The Company has no employee who is not an executive officer but who is expected to make a significant contribution to the business.

Family Relationships

There are no family relationships up to the fourth civil degree either by consanguinity or affinity among the directors, executive officers, or nominees for election as directors.

Certain Relationships and Related Transactions

There were no transactions with directors, officers or any principal stockholders (owning at least 10% of the total outstanding shares of the Company) not in the ordinary course of business. The Company observes an arm's length policy in its dealings with related parties.

Parent Company

As of March 31, 2015, the Company is 78.27% owned by San Miguel Corporation.

Involvement in Certain Legal Proceedings

None of the directors, nominees for election as director, executive officers or control persons of the Company have been involved in the following legal proceedings, including being the subject of any (a) bankruptcy petition, (b) conviction by final judgment in a criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses, (c) order, judgment or decree of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his/her involvement in any type of business, securities, commodities or banking activities, which is not subsequently reversed, suspended or vacated, or (d) judgment of violation of a securities or commodities law or regulation by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, which has not been reversed, suspended or vacated, for the past five (5) years up to the latest date that is material to the evaluation of his/her ability or integrity to hold the relevant position in the Company.

COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

The following table summarizes the aggregate compensation paid or incurred during the last two (2) fiscal years and estimated to be paid in the ensuing fiscal year to the Company's President and senior executive officers:

NAME	YEAR	SALARY	BONUS	OTHERS	TOTAL
Total Compensation of the President and Senior Executive Officers ⁷	2015 (estimated) 2014 2013	P29.2 Million P26.5 Million P 25.5 Million	P8.2 Million P5.5 Million P 3.1 Million	8.2 Million P7.7 Million P6.8 Million	45.6 Million P39.7 Million P 35.4 Million
All other officers and directors as a group unnamed	2015 (estimated) 2014 2013	P31.3 Million P28.8 Million P33.6 Million	P8.8 Million P6.1 Million P4.0 Million	P11.1 Million P11.0 Million P13.0 Million	51.2 Million P45.9 Million P50.6 Million
TOTAL	2015 (estimated) 2014 2013	P60.5 Million P55.3 Million P59.1 Million	P17.0 Million P11.6 Million P7.1 Million	P19.3 Million P18.7 Million P19.8 Million	P96.8 Million 85.6 Million P86.0 Million

Article II, Section 9 of the Amended By-Laws of the Company provides that the members of the Board of Directors shall receive such compensation as may be approved by a majority vote of the stockholders at a regular or special meeting duly called, subject to such limitations as may be imposed by law.

In 2014, each director received a per diem of Ten Thousand Pesos (P10,000.00) per attendance at Board and Board Committee meetings of the Company.

There were no other arrangements pursuant to which any of the directors was compensated or is to be compensated, directly or indirectly, during the last fiscal year, and the ensuing fiscal year.

The named executive officers of the Company, just like other full-time and permanent employees of the Company, subject to certain requirements,⁸ are eligible to subscribe to Company shares under the Company's Employees Stock Purchase Plan (the "Plan"). As of December 31, 2014, the current named officers have an aggregate subscription of 158,000 shares under the Plan.

⁷ The President and senior officers of the Company from 2013 to the present are the following: Bernard D. Marquez, Clemente O. Alburo, Rosalina A. Lioanag, Cynthia M. Baroy and Nelson S. Elises. Mr. Eduardo M. Cojuangco, Jr., the Chairman and Chief Executive Officer of the Company does not receive compensation from the Company other than the per diem for attendance in Board meetings.

⁸ All full-time and permanent employees of the Company and its subsidiaries, who have rendered at least one (1) year of continuous service on a regular status (one year after regularization) at the Exercise Date (defined under the Plan), are entitled to subscribe to shares of the capital stock of the Company under the Plan, subject to the terms and conditions provided therein, which subscription shall be subject to the employees' credit profile. Members of the Board of Directors who are not employees of the Company or its subsidiaries are not eligible to participate in the Plan.

The Plan was intended primarily to promote a sense of ownership and greater work commitment among employees of the Company and its subsidiaries. Three Million (3,000,000) shares from the Company's authorized and unissued shares were reserved for the Plan. The subscription price per share under the Plan is equal to the weighted average market closing prices of the last quarter immediately preceding the application/subscription period, less a discount of fifteen percent (15%). The shares covered by the Plan are no longer available for subscription as the offering period provided under the Plan expired on January 21, 2013.

There were no employment contracts between the Company and a named executive officer.

There were neither compensatory plans nor arrangements with respect to a named executive officer.

ACTION WITH RESPECT TO REPORTS

The approval of the following will be considered and acted upon at the regular meeting of the stockholders:

- 1. Minutes of the 2014 Regular Stockholders' Meeting with the following items:
 - a) Approval of the Minutes of the Regular Stockholders' Meeting held on May 9, 2013
 - b) Presentation of the Annual Report
 - c) Ratification of Acts and Proceedings of the Board of Directors and Corporate Officers
 - d) Approval of the Amendment to Article III of the Amended Articles of Incorporation of the Company to change the Principal Office of the Company <u>from</u> Metro Manila, Philippines to 3rd and 6th Floors, San Miguel Properties Centre, St. Francis Street, Ortigas Center, Mandaluyong City, Philippines.
 - e) Approval of the Amendment to Article I, Section 1 of the Amended By-Laws of the Company to change the date of the regular meeting of the stockholders from second Thursday of May to last Thursday of May
 - f) Election of Directors
 - g) Appointment of External Auditor
- 2. Annual Report of the Company for the year ended December 31, 2014.
- Ratification of all the acts of the Board of Directors and Officers since the 2014 Regular Stockholders' Meeting, adopted in the ordinary course of business and disclosed with the SEC and the Philippine Stock Exchange, Inc. (PSE) such as:
 - a) Appointment of officers⁹;

Item 9. Other Events

⁹ The Company filed its SEC Form 17-C relative to the appointment of officers. The relevant disclosure is quoted hereunder:

^{1.} At the Organizational Meeting of the Board, the following officers were elected.

- b) Amendments to the Manual on Corporate Governance¹⁰; and
- c) Authority given to Management relative to the sale and transfer of certain nonalcoholic beverage assets of the Company to San Miguel Brewery Inc.

Minutes of the 2014 Regular Stockholders' Meeting and resolutions of the Board of Directors since the date of the said meeting will be available for examination during office hours at the office of the Corporate Secretary.

FINANCIAL AND OTHER INFORMATION

Brief Description of the General Nature and Business of the Company

Ginebra San Miguel Inc. (the "Company" or "GSMI"), a majority-owned subsidiary of San Miguel Corporation ("SMC"), whose ultimate parent company is Top Frontier Investment Holdings, Inc. (Top Frontier), is primarily engaged in the manufacture and sale of alcoholic and non-alcoholic beverages.

Liquor Business

Eduardo M. Cojuangco, Jr.	: Chairman and Chief Executive Officer
Ramon S. Ang	: Vice Chairman
Bernard D. Marquez	: President
Virgilio S. Jacinto	: Corporate Secretary and Compliance Officer
Cynthia M. Baroy	: Treasurer
Conchita P. Jamora	: Assistant Corporate Secretary
Orlando A. Santiago	: Assistant Corporate Secretary

Of the aforementioned officers, Ms. Baroy and Atty. Jamora have 30,000 shares each in the Company. On the other hand, Attys. Jacinto and Santiago do not own shares in the Company.

10 The Company filed its SEC Form 17-C relative to the Amendments to the Manual on Corporate Governance on May 8, 2014 and July 17, 2014. The relevant portion of the disclosures are quoted hereunder:

Filed on May 8, 2014 Item 9. Other Events

1. At the Regular Meeting of the Board, the Board approved to adopt certain amendments to the Company's Amended Manual on Corporate Governance (the "Manual") in order to align the provisions thereof with the prevailing SEC Memorandum Circulars affecting the duties of the Compliance Officer, Corporate Secretary and Directors, as well as the requirement relating to directors' attendance in Board meetings.

Filed on July 17, 2014 Item 9. Other Items

1. The Board approved to adopt certain amendments to the Company's Amended Manual on Corporate Governance (the "Manual") in order to align the provisions thereof with the SEC Memorandum Circular No. 9, Series of 2014.

The Company was formed on July 10, 1987 as the legal entity for the acquisition by SMC of the production assets of an existing liquor production company that had been in operation since 1902. Today, the Company operates three liquor bottling facilities located in the following areas: (1) Mandaue City, Cebu; (2) Sta. Barbara, Pangasinan; and (3) Cabuyao, Laguna. To augment the bottling capacity of these facilities, the Company also entered into toll manufacturing agreements with third parties to produce liquor products, whose facilities are located in Calamba, Laguna and Valenzuela City.

Among its subsidiaries are (1) Distileria Bago, Inc. ("DBI"), an entity with a distillery located at Bago City, Negros Occidental, that converts sugar cane molasses into alcohol, which entity became a wholly-owned subsidiary of the Company in 1996; and (2) Agricrops Industries, Inc. ("Agricrops"), which was incorporated in 2000 as a wholly-owned subsidiary of GSMI to primarily engage in the production of cassava starch milk, an alternative raw material for the production of alcohol. On August 14, 2009, both DBI and Agricrops amended their respective Articles of Incorporation to expand their respective primary purposes. For DBI, its primary purpose now includes the manufacture, production and tolling of not only distilled alcohol but also other kinds of alcohol and the by-product of the said kinds of alcohol. For Agricrops, its primary purpose now includes farming and medicinal preparations such as ethyl rubbing alcohol as well as manufacturing of organic fertilizer from various agro-industrial wastes. As of December 31, 2014, Agricrops has not yet started commercial operations.

To fast-track entry into regional markets, the Company in November 2004 entered into a Share Purchase Agreement ("SPA") with the Thai Life Group of Companies (the "Thai Life") for the purchase of 40% ownership of the outstanding shares of C.N.T. Wine and Liquor Company Limited ("CNT"), a limited company organized under the laws of Thailand. CNT possesses a license in Thailand to engage in the business of manufacturing alcohol and manufacturing, selling and distributing brandy, wine and distilled spirits products both for domestic and export markets. Also, on the same date, the Company and Thai Life entered into a Joint Venture Agreement ("JVA"). The JVA established the terms and conditions regarding the ownership and operation of CNT and the joint control rights, obligations and responsibilities of the Company and Thai Life, as stockholders. In November 2004, the Company incorporated Ginebra San Miguel International Limited ("GSMIL") and subsequently assigned its rights and obligations under the SPA and the JVA to GSMIL, including its rights to purchase 40% ownership of the outstanding shares of CNT. The acquisition of CNT was completed in December of the same year. CNT was later renamed Thai San Miguel Liquor Co., Ltd. ("TSML").

On June 29, 2007, the Company incorporated GSM International Holdings Ltd. ("GSMIHL"), a wholly-owned subsidiary in Thailand. GSMIHL holds 40% of the shares of Thai Ginebra Trading Co., Ltd. ("TGT"), another joint venture company formed with Thai Life. TGT functions as the selling and distribution arm of TSML.

On August 27, 2008 and September 11, 2008, the Company incorporated Global Beverage Holdings Limited ("GBHL") and Siam Holdings Limited ("SHL"), respectively, as its wholly-owned subsidiaries, respectively. Both are entities established as holding companies for the acquisition of additional investment in TSML and TGT.

On October 14, 2008, SHL acquired 49% ownership of the outstanding shares of Siam Wine and Liquor Ltd. ("SWL"), a limited company organized under the laws of Thailand. On the same date, SWL acquired 10% ownership of the outstanding capital stock of

TSML and TGT. Accordingly, the share in TSML and TGT of the Company and its subsidiaries was increased from 40% to 44.9%.

On January 27, 2012, the Company purchased 100% of the total outstanding shares of East Pacific Star Bottlers Phils Inc. ("EPSBPI"), a corporation principally engaged in the manufacture and bottling of alcoholic and non-alcoholic beverages. The acquisition forged synergies with the Company's on-going operations and provided additional capacity for the contemplated expansion plans of the Company. EPSBPI owns bottling facilities in Cauayan, Isabela and in Ligao City, Albay, which are currently being used principally in connection with the Company's liquor business.

Non-Liquor Business

On January 31, 2008, Healthy Condiments, Inc. ("HCI") was incorporated as a wholly- owned subsidiary of the Company. HCI was established to manufacture, sell, distribute, import and export vinegar and other sauce products and condiments. On March 27, 2009, the board of directors and stockholders of HCI approved the transfer of all its assets, properties, business, permits and licenses to the Company. On April 16, 2009, HCI and the Company executed an Asset Purchase Agreement ("APA") for the sale of the former's assets consisting of receivables and inventories as of February 28, 2009, including the trademark "Supremo" (collectively referred to as "Condiments Assets"). On May 31, 2009, the closing of the purchase and sale of Condiments Assets took place for a total consideration of P15 million, which is equivalent to the book value of the assets sold.

On November 1, 2008, the Company entered into an Asset Purchase Agreement with San Miguel Beverages, Inc. (SMBI) for the purchase of SMBI's assets consisting of receivables, equipment, containers and inventories. SMBI is engaged in the manufacture and distribution of non-alcoholic beverages. With the acquisition of SMBI assets, the Company ventured into the manufacturing and distribution of non-alcoholic beverages thru toll manufacturing agreements with third parties to produce its products in Valenzuela, Bulacan, Pampanga, Laguna, Rizal, Las Piñas, Cebu and Davao.

On December 5, 2014, the Company's board of directors authorized the sale and transfer to San Miguel Brewery Inc. (SMB) of certain non-alcoholic beverage assets consisting of property, plant and equipment as of December 31, 2014 (the "PPE"), and inventories as of March 31, 2015 (the "Transaction") and delegated to Management the negotiation and conclusion of the terms and conditions of the Transaction. On April 1, 2015, the Company executed a Deed of Sale in favor of SMB for the sale of the PPE for the price of P226.91 million (exclusive of Value Added Tax). The PPE consist of machinery and equipment, vehicles, coolers, chillers and other equipment.

Financial Statements

The Audited Consolidated Financial Statements of the Company as of December 31, 2014 with Auditor's Report and Statement of Management's Responsibility are attached hereto as **Annex "B"**.

Management's Discussion and Analysis or Plan of Operation

The Management's Discussion and Analysis or Plan of Operation of the Company as of December 31, 2014 is attached hereto as **Annex "C"**.

Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There are no disagreements with accountants on accounting and financial disclosure.

Market Price of and Dividends on the Company's Common Equity and Related Stockholder Matters

The Company's common equity is traded in the Philippine Stock Exchange, Inc.

The Company's high and low closing prices for each quarter of the last two (2) fiscal years are as follows:

	20	13	20	14
Quarter	High	Low	High	Low
1 st	17.98	15.00	23.0	18.30
2 nd	19.96	12.50	20.70	16.00
3 rd	25.40	13.60	20.75	17.20
4 th	27.40	21.00	18.50	15.10

For the first quarter of 2015, the Company's high and low prices are 15.88 and 14.00, respectively.

The closing price of the Company's common shares as of April 7, 2015, the latest practicable date, is P15.30.

The approximate number of shareholders of common shares and preferred shares as of March 31, 2015 is 736 and 1, respectively.

No dividend declarations were made in 2012, 2013 and 2014.

There were no securities sold by the Company which were not registered under the SRC and there were no securities issued by the Company which are exempt or under an exempt transaction under the SRC within the past three (3) years, save for the common shares issued by the Company under its Employees Stock Purchase Plan (the "Plan") which were registered with the SEC. In a resolution dated January 21, 2008, the SEC determined that the Company's proposed issuance under the Plan of 3,000,000 common shares to qualified employees of the Company, its subsidiaries and affiliates, is limited in character and that prior registration thereof is no longer necessary in the interest of the public or for the protection of the investors in accordance with Section 10.2 of the SRC. The shares covered by the Plan are no longer available for subscription as the offering period provided under the Plan expired on January 21, 2013.

Rank	Name of Stockholders	Common	Preferred	Total No. of Shares	% of Total O/S
1	San Miguel Corporation	216,972,000	32,786,885	249,758,885	78.27%
2	PCD Nominee Corporation (Filipino)	51,357,304	0	51,357,304	16.09%
3	Ginebra San Miguel Inc. Retirement Plan	9,943,285	0	9,943,285	3.12%
4	PCD Nominee Corporation (Non-Filipino)	4,541,323	0	4,541,323	1.42%
5	La Suerte Cigar & Cigarette Factory	200,000	0	200.000	0.06%
6	Lim Tay	80,000	0	80,000	0.02%
7	Pua Yok Bing	55,000	0	55,000	0.02%
8	Dar B. Licanel	51,500	0	51,500	0.02%
9	Rosalina A. Lioanag	51,500	0	51,500	0.02%
10	Roman T. Yap	50,000	0	50,000	0.02%
11	Emmanuel B. Macalalag	46,500	0	46,500	0.01%
12	Leonardo P. Bico	46,500	0	46,500	0.01%
13	Novemia S. Bico	36,500	0	36,500	0.01%
14	Teodorico T. Lasin	36,500	0	36,500	0.01%
15	Ritchie B. Morta	35,000	0	35,000	0.01%
16	Nelson S. Elises	31,500	0	31,500	0.01%
17	Lucia C. Unsay	30,000	0	30,000	0.01%
18	Ariel G. Casem	30,000	0	30,000	0.01%
19	Kerwin P. Santos	30,000	0	30,000	0.01%
20	Monina S. Cortez	30,000	0	30,000	0.01%

The top 20 stockholders of the Company as of March 31, 2015 are as follows:

Independent Public Accountants

The accounting firm of R.G. Manabat & Co. (formerly Manabat Sanagustin & Co., CPAs) served as the Company's external auditor for 2014.

Fees for the services rendered by the external auditor to the Company and its subsidiaries in connection with the Company's annual financial statements and other statutory and regulatory filings for 2014 and 2013 (inclusive of retainer fees and out-of-pocket expenses) amounted to about P 7 million per year.

R.G. Manabat & Co. has been the Company's external auditor since 2006. As such, the Company complied with the rule on rotation for the signing partner every after five (5) years under Part I (3) (b) (ix) of SRC Rule 68, as amended, with respect to the re-engagement of the said audit firm.

The Company's Audit Committee, pursuant to its Duties and Responsibilities as set forth in the Audit Committee Charter, recommends to the Board the appointment of the Company's external auditor, which recommendation, upon approval of the Board, will thereafter be presented for the approval of the stockholders.

The Board of Directors, upon the recommendation of the Audit Committee, will nominate R.G. Manabat & Co. as the Company's external auditor for 2015. The representatives of the said audit firm are expected to be present during the Regular

Stockholders' Meeting and will be available to respond to appropriate questions, if necessary. They will also have the opportunity to make a statement, if they so desire.

The stockholders approve the appointment of the Company's external auditor. The Audit Committee reviews the terms of engagement and scope of services of the external auditor and endorses the same for the approval of the Board of Directors and ensures that audit services rendered shall not impair or derogate the independence of the external auditor or violate SEC regulations.

Compliance with leading practice on Corporate Governance

The evaluation by the Company to measure and determine the level of compliance of the Board of Directors and top-level management with its Manual on Corporate Governance as amended on March 30, 2010 (the "Manual"), is vested by the Board of Directors ("Board") in the Compliance Officer. The Compliance Officer is mandated to monitor compliance by all concerned with the provisions and requirements of the Manual.

On May 8, 2014, the Board amended the Manual in order to align the provisions thereof with the prevailing SEC Memorandum Circulars affecting the duties of the Compliance Officer, Corporate Secretary and Directors, as well as the requirement relating to Director's attendance in Board Meetings. The SEC subsequently issued Memorandum Circular No. 9, Series of 2014 amending some of the provisions of the Revised Code of Corporate Governance. Taking into account the changes introduced by the said SEC circular, the Board, on July 17, 2014 again amended the Manual.

On November 8, 2011 the Board approved the creation and implementation of an internal self-rating system to evaluate the performance of the Board in accordance with the best practices in corporate governance, and the effectiveness of the Company's governance processes. The Company has been regularly implementing the said system.

In compliance with good corporate governance the Audit Committee adopted its Charter in 2012 and the Nomination and Hearing Committee and Executive Compensation Committee in 2013, which Charters set forth the Committees' role, authority, duties and responsibilities.

In 2014, the Company's incumbent directors, senior executive officers and internal audit head also attended a seminar on corporate governance conducted by SEC-accredited providers in compliance with SEC Memorandum Circular No. 20, Series of 2013.

The foregoing shows that the Company has substantially complied with the provisions of the Manual, as amended, and is committed to good corporate governance.

UNDERTAKING

Upon the written request of the stockholder, the Company will furnish such stockholder a copy of SEC Form 17-A free of charge. Such written request for a copy of SEC Form 17-A shall be addressed to:

SMC Stock Transfer Service Corporation 2nd Floor, San Miguel Corporation No. 40 San Miguel Avenue, Mandaluyong City, 1550 Metro Manila, Philippines

SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Mandaluyong on $\underline{APR \ 2\ 4\ 2015}$.

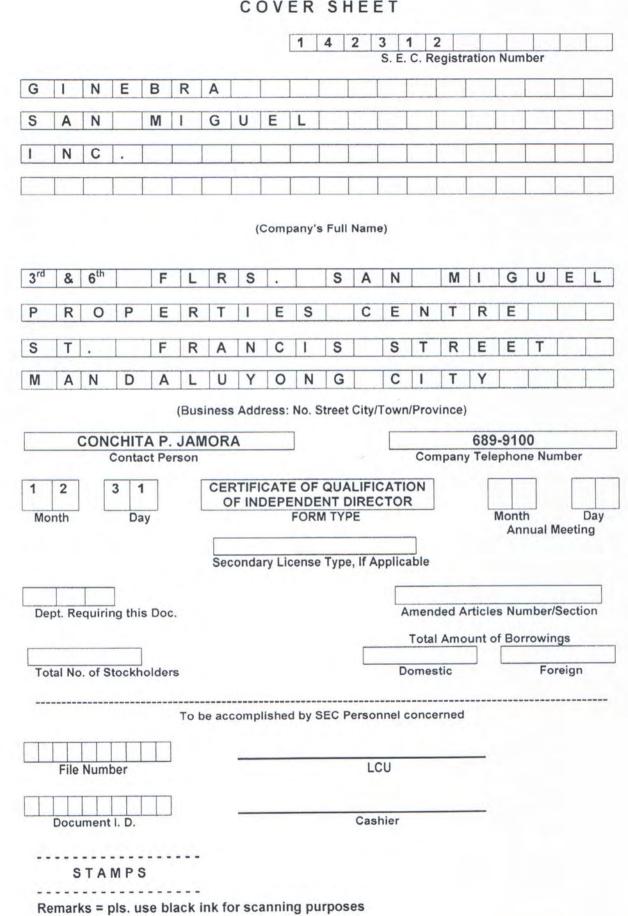
GINEBRA SAN MIGUEL INC.

By:

Virgilio S. Jacinto Corporate Secretary

COVER SHEET

ANNEX "A-1"



CERTIFICATE OF QUALIFICATION OF INDEPENDENT DIRECTOR

)	ELECTRONII RECORDS AND MANAGEMENT D	IVISIUA
	MAY/0 9 2014	t
8		C
В	RECT VE SUBJECT TO REVIEW O	DF C

I, MINITA V. CHICO-NAZARIO, Filipino, of legal age and a resident of 299 Governor A. Santos, BF Homes, Parañaque City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am an Independent Director of Ginebra San Miguel Inc.

2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
	(PLEASE REFER TO	
	ATTACHED 'ANNEX A')	

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Ginebra San Miguel Inc., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.

4. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code.

5. I shall inform the Corporate Secretary of Ginebra San Miguel Inc. of any changes in the abovementioned information within five days from its occurrence

MAY = 0.0 = 2014Done this day of May, 2014 at Mandaluyong City.

Affiant

SUBSCRIBED AND SWORN to before me this _____ day of May, 2014 at Mandaluyong City, affiant personally appeared before me and exhibited to me her Passport No. EB0364227 issued on June 9, 2010 at DFA Manila.

Doc. No. <u>2%;</u> Page No. <u>49</u>; Book No. <u>I</u>; Series of 2014.

MARAR NICOL

Commission No. 0259-13 Notary Public for Mandaluyong City Until Dec. 31, 2014 GSMJ, 6th Floor San Miguel Properties Centre, No. 7, St. Francis Street, Mandaluyong City Roll No. 45082 PTR No. 2015247; 2/24/14; Mandaluyong City TRP Effective Member No. 883462; 1/10/12; Quezon City

ANNEX "A"

AFFILIATIONS

COMPANY/ ORGANIZATION	POSITION/ RELATIONSHIP	PERIOD OF SERVICE
San Miguel Properties, Inc.	Independent Director	May 9, 2012 to present
Top Frontier Investment Holdings, Inc.	Independent Director	January 2, 2014 to present
Union Bank of the Philippines	Legal Consultant	July 2010 to present
College of Law, The University of Perpetual Help, Las Piñas City	Dean	June 2011 to present
Integrated Bar of the Philippines, Manila IV	Member	Present
Women Lawyers Association of the Philippines	Member	Present
U.P. Women's Club	Member	Present
U.P. Women Lawyers' Circle	Member	Present
United Coconut Planters Bank	Legal Counsel	Present

ANNEX "A-2"

111062014001788



SECURITIES AND EXCHANGE COMMISSION

SECBuilding, EDSA, Greenhills, MandaluyongCity, MetroManila, Philippines Tel: (632) 726-0931 to 39 Fax: (632) 725-5293 Email: mis@sec.gov.ph

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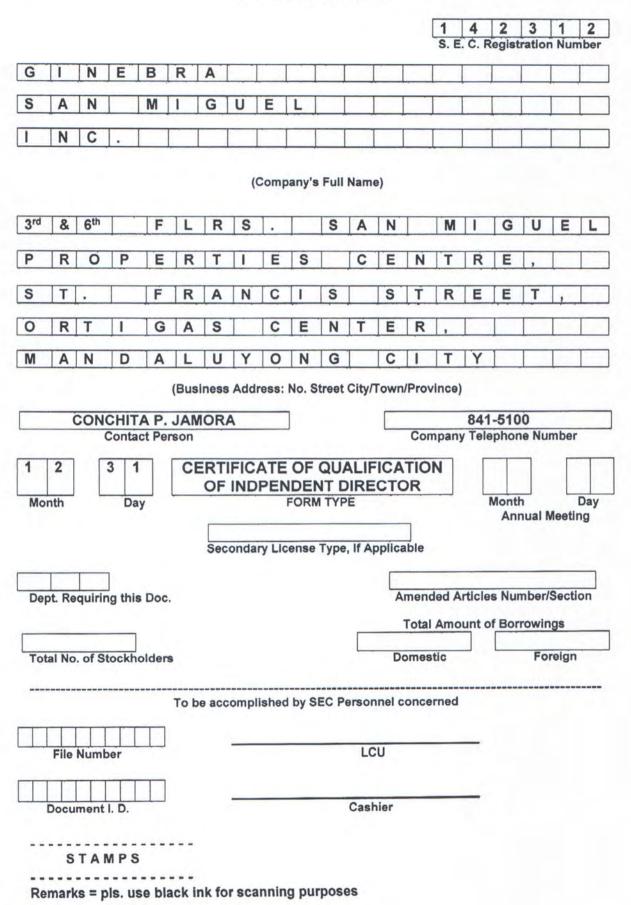
Company Information

SEC Registration No.	0000142312
Company Name	GINEBRA SAN MIGUEL, INC.
Industry Classification	
Company Type	Stock Corporation

Document Information

Document ID	111062014001788
Document Type	17-C (FORM 11-C:CURRENT DISCL/RPT)
Document Code	17-C
Period Covered	November 06, 2014
No. of Days Late	0
Department	CFD
Remarks	CERTIFICATE OF QUALIFICATION OF INDEPENDENT DIRECTOR

COVER SHEET



-

CERTIFICATE OF QUALIFICATION OF INDEPENDENT DIRECTOR

I, FRANCISCO H. VILLARUZ, JR, Filipino, of legal age and a resident of 63 Vinzons Street, BF Homes, Parañaque City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am an Independent Director of Ginebra San Miguel Inc.

2. I am affiliated with the companies and/or organizations:

Company/Organization	Position/Relationship	Period of Service
	(PLEASE REFER TO	
	ATTACHED 'ANNEX A')	

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Ginebra San Miguel Inc., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.

4. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code.

5. I shall inform the Corporate Secretary of Ginebra San Miguel Inc. of any changes in the abovementioned information within five (5) days from its occurrence

Done this 6th day of November 2014 at Mandaluyong City.

FRANCISCO H. VILLARUZ, JR.

SUBSCRIBED AND SWORN to before me this 6th day of November 2014 at Mandaluyong City, affiant personally appeared before me and exhibited to me his TIN 119-197-194. and Onur's license No. NAT- 64-010 547 juncel on softember 29,2014.

Notary Public MAILAR. NICOLASORA

Commission No. 0259-13 Notary Public for Mandahuyong City Until Dec. 31, 2014 GSMI, 6th Floor San Miguel Properties Centre, No. 7, St. Francis Street, Mandahuyong City Roll No. 45082 J'TR No. 2015247; 2/24/14; Mandahuyong City 1. lifetime Member No. 883462; 1/140/12; Quezon City

Doc. No. $37/_{1}$; Page No. $4/_{2}$; Book No. $4/_{2}$; Series of 2014.

ANNEX "A"

COMPANY / ORGANIZATION

COMPANY/ ORGANIZATION	POSITION/ RELATIONSHIP	PERIOD OF SERVICE
Company/Organization	Position/Relationship	Period of Service
Sandiganbayan	Presiding Justice	Oct. 10, 2011 – June 8, 2013
Sandiganbayan	Associate Justice	Oct. 8, 2001 – Oct. 9, 2011
Securities and Exchange Commission	Director	Jan. 2001 – Oct. 7, 2001
Movie and Television Review and Classification Board	Reviewer	Nov. 2000 – Jan. 2001
Villaruz, Contacto, Nievales Law Office	Senior Partner	Apr. 1999 – Oct. 2000

MEMBERSHIP AND AFFILIATIONS (PAST AND PRESENT)

- ORDER OF THE PURPLE FEATHER UP LAW HONOR SOCIETY
- PHI KAPPA PHI INTERNATIONAL HONOR SOCIETY PHILIPPINE CHAPTER
- PHI GAMMA MU INTERNATIONAL HONOR SOCIETY IN THE SOCIAL SCIENCES
- INTEGRATED BAR OF THE PHILIPPINES
- EMPLOYERS CONFEDERATION OF THE PHILIPPINES
- LEGAL MANAGEMENT COUNCIL OF THE PHILIPPINES
- INSOLVENCY LAWYERS OF THE PHILIPPINES
- UNIVERSITY OF THE PHILIPPINES STUDENT CATHOLIC ACTION
- LAWASIA
- ALPHA PHI BETA UP LAW FRATERNITY

GINEBRA SAN MIGUEL INC. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014, 2013 and 2012



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 ph-inquiry@kpmg.com

Branches: Subic · Cebu · Bacolod · Iloilo

REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders Ginebra San Miguel Inc. 3rd and 6th Floor, San Miguel Properties Centre St. Francis Street, Ortigas Center Mandaluyong City

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Ginebra San Miguel Inc. and Subsidiaries which comprise the consolidated statements of financial position as at December 31, 2014 and 2013, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2014, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements in order to design accounting estimates made by managements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Ginebra San Miguel Inc. and Subsidiaries as at December 31, 2014 and 2013, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2014, in accordance with Philippine Financial Reporting Standards.

R.G. MANABAT & CO.

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ALICIA S. COLUMBRES Partner CPA License No. 069679 SEC Accreditation No. 1181-A, Group A, valid until April 30, 2015 Tax Identification No. 120-964-156 BIR Accreditation No. 08-001987-27-2014 Issued September 26, 2014; valid until September 25, 2017 PTR No. 4748104MC Issued January 5, 2015 at Makati City

March 25, 2015 Makati City, Metro Manila



STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of Ginebra San Miguel Inc. (the "Company") is responsible for the preparation and fair presentation of the consolidated financial statements for the years ended December 31, 2014, 2013 and 2012, including the additional components attached therein, in accordance with the prescribed financial reporting framework indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the consolidated financial statements and submits the same to the stockholders of the Company.

R.G. Manabat & Co., the independent auditors appointed by the stockholders, has audited the consolidated financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders has expressed its opinion on the fairness of presentation upon completion of such audit.

EDUARDO M. COJUANGCO, JR. Chairman and Chief Executive Officer

THIA M. BARON

Chief Finance Officer

BERNARD D. MAROUEZ President

GINEBRA SAN MIGUEL, INC.

3rd & 6th Floors, San Miguel Properties Centre St. Francis Street, Mandaluyong City, Metro Manila, Philippines 1550 Telephone: (632) 689-9100 Fax: (632) 643-2211

SUBSCRIBED AND SWORN to before me this <u>APR 0 7 2015</u>, affiant exhibiting to me their Passport, as follow:

NAME

Eduardo M. Cojuangco Jr. Bernard D. Marquez Cynthia M. Baroy PASSPORT NO. XX0410612 EC2448395 EB7884362 DATE OF ISSUE February 16, 2012 October 17, 2014 April 16, 2013 PLACE OF ISSUE Manila

Manila Manila

MEINHART A DIÑA

Commission No. 0415-14 Notary Public for Mandaluyong City Until December 31, 2015 SMYPC, 8th Floor, San Miguel Properties Centre, No. 7 St. Francis Street, Mandaluyong City Roll No. 61239 PTR No. 2281526; 01/08/15; Mandaluyong City IBP Lifetime Member No. 012342; Batangas City

Doc. No. <u>196</u>; Page No. <u>41</u>; Book No. <u>#</u>; Series of 2015.

GINEBRA SAN MIGUEL INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION D BY .

(In Thousands)

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December 31 2013 2014 Note ASSETS **Current Assets** 8, 33, 34 P579,917 P513,312 Cash and cash equivalents 3,770,087 4, 9, 28, 32, 33, 34 3,259,859 Trade and other receivables - net 2,657,224 3,747,328 4.10 Inventories 1,442,769 11, 33, 34 1,478,152 Prepaid taxes and other current assets 9,473,496 7,975,152 7 547,706 Assets held for sale 9,473,496 8,522,858 **Total Current Assets** Noncurrent Assets 659,488 720,189 12 Investments in joint ventures 5,936,826 6,537,944 4, 13 Property, plant and equipment - net 226,863 4, 5 226,863 Goodwill 1,510,886 1,116,010 4, 19 Deferred tax assets 1,399,578 1,489,646 4, 15, 28, 33, 34 Other noncurrent assets - net 10,395,460 9,428,833 **Total Noncurrent Assets** P19,868,956 P17,951,691 LIABILITIES AND EQUITY **Current Liabilities** P9,980,800 P10,084,440 16, 33, 34 Notes payable 17, 28, 33, 34 2,329,193 2,570,579 Trade and other payables 234,763 219,952 Income and other taxes payable Current maturities of long-term debt - net of 541,286 18, 33, 34 114,286 debt issue costs 13,327,428 12,747,871 **Total Current Liabilities Noncurrent Liabilities** 156,691 30 218,776 Retirement liabilities Long-term debt - net of current maturities 842,262 18. 33. 34 342,857 and debt issue costs 210 19 Deferred tax liabilities 999,163 561,633 **Total Noncurrent Liabilities** 13,309,504 14,326,591 **Total Liabilities**

Forward

	December 31				
	Note	2014	2013		
Equity	20				
Capital stock		P399,063	P399,063		
Additional paid-in capital		2,539,454	2,539,454		
Reserve for retirement plan		(135,675)	(86,704)		
Cumulative translation adjustments		(54,040)	(59,604)		
Retained earnings:					
Appropriated		2,500,000	2,500,000		
Unappropriated		2,063,358	2,829,565		
Treasury stock		(2,669,973)	(2,579,409)		
Total Equity		4,642,187	5,542,365		
		P17,951,691	P19,868,956		

GINEBRA SAN MIGUEL INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2014, 2013 AND 2012 (In Thousands, Except Per Share Data)

Note 2014 2013 2012 CONTINUING OPERATIONS SALES P14,920,577 P13,676,986 28 P13,340,029 COST OF SALES 21, 35 10,947,315 10,735,408 10,104,187 GROSS PROFIT 3,973,262 2,941,578 3,235,842 SELLING AND MARKETING **EXPENSES** 22 (1,840,490)(2,116,413)(2,226,372)GENERAL AND ADMINISTRATIVE EXPENSES 23 (1,581,392)(1,467,973)(1,453,736)INTEREST EXPENSE AND OTHER FINANCING CHARGES 16, 18, 26 (560, 313)(657,899) (591,264) EQUITY IN NET LOSSES OF JOINT VENTURES 12 (66, 265)(74, 763)(53,467) **INTEREST INCOME** 22,810 10,944 8,515 OTHER INCOME (CHARGES) - Net 27 (2,065)30,844 93,661 LOSS BEFORE INCOME TAX (54,453) (1,333,682)(986,821) **INCOME TAX EXPENSE** 19 578,055 (352,647) (BENEFIT) (264, 515)NET LOSS FROM CONTINUING **OPERATIONS** (632, 508)(981,035) (722, 306)**DISCONTINUED OPERATIONS** LOSS FROM DISCONTINUED **OPERATIONS** - Net of tax 7 (133, 699)(120, 160)(114, 863)NET LOSS (P766,207) (P1,101,195) (P837,169) **Basic and Diluted Loss Per Share** 31 (P2.84) (P3.97) (P3.06) **Basic and Diluted Loss Per Share -Continuing Operations** 31 (P2.37) (P3.55) (P2.66)

GINEBRA SAN MIGUEL INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2014, 2013 AND 2012

(In Thousands)

	Note	2014	2013	2012
NET LOSS		(P766,207)	(P1,101,195)	(P837,169)
OTHER COMPREHENSIVE INCOME (LOS	5)			
ITEM THAT MAY BE RECLASSIFIED TO PROFIT OR LOSS				
Share in other comprehensive income (loss) of joint ventures	12	5,564	6,219	(29,150)
ITEMS THAT WILL NOT BE RECLASSIFIE TO PROFIT OR LOSS	D			
Equity reserve for retirement plan	30	(69,958)	62,609	(35,770)
Income tax expense (benefit)		(20,987)	18,783	(10,731)
OTHER COMPREHENSIVE INCOME		(42,407)	50.045	(54 190)
(LOSS) - Net of tax		(43,407)	50,045	(54,189)
TOTAL COMPREHENSIVE LOSS - Net of tax		(P809,614)	(P1,051,150)	(P891,358)

GINEBRA SAN MIGUEL INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2014, 2013 AND 2012 (In Thousands)

		Capital	Stock	Additional Paid-in	Reserve for Retirement	Cumulative Translation	Retained	l Earnings	Treasury	
	Note	Common	Preferred	Capital	Plan	Adjustments	Appropriated	Unappropriated	Stock	Total
As of January 1, 2014		P345,625	P53,438	P2,539,454	(P86,704)	(P59,604)	P2,500,000	P2,829,565	(P2,579,409)	P5,542,365
Share in other comprehensive income of joint ventures Equity reserve for retirement plan	12 30	-	-	-	(48,971)	5,564	-	-	-	5,564 (48,971)
Other comprehensive income (loss) Net loss		-	-	-	(48,971)	5,564	-	- (766,207)	-	(43,407) (766,207)
Total comprehensive income (loss) Cancellation of Employee Stock Purchase Plan reverted to treasury shares			-	-	(48,971) -	5,564	-	(766,207)	- (90,564)	(809,614) (90,564)
As of December 31, 2014	20	P345,625	P53,438	P2,539,454	(P135,675)	(P54,040)	P2,500,000	P2,063,358	(P2,669,973)	P4,642,187
As of January 1, 2013		P345,625	P53,438	P2,539,447	(P130,530)	(P65,823)	P2,500,000	P3,930,760	(P2,579,409)	P6,593,508
Share in other comprehensive income of joint ventures Equity reserve for retirement plan	12 30	-	-	-	43,826	6,219	-	-	-	6,219 43,826
Other comprehensive income Net loss		-	-	-	43,826	6,219	-	(1,101,195)	-	50,045 (1,101,195)
Total comprehensive income (loss) Stock options		-	-	- 7	43,826	6,219	-	(1,101,195)	-	(1,051,150) 7
As of December 31, 2013	20	P345,625	P53,438	P2,539,454	(P86,704)	(P59,604)	P2,500,000	P2,829,565	(P2,579,409)	P5,542,365

Forward

		Capital	Stock	Additional Paid-in	Reserve for Retirement	Cumulative Translation	Retained	Earnings	Treasury	
	Note	Common	Preferred	Capital	Plan	Adjustments	Appropriated	Unappropriated	Stock	Total
As of January 1, 2012		P345,625	P53,438	P2,526,625	(P105,491)	(P36,673)	P2,500,000	P4,767,929	(P2,579,409)	P7,472,044
Share in other comprehensive loss of joint ventures Equity reserve for retirement plan	12	-	-	-	(25,039)	(29,150)	-	-	-	(29,150) (25,039)
Other comprehensive loss Net loss		-	-	-	(25,039)	(29,150)	-	- (837,169)	-	(54,189) (837,169)
Total comprehensive loss Stock options		-	-	- 12,822	(25,039)	(29,150)	-	(837,169)	-	(891,358) 12,822
As of December 31, 2012		P345,625	P53,438	P2,539,447	(P130,530)	(P65,823)	P2,500,000	P3,930,760	(P2,579,409)	P6,593,508

GINEBRA SAN MIGUEL INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2014, 2013 AND 2012 (In Thousands)

	Note	2014	2013	2012
CASH FLOWS FROM OPERATING				
ACTIVITIES				
Loss before income tax from:		(DE4.453)	(D1 000 (00))	(D00 < 02 1)
Continuing operations	7	(P54,453)	(P1,333,682)	(P986,821)
Discontinued operations	7	(190,998)	(171,657)	(164,090)
Adjustments for:		(245,451)	(1,505,339)	(1,150,911)
Depreciation, amortization and impairment	13 14 24	720,014	742,214	653,790
Interest expense and other financing	13, 14, 24	720,014	742,214	055,790
charges	16. 18. 26	560,313	657,899	591,264
Provision for impairment losses on	10, 10, 20	500,515	057,077	571,204
receivables	9, 22	81,080	_	_
Write-down of inventories to net	9, 22	01,000		
realizable value	10, 21	68,000	_	_
Equity in net losses of joint ventures	10, 21	66,265	74,763	53,467
Net derivative loss (gain)	27	2,459	(1,007)	(11,283)
Loss (gain) on sale of property and	27	2,739	(1,007)	(11,205)
equipment	27	103	(705)	(199)
Net unrealized foreign exchange gain	27	(2,778)	(7,980)	(1,785)
Interest income	27	(22,810)	(10,947)	(8,516)
Operating income (loss) before working		(==,010)	(10,917)	(0,510)
capital changes		1,227,195	(51,102)	125,827
Decrease (increase) in:		1,227,170	(31,102)	120,027
Trade and other receivables		216,329	(148,509)	(1,388,803)
Inventories		797,749	1,974,149	590,495
Prepaid taxes and other current assets		7,074	(287,120)	(430,575)
Increase (decrease) in:		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(207,120)	(100,070)
Trade and other payables		(154,721)	(721,519)	1,275,117
Other taxes payable		(5,808)	144,998	(37,180)
Retirement liabilities		(68,951)	45,730	1,339
Cash generated from operations		2,018,867	956,627	136,220
Interest received		22,810	10,947	8,516
Income taxes paid		(11,793)	(490)	(613)
Net cash flows provided by operating			. ,	. ,
activities		2,029,884	967,084	144,123
		, ,	,	,
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale of property and equipment	t .	882	590	150
Additions to property, plant and equipment	13	(212,887)	(256,908)	(308,470)
Acquisition of a subsidiary, net of cash and	15	(212,007)	(230,700)	(300, 470)
cash equivalents acquired	5	-	_	(142,672)
Increase in other noncurrent assets	5	(353,769)	(72,330)	(142,072) (135,825)
		(565,774)		
Net cash flows used in investing activities		(505,774)	(328,648)	(586,817)

Forward

	Note	2014	2013	2012
CASH FLOWS FROM FINANCING				
ACTIVITIES				
Proceeds from:				
Short-term borrowing		P100,825,924	P101,992,376	P129,445,172
Issuance of common shares		9,639	33,448	28,978
Payments of:		,		
Short-term borrowings		(100,722,284)	(101,443,776)	(127,697,659)
Long-term borrowings		(928,571)	(542,857)	(371,429)
Interest expense and other financing		. , .		,
charges		(585,041)	(665,239)	(596,394)
Cash dividends		(55)	(456)	(117,975)
Net cash flows provided by (used in)				
financing activities		(1,400,388)	(626,504)	690,693
EFFECT OF EXCHANGE RATE				
CHANGES ON CASH AND CASH				
EQUIVALENTS		2,883	3,877	(5,745)
NET INCREASE IN CASH AND CASH		,	,	,
		((())5	15 900	242 254
EQUIVALENTS		66,605	15,809	242,254
CASH AND CASH EQUIVALENTS				
AT BEGINNING OF YEAR		513,312	497,503	255,249
CASH AND CASH EQUIVALENTS				
AT END OF YEAR	8	P579,917	P513,312	P497,503

GINEBRA SAN MIGUEL INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Amounts in Thousands, Except Percentages, Per Share Data and Number of Shares)

1. Reporting Entity

Ginebra San Miguel Inc. (GSMI or the Company), a subsidiary of San Miguel Corporation (SMC), was incorporated in the Philippines on July 10, 1987. Top Frontier Investment Holdings, Inc. (Top Frontier) is the ultimate parent company of the Group. The accompanying consolidated financial statements comprise the financial statements of the Company and its Subsidiaries (collectively referred to as the "Group") and the Group's interests in joint ventures. The Company is a public company under Section 17.2 of the Securities Regulation Code and its shares are listed on The Philippine Stock Exchange, Inc.

The Group is primarily engaged in manufacturing and selling of alcoholic and nonalcoholic beverages.

The registered office address of the Company is 3rd and 6th Floor, San Miguel Properties Centre, St. Francis Street, Ortigas Center, Mandaluyong City.

2. Basis of Preparation

Statement of Compliance

The accompanying consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS are based on International Financial Reporting Standards issued by the International Accounting Standards Board (IASB). PFRS consist of PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations issued by the Financial Reporting Standards Council (FRSC).

The consolidated financial statements were authorized for issue by the Board of Directors (BOD) on March 25, 2015.

Basis of Measurement

The consolidated financial statements of the Group have been prepared on a historical cost basis of accounting except for the following items which are measured on an alternative basis at each reporting date:

Items	Measurement Basis
Derivative financial instruments Defined benefit retirement asset (liability)	Fair value Fair value of the plan assets less the present value of the defined benefit retirement obligation

Functional and Presentation Currency

The consolidated financial statements are presented in Philippine peso, which is the Company's functional currency. All financial information are rounded off to the nearest thousand (P000), except when otherwise indicated.

Basis of Consolidation

The consolidated financial statement include the accounts of the Company and the following wholly-owned subsidiaries:

Name of Subsidiary	Country of Incorporation
Distileria Bago, Inc. (DBI)	Philippines
East Pacific Star Bottlers Phils Inc. (EPSBPI) ^(a)	Philippines
Agricrops Industries, Inc. (Agricrops)	Philippines
Healthy Condiments, Inc. (HCI)	Philippines
Ginebra San Miguel International Ltd. (GSMIL)	British Virgin Islands (BVI)
GSM International Holdings Ltd. (GSMIHL)	BVI
Global Beverage Holdings Ltd. (GBHL)	BVI
Siam Holdings Ltd. (SHL)	BVI

(a) Consolidated starting January 27, 2012 (Note 5)

A subsidiary is an entity controlled by the Group. The Group controls an entity if, and only if, the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

When the Group has less than majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including the contractual arrangement with the other vote holders of the investee, rights arising from other contractual arrangements and the Group's voting rights and potential voting rights.

The financial statements of the subsidiaries are included in the consolidated financial statement from the date when the Group obtains control, and continue to be consolidated until the date when such control ceases.

The subsidiaries financial statements are prepared for the same reporting period as the Company, using uniform accounting policies for like transactions and other events in similar circumstances. Intergroup balances and transactions, including intergroup unrealized profits and losses, are eliminated in preparing the consolidated financial statements.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, the Group: (i) derecognizes the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of the cumulative transaction differences recorded in equity; (ii) recognizes the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss; and, (iii) reclassify the Company's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

3. Significant Accounting Policies

The accounting policies set out below have been applied consistently to all periods presented in the consolidated financial statements, except for the changes in accounting policies as explained below.

Adoption of New and Amended Standards and Interpretation

The FRSC approved the adoption of a number of new and amended standards and interpretation as part of PFRS.

Amendments to Standards and Interpretation Adopted in 2014

The Group has adopted the following PFRS effective January 1, 2014 and accordingly, changed its accounting policies in the following areas:

- Recoverable Amount Disclosures for Non-Financial Assets (*Amendments to PAS 36, Impairment of Assets*). These narrow-scope amendments to PAS 36 address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal. The amendments clarified that the scope of those disclosures is limited to the recoverable amount of impaired assets that is based on fair value less costs of disposal. The adoption of these amendments did not have an effect on the consolidated financial statements.
- Offsetting Financial Assets and Financial Liabilities (*Amendments to PAS 32*, *Financial Instruments*). The amendments clarify that: (a) an entity currently has a legally enforceable right to set-off if that right is: (i) not contingent on a future event; and (ii) enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all counterparties; and (b) gross settlement is equivalent to net settlement if and only if the gross settlement mechanism has features that: (i) eliminate or result in insignificant credit and liquidity risk; and (ii) process receivables and payables in a single settlement process or cycle. The adoption of these amendments did not have an effect on the consolidated financial statements.
- Novation of Derivatives and Continuation of Hedge Accounting (Amendments to PAS 39, Financial Instruments: Recognition and Measurement). The amendments allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met (in this context, a novation indicates that parties to a contract agree to replace their original counterparty with a new one). The adoption of these amendments did not have an effect on the consolidated financial statements.
- Philippine Interpretation IFRIC 21, *Levies*. The interpretation provides guidance on accounting for levies in accordance with the requirements of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*. The interpretation confirms that an entity recognizes a liability for a levy when, and only when, the triggering event specified in the legislation occurs. An entity does not recognize a liability at an earlier date even if it has no realistic opportunity to avoid the triggering event. Other standards should be applied to determine whether the debit side is an asset or expense. Outflows within the scope of PAS 12, *Income Taxes*, fines and penalties and liabilities arising from emission trading schemes are explicitly excluded from the scope. The adoption of this interpretation did not have an effect on the consolidated financial statements.

Measurement of Short-term Receivables and Payables (Amendment to PFRS 13, Fair Value Measurement). The amendment clarifies that, in issuing PFRS 13 and making consequential amendments to PAS 39, Financial Instruments: Recognition and Measurement and PFRS 9, Financial Instruments, the intention is not to prevent entities from measuring short-term receivables and payables that have no stated interest rate at their invoiced amounts without discounting, if the effect of not discounting is immaterial. The adoption of this amendment did not have an effect on the consolidated financial statements.

Additional disclosures required by the amended standards and interpretation were included in the consolidated financial statements, where applicable.

New and Amended Standards and Interpretations Not Yet Adopted

A number of new and amended standards and interpretations are effective for annual periods beginning after January 1, 2014 and have not been applied in preparing these consolidated financial statements. Unless otherwise indicated, none of these is expected to have a significant effect on the consolidated financial statements.

The Group will adopt the following new and amended standards and interpretations on the respective effective dates:

- Annual Improvements to PFRS Cycles 2010-2012 and 2011-2013 contain 11 changes to nine standards with consequential amendments to other standards and interpretations, of which only the following are applicable to the Group.
 - Meaning of 'Vesting Condition' (*Amendment to PFRS 2, Share-based Payment*). PFRS 2 has been amended to clarify the definition of 'vesting condition' by separately defining 'performance condition' and 'service condition.' The amendment also clarifies the following: (i) how to distinguish between a market and a non-market performance condition; and (ii) the basis on which a performance condition can be differentiated from a non-vesting condition. The amendment is required to be applied prospectively for annual periods beginning on or after July 1, 2014.
 - Scope Exclusion for the Formation of Joint Arrangements (*Amendment to PFRS 3, Business Combinations*). PFRS 3 has been amended to clarify that the standard does not apply to the accounting for the formation of all types of joint arrangements in PFRS 11, *Joint Arrangements* i.e., including joint operations in the financial statements of the joint arrangements themselves. The amendment is required to be applied prospectively for annual periods beginning on or after July 1, 2014.
 - Disclosures on the Aggregation of Operating Segments (*Amendments to PFRS 8*, *Operating Segments*). PFRS 8 has been amended to explicitly require the disclosure of judgments made by management in applying the aggregation criteria. The disclosures include: (i) a brief description of the operating segments that have been aggregated; and (ii) the economic indicators that have been assessed in determining that the operating segments share similar economic characteristics. In addition, the amendments clarify that a reconciliation of the total of the reportable segments' assets to the entity's assets is required only if this information is regularly provided to the entity's chief operating decision maker. This change aligns the disclosure requirements with those for segment liabilities. The amendments are required to be applied prospectively for annual periods beginning on or after July 1, 2014.

- Scope of Portfolio Exception (Amendment to PFRS 13). The amendment clarifies that the scope of the exception for measuring the fair value of a group of financial assets and financial liabilities with offsetting risk positions on a net basis (portfolio exception) applies to contracts within the scope of PAS 39 and PFRS 9, regardless of whether they meet the definition of financial assets or financial liabilities under PAS 32 e.g., certain contracts to buy or sell non-financial items that can be settled net in cash or another financial instrument. The amendment required to be applied prospectively for annual periods beginning on or after July 1, 2014.
- Definition of 'Related Party' (*Amendment to PAS 24, Related Parties*). The definition of a 'related party' is extended to include a management entity that provides key management personnel (KMP) services to the reporting entity, either directly or through a group entity. For related party transactions that arise when KMP services are provided to a reporting entity, the reporting entity is required to separately disclose the amounts that it has recognized as an expense for those services that are provided by a management entity; however, it is not required to 'look through' the management entity and disclose compensation paid by the management entity to the individuals providing the KMP services. The reporting entity will also need to disclose other transactions with the management entity under the existing disclosure requirements of PAS 24 e.g. loans. The amendments are required to be applied prospectively for annual periods beginning on or after July 1, 2014.
- Accounting for Acquisitions of Interests in Joint Operations (Amendment to PFRS 11). The amendment require business combination accounting to be applied to acquisitions of interests in a joint operation that constitutes a business. Business combination accounting also applies to the acquisition of additional interests in a joint operation while the joint operator retains joint control. The additional interest acquired will be measured at fair value. The previously held interests in the joint operation will not be remeasured. The amendment place the focus firmly on the definition of a business, because this is key to determining whether the acquisition is accounted for as a business combination or as the acquisition of a collection of assets. As a result, this places pressure on the judgment applied in making this determination. The amendment required to be applied prospectively for annual periods beginning on or after January 1, 2016. Early adoption is permitted.
- Classification and Measurement of Contingent Consideration (Amendment to PFRS 3). The amendment clarify the classification and measurement of contingent consideration in a business combination. When contingent consideration is a financial instrument, its classification as a liability or equity is determined by reference to PAS 32, rather than to any other PFRS. Contingent consideration that is classified as an asset or a liability is always subsequently measured at fair value, with changes in fair value recognized in profit or loss. Consequential amendments are also made to PAS 39 and PFRS 9 to prohibit contingent consideration from subsequently being measured at amortized cost. In addition, PAS 37 is amended to exclude provisions related to contingent consideration. The amendment required to be applied prospectively for annual periods beginning on or after July 1, 2014.

- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates). The amendments address an inconsistency in dealing with the sale or contribution of assets between an investor and its associate or joint venture between the requirements in PFRS 10 and in PAS 28. The amendments require that a full gain or loss is recognized when a transaction involves a business whether it is housed in a subsidiary or not. A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. The amendments are required to be applied prospectively for annual periods beginning on or after January 1, 2016. Early adoption is permitted.
- Annual Improvements to PFRS Cycles 2012-2014 contain changes to four standards, of which only the following are applicable to the Group.
 - o Changes in Method for Disposal (Amendments to PFRS 5, Noncurrent Assets Held for Sale and Discontinued Operations). PFRS 5 is amended to clarify that: (a) if an entity changes the method of disposal of an asset or disposal group i.e., reclassifies an asset or disposal group from held-for-distribution to owners to held-for-sale or vice versa, without any time lag - the change in classification is considered a continuation of the original plan of disposal and the entity continues to apply held-for-distribution or held-for-sale accounting. At the time of the change in method, the entity measures the carrying amount of the asset or disposal group and recognizes any write-down (impairment loss) or subsequent increase in the fair value less costs to sell or distribute of the asset or disposal group; and (b) if an entity determines that an asset or disposal group no longer meets the criteria to be classified as held-for-distribution, then it ceases held-for-distribution accounting in the same way as it would cease held-for-sale accounting. Any change in method of disposal or distribution does not, in itself, extend the period in which a sale has to be completed. The amendments to PFRS 5 are applied prospectively in accordance with PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors to changes in methods of disposal that occur on or after January 1, 2016.
- PFRS 9 (2014) replaces PAS 39 and supersedes the previously published versions of PFRS 9 that introduced new classifications and measurement requirements (in 2009 and 2010) and a new hedge accounting model (in 2013). PFRS 9 includes revised guidance on the classification and measurement of financial assets, including a new expected credit loss model for calculating impairment of all financial assets that are not measured at fair value through profit or loss, which generally depends on whether there has been a significant increase in credit risk since initial recognition of a financial asset, and supplements the new general hedge accounting requirements published in 2013. The new model on hedge accounting more closely with risk management. The new standard is required to be applied retrospectively for annual periods beginning on or after January 1, 2018. Early adoption is permitted.

Financial Assets and Financial Liabilities

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition is done using settlement date accounting.

Initial Recognition of Financial Instruments. Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated as at fair value through profit or loss (FVPL), includes transaction costs.

Financial Assets

The Group classifies its financial assets, at initial recognition, in the following categories: financial assets at FVPL, loans and receivables, available-for-sale (AFS) financial assets and held-to-maturity (HTM) investments. The classification depends on the purpose for which the investments are acquired and whether they are quoted in an active market. Management determines the classification of its financial assets and financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

Financial Assets at FVPL. A financial asset is classified as at FVPL if it is classified as held for trading or is designated as such upon initial recognition. Financial assets are designated as at FVPL if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the documented risk management or investment strategy of the Group. Derivative instruments (including embedded derivatives), except those covered by hedge accounting relationships, are classified under this category.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term.

Financial assets may be designated by management at initial recognition as at FVPL, when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing gains or losses on a different basis;
- the assets are part of a group of financial assets which are managed and their performances are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recognized.

The Group carries financial assets at FVPL using their fair values. Attributable transaction costs are recognized in profit or loss as incurred. Fair value changes and realized gains or losses are recognized in profit or loss. Fair value changes from derivatives accounted for as part of an effective cash flow hedge are recognized in other comprehensive income and presented in the consolidated statements of changes in equity. Any interest earned is recognized as part of "Interest income" account in the consolidated statements of income. Any dividend income from equity securities classified as at FVPL is recognized in profit or loss when the right to receive payment has been established.

The Group's derivative assets are classified under this category (Notes 11 and 34).

Loans and Receivables. Loans and receivables are non-derivative financial assets with fixed or determinable payments and maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS financial assets or financial assets at FVPL.

Subsequent to initial measurement, loans and receivables are carried at amortized cost using the effective interest method, less any impairment loss. Any interest earned on loans and receivables is recognized as part of "Interest income" account in the consolidated statements of income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" account in the consolidated statements of income. Gains or losses are recognized in profit or loss when loans and receivables are derecognized or impaired.

Cash includes cash on hand and in banks which are stated at face value. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

The Group's cash and cash equivalents, trade and other receivables and noncurrent receivables and deposits are included under this category (Notes 8, 9, 15 and 34).

The Group has no financial assets classified as HTM investments and AFS financial assets as of December 31, 2014 and 2013.

'Day 1' Profit. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and the fair value (a 'Day 1' profit) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where data used is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

Financial Liabilities

The Group classifies its financial liabilities, at initial recognition, in the following categories: financial liabilities at FVPL and other financial liabilities, as appropriate. The Group determines the classification of its financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end. All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

Financial Liabilities at FVPL. Financial liabilities are classified under this category through the fair value option. Derivative instruments (including embedded derivatives) with negative fair values, except those covered by hedge accounting relationships, are also classified under this category.

The Group carries financial liabilities at FVPL using their fair values and reports fair value changes in profit or loss. Fair value changes from derivatives accounted for as part of an effective accounting hedge are recognized in other comprehensive income and presented in the consolidated statements of changes in equity. Any interest expense incurred is recognized as part of "Interest expense and other financing charges" account in the consolidated statements of income.

The Group's derivative liabilities are classified under this category (Notes 17 and 34).

Other Financial Liabilities. This category pertains to financial liabilities that are not designated or classified as at FVPL. After initial recognition, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any premium or discount and any directly attributable transaction costs that are considered an integral part of the effective interest expense in profit or loss. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as the amortization process.

The Group's liabilities arising from its trade or borrowings such as notes payable, trade and other payables and long-term debt are included under this category (Notes 16, 17, 18 and 34).

Derivative Financial Instrument and Hedging

Embedded Derivatives

The Group assesses whether embedded derivatives are required to be separated from the host contracts when the Group becomes a party to the contract.

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized as at FVPL. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

Derecognition of Financial Assets and Financial Liabilities

Financial Assets. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognizes the associated liability. The transferred asset and the associated liability are measured on the basis that reflects the rights and obligations that the Group has retained. *Financial Liabilities.* A financial liability is derecognized when the obligation under the liability is discharged or cancelled, or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

Impairment of Financial Assets

The Group assesses, at the reporting date, whether there is objective evidence that a financial asset or group of financial assets is impaired.

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Assets Carried at Amortized Cost. For financial assets carried at amortized cost such as loans and receivables, the Group first assesses whether impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If no objective evidence of impairment has been identified for a particular financial asset that was individually assessed, the Group includes the asset as part of a group of financial assets with similar credit risk characteristics and collectively assesses the group for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in the collective impairment assessment.

Evidence of impairment for specific impairment purposes may include indications that the borrower or a group of borrowers is experiencing financial difficulty, default or delinquency in principal or interest payments, or may enter into bankruptcy or other form of financial reorganization intended to alleviate the financial condition of the borrower. For collective impairment purposes, evidence of impairment may include observable data on existing economic conditions or industry-wide developments indicating that there is a measurable decrease in the estimated future cash flows of the related assets.

If there is objective evidence of impairment, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). Time value is generally not considered when the effect of discounting the cash flows is not material. If a loan or receivable has a variable rate, the discount rate for measuring any impairment loss is the current effective interest rate, adjusted for the original credit risk premium. For collective impairment purposes, impairment loss is computed based on their respective default and historical loss experience.

The carrying amount of the asset is reduced either directly or through the use of an allowance account. The impairment loss for the period is recognized in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying amount of the asset does not exceed its amortized cost at the reversal date.

Classification of Financial Instruments between Debt and Equity

From the perspective of the issuer, a financial instrument is classified as debt instrument if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

Debt Issue Costs

Debt issue costs are considered as an adjustment to the effective yield of the related debt and are deferred and amortized using the effective interest rate method. When a loan is paid, the related unamortized debt issue costs at the date of repayment are recognized in profit or loss.

Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

Inventories

Finished goods and materials and supplies are valued at the lower of cost and net realizable value.

Costs incurred in bringing each inventory to its present location and condition are accounted for as follows:

Finished goods	-	at cost, which includes direct materials and labor and a proportion of manufacturing overhead costs based on normal operating capacity but excluding borrowing costs; costs are determined using the moving-average method.
Materials and supplies	-	at cost, using the moving-average method.

Finished Goods. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale.

Materials and Supplies. Net realizable value is the current replacement cost.

Any write-down of inventories to net realizable value and all losses of inventories are recognized as expense in the year of write-down or loss occurrence. The amount of reversals, if any, of write-down of inventories arising from an increase in net realizable value are recognized as reduction in the amount of inventories recognized as expense in the year in which the reversal occurs.

Containers (i.e., Returnable Bottles and Shells). These are stated at deposit values less any impairment in value. The excess of the acquisition cost of the containers over their deposit value is presented under deferred containers included under "Other noncurrent assets" account in the consolidated statements of financial position and is amortized over the estimated useful lives of ten years. Amortization of deferred containers is included under "General and administrative expenses" account in the consolidated statements of income.

Assets Held for Sale and Discontinued Operation

The Group classifies noncurrent assets, or disposal groups comprising assets and liabilities as held for sale or distribution, if their carrying amounts will be recovered primarily through sale or distribution rather than through continuing use. The assets or disposal groups are generally measured at the lower of their carrying amount and fair value less costs to sell or distribute, except for some assets which are covered by other standards. Any impairment loss on a disposal group is allocated first to goodwill, and then to the remaining assets and liabilities on *pro rata* basis, except that no loss is allocated to inventories, financial assets and deferred tax assets, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale or distribution and subsequent gains and losses on remeasurement are recognized in profit or loss. Gains are not recognized in excess of any cumulative impairment losses.

The criteria for held for sale or distribution is regarded as met only when the sale or distribution is highly probable and the asset or disposal group is available for immediate sale or distribution in its present condition. Actions required to complete the sale or distribution should indicate that it is unlikely that significant changes to the sale will be made or that the sale will be withdrawn.

Property, plant and equipment once classified as held for sale or distribution are not depreciated.

Assets and liabilities classified as held for sale or distribution are presented separately as current items in the consolidated statements of financial position.

A discontinued operation is a component of the Company's business, the operations and cash flows of which can be clearly distinguished from the rest of the Company and which: (1) represent a separate major line of business or geographic area of operations; (2) is part of a single coordinated plan to dispose a separate major line of business or graphic area of operations; or (3) is a subsidiary acquired exclusively with a view to re-sale.

Classification as a discontinued operation occurs at the earlier of disposal or when the operation meets the criteria to be classified as held for sale. When an operation is classified as a discontinued operation, the comparative consolidated statements of income are re-presented as if the operation had been discontinued from the start of the comparative period.

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as "Loss from discontinued operations - net of tax" in the consolidated statements of income.

Business Combination

Business combinations are accounted for using the acquisition method as at the acquisition date. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included as part of "General and administrative expenses" account in the consolidated statements of income.

When the Group acquires a business, it assesses the financial assets and financial liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured at the acquisition date fair values and any resulting gain or loss is recognized in profit or loss.

The Group measures goodwill at the acquisition date as: a) the fair value of the consideration transferred; plus b) the recognized amount of any non-controlling interests in the acquiree; plus c) if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less d) the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed. When the excess is negative, a bargain purchase gain is recognized immediately in profit or loss. Subsequently, goodwill is measured at cost less any accumulated impairment in value. Goodwill is reviewed for impairment, annually or more frequently, if events or changes in circumstances indicate that the carrying amount may be impaired.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognized in profit or loss. Costs related to the acquisition, other than those associated with the issue of debt or equity securities that the Group incurs in connection with a business combination, are expensed as incurred. Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognized in profit or loss.

• Goodwill in a Business Combination

Goodwill acquired in a business combination is, from the acquisition date, allocated to each of the cash-generating units, or groups of cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities are assigned to those units or groups of units. Each unit or group of units to which the goodwill is so allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- o is not larger than an operating segment determined in accordance with PFRS 8.

Impairment is determined by assessing the recoverable amount of the cashgenerating unit or group of cash-generating units, to which the goodwill relates. Where the recoverable amount of the cash-generating unit or group of cashgenerating units is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a cash-generating unit or group of cash-generating units and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained. An impairment loss with respect to goodwill is not reversed.

Transactions under Common Control

Transactions under common control entered into in contemplation of each other and business combination under common control designed to achieve an overall commercial effect are treated as a single transaction.

Transfers of assets between commonly controlled entities are accounted for using book value accounting.

Investments in Joint Ventures

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining joint control is similar to those necessary to determine control over subsidiaries.

The Group's investments in joint ventures are accounted for using the equity method.

Under the equity method, the investment in joint venture is initially recognized at cost. The carrying amount of the investment is adjusted to recognize the changes in the Group's share of net assets of the joint venture since the acquisition date. Goodwill relating to the joint venture is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The Group's share in profit or loss of joint venture is recognized as "Equity in net losses of joint ventures" account in the consolidated statements of income. Adjustments to the carrying amount may also be necessary for changes in the Group's proportionate interest in the joint venture arising from changes in the joint venture's other comprehensive income. The Group's share of those changes is recognized as "Share in other comprehensive income (loss) of joint ventures" account in the consolidated statements of comprehensive income. Unrealized gains and losses resulting from transactions between the Group and the joint venture are eliminated to the extent of the interest in the joint venture.

When the Group's share of losses in a joint venture equals or exceeds its interest in the joint ventures, the Group does not recognize further losses, unless it has incurred obligation or made payments on behalf of the joint venture.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss with respect to the Group's net investment in the joint venture. At each reporting date, the Group determines whether there is objective evidence that the investment in the joint venture is impaired. If there is such evidence, the Group recalculates the amount of impairment as the difference between the recoverable amount and carrying amount of the joint venture. Such impairment loss is recognized as part of "Equity in net losses of joint ventures" account in the consolidated statements of income.

Upon loss of joint control over the joint venture, the Group measures and recognizes any retained investment at fair value. Any difference between the carrying amount of the joint venture upon loss of joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

The financial statements of the joint venture are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Property, Plant and Equipment

Property, plant and equipment, except land and construction in progress, are stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. Such cost includes the cost of replacing part of the property, plant and equipment at the time that cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing. Land is stated at cost less any impairment in value.

The initial cost of property, plant and equipment comprises of its construction cost or purchase price, including import duties, taxes and any directly attributable costs in bringing the asset to its working condition and location for its intended use. Cost also includes any related asset retirement obligation (ARO). Expenditures incurred after the asset has been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized as expense in the period the costs are incurred. Major repairs are capitalized as part of property, plant and equipment only when it is probable that future economic benefits associated with the items will flow to the Group and the cost of the items can be measured reliably.

Construction in progress (CIP) represents structures under construction and is stated at cost. This includes the costs of construction and other direct costs. Borrowing costs that are directly attributable to the construction of plant and equipment are capitalized during the construction period. CIP is not depreciated until such time that the relevant assets are ready for use.

Depreciation and amortization, which commences when the assets are available for their intended use, are computed using the straight-line method over the following estimated useful lives of the assets:

	Number of Years
Land improvements	5 - 10
Buildings and building improvements	20 - 50
Transportation equipment	5
Machinery and equipment	3 - 40
Furniture, fixtures and office equipment	2 - 5
Other equipment	2 - 5
Leasehold improvements	10 - 30 or
	term of the lease,
	whichever is shorter

The remaining useful lives, residual values, and depreciation and amortization methods are reviewed and adjusted periodically, if appropriate, to ensure that such periods and methods of depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property, plant and equipment.

The carrying amounts of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying amounts may not be recoverable.

Fully depreciated assets are retained in the accounts until they are no longer in use.

An item of property, plant and equipment is derecognized when either it has been disposed of or when it is permanently withdrawn from use and no future economic benefits are expected from its use or disposal. Any gain or loss arising from the retirement and disposal of an item of property, plant and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period of retirement and disposal.

Investment Property

Investment property consists of property held to earn rentals and/or for capital appreciation but not for sale in the ordinary course of business, used in the production or supply of goods or services or for administrative purposes. Investment property, except for land, is measured at cost including transaction costs less accumulated depreciation and amortization and any accumulated impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time the cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing of an investment property. Land is stated at cost less any impairment in value.

Depreciation and amortization, which commences when the assets are available for their intended use, are computed using the straight-line method over the following estimated useful lives of the assets:

	Number of Years
Land improvements	5 - 10
Buildings and building improvements	20 - 50
Machinery and equipment	3 - 40
Other equipment	2 - 5

The useful lives, residual values and depreciation and amortization method are reviewed and adjusted, if appropriate, at each reporting date.

Investment property is derecognized either when it has been disposed of or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains and losses on the retirement and disposal of investment property are recognized in profit or loss in the period of retirement and disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of the owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying amount at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

Impairment of Non-financial Assets

The carrying amounts of investments in joint venture, property, plant and equipment, deferred containers and idle assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. If any such indication exists, and if the carrying amount exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of fair value less costs to sell and value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable, willing parties, less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such a reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

Fair Value Measurements

The Group measures a number of financial and non-financial assets and liabilities at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or most advantageous market must be accessible to the Group.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

Provisions

Provisions are recognized when: (a) the Group has a present obligation (legal or constructive) as a result of past events; (b) it is probable (i.e., more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where some or all of the expenditure required to settle a provision is expected to be reimbursed by another party, the reimbursement is recognized as a separate asset only when it is virtually certain that reimbursement will be received. The amount recognized for the reimbursement shall not exceed the amount of the provision. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

Share Capital

Common Shares

Common shares are classified as equity. Incremental costs directly attributable to the issue of common shares and share options are recognized as a deduction from equity, net of any tax effects.

Preferred Shares

Preferred shares are classified as equity if they are non-redeemable, or redeemable only at the Company's option, and any dividends thereon are discretionary. Dividends thereon are recognized as distributions within equity upon approval by the BOD of the Company.

Preferred shares are classified as a liability if they are redeemable on a specific date or at the option of the shareholders, or if dividend payments are not discretionary. Dividends thereon are recognized as interest expense in profit or loss as accrued.

Treasury Shares

Own equity instruments which are reacquired are carried at cost and deducted from equity. No gain or loss is recognized on the purchase, sale, reissuance or cancellation of the Company's own equity instruments. When the shares are retired, the capital stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to additional paid-in capital to the extent of the specific or average additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the Group and the amount of revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

Revenue from Sale of Goods

Revenue from sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates. Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, which is normally upon delivery and the amount of revenue can be measured reliably.

Revenue from Services

Revenue is recognized upon satisfactory performance of services which is manufacturing and bottling of nonalcoholic beverages in favor of the customer where such production inputs are in the name of the customer.

Others

Interest income is recognized as the interest accrues, taking into account the effective yield on the asset.

Dividend income is recognized when the Group's right as a shareholder to receive the payment is established.

Rent income is recognized on a straight-line basis over the term of the lease.

Cost and Expense Recognition

Costs and expenses are recognized upon receipt of goods, utilization of services or at the date they are incurred.

Expenses are also recognized when a decrease in future economic benefit related to a decrease in an asset or an increase in a liability that can be measured reliably has arisen. Expenses are recognized on the basis of a direct association between costs incurred and the earning of specific items of income; on the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or immediately when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify, or cease to qualify, for recognition as an asset.

Share-based Payment Transactions

The cost of Employee Stock Purchase Plan (ESPP) is measured by reference to the market price at the time of the grant less subscription price.

The cost of share-based payment transactions is recognized, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled, ending on the date when the relevant employees become fully entitled to the award (the "vesting date"). The cumulative expenses recognized for share-based payment transactions at each reporting date until the vesting date reflect the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. Where the terms of a share-based award are modified, as a minimum, an expense is recognized as if the terms had not been modified. In addition, an expense is recognized for any modification, which increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately.

However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award.

Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after the inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised or an extension is granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfillment is dependent on a specific asset; or
- (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d), and at the date of renewal or extension period for scenario (b) above.

Operating Lease

Group as Lessee. Leases which do not transfer to the Group substantially all the risks and rewards of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss on a straight-line basis over the lease term. Associated costs such as maintenance and insurance are expensed as incurred.

Group as Lessor. Leases where the Group does not transfer substantially all the risks and rewards of ownership of the assets are classified as operating leases. Rent income from operating leases is recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized as an expense over the lease term on the same basis as rent income. Contingent rents are recognized as income in the period in which they are earned.

Borrowing Costs

Borrowing costs are capitalized if they are directly attributable to the acquisition or construction of a qualifying asset. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use.

Research Costs

Research costs are expensed as incurred.

Employee Benefits

Short-term Employee Benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

Retirement Costs

The Company and DBI have separate funded, noncontributory retirement plans, administered by the respective trustees, covering their respective permanent employees. The cost of providing benefits under the defined benefit retirement plan is actuarially determined using the projected unit credit method. Projected unit credit method reflects services rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries. Actuarial gains and losses are recognized in full in the period in which they occur in other comprehensive income. Such actuarial gains and losses are also immediately recognized in equity and are not reclassified to profit or loss in subsequent period.

The net defined benefit retirement liability or asset is the aggregate of the present value of the amount of future benefit that employees have earned in return for their service in the current and prior periods, reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of economic benefits available in the form of reductions in future contributions to the plan.

Defined benefit costs comprise of the following:

- Service costs
- Net interest on the net defined benefit retirement liability or asset
- Remeasurements of net defined benefit retirement liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuary using the projected unit credit method.

Net interest on the net defined benefit retirement liability or asset is the change during the period as a result of contributions and benefit payments, which is determined by applying the discount rate based on the government bonds to the net defined benefit retirement liability or asset. Net interest on the net defined benefit retirement liability or asset is recognized as expense or income in profit or loss as part of retirement cost.

Remeasurements of net defined benefit retirement liability or asset comprising actuarial gains and losses, return on plan assets, and the effect of the asset ceiling (excluding net interest) are recognized immediately in other comprehensive income in the period in which they arise.

When the benefits of a plan are changed, or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Group recognizes gains and losses on the settlement of a defined benefit retirement plan when the settlement occurs.

Foreign Currency

Foreign Currency Translations

Transactions in foreign currencies are translated to the respective functional currencies of the Group entities at exchange rates at the dates of the transactions. Monetary assets and monetary liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortized cost in foreign currency translated at the exchange rate at the reporting date.

Nonmonetary assets and nonmonetary liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date the fair value was determined. Nonmonetary items in foreign currencies that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on retranslation are recognized in profit or loss, except for differences arising on the retranslation of AFS financial assets, a financial liability designated as an effective hedge of the net investment in a foreign operation or qualifying cash flow hedges, which are recognized in other comprehensive income.

Foreign Operations

The assets and liabilities of foreign operations and fair value adjustments arising on acquisition, are translated to Philippine peso at exchange rates at the reporting date. The income and expenses of foreign operations, excluding foreign operations in hyperinflationary economies, are translated to Philippine peso at average exchange rates for the period.

Foreign currency differences are recognized in other comprehensive income and presented in the "Cumulative translation adjustments" account in the consolidated statements of changes in equity. When a foreign operation is disposed of such that control or joint control is lost, the cumulative amount in the cumulative translation adjustments related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal.

When the Group disposes of only part of its investment in joint venture that includes a foreign operation while retaining joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely to occur in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognized in other comprehensive income and presented in the "Cumulative translation adjustments" account in the consolidated statements of changes in equity. The functional currency of GSMIL, GSMIHL and SHL is the Philippine peso, while that of Thai San Miguel Liquor Co. Ltd. (TSML) and Thai Ginebra Trading (TGT) is the Thailand Baht (THB). The assets and liabilities of TSML and TGT are translated into the presentation currency of the Company at the rate of exchange ruling at the reporting date and their income and expenses are translated at the average exchange rates for the year.

Taxes

Current Tax. Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred Tax. Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to taxable temporary differences associated with investments in subsidiaries and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits - Minimum Corporate Income Tax (MCIT) and unused tax losses - Net Operating Loss Carry Over (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward benefits of MCIT and NOLCO can be utilized, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to deductible temporary differences associated with investments in subsidiaries and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretation of tax laws and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Value-added Tax (VAT). Revenues, expenses and assets are recognized net of the amount of VAT, except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the taxation authority is included as part of "Prepaid taxes and other current assets" or "Income and other taxes payable" accounts in the consolidated statements of financial position.

Related Parties

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control and significant influence. Related parties may be individuals or corporate entities. Transactions between related parties are on an arm's length basis in a manner similar to transactions with non-related parties.

Basic and Diluted Earnings Per Common Share (EPS)

Basic EPS is computed by dividing the net income (loss) for the period attributable to equity holders of the Company, net of dividends on preferred shares, by the weighted average number of issued and outstanding common shares during the period, with retroactive adjustment for any stock dividends declared.

Diluted EPS is computed in the same manner, adjusted for the effects of the shares issuable to employees and executives under the ESPP of the Company, which are assumed to be exercised at the date of grant.

Where the effect of the assumed conversion of shares issuable to employees and executives under the stock purchase plan of the Company would be anti-dilutive, diluted EPS is not presented.

Operating Segments

The Group's operating segments are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on operating segments is presented in Note 6 to the consolidated financial statements. The President (the chief operating decision maker) reviews management reports on a regular basis.

The measurement policies the Group used for segment reporting under PFRS 8 are the same as those used in the consolidated financial statements. There have been no changes in the measurement methods used to determine reported segment profit or loss from prior periods. All inter-segment transfers are carried out at arm's length prices.

Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

Events After the Reporting Date

Post year-end events that provide additional information about the Group's financial position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

4. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the amounts of assets, liabilities, income and expenses reported in the consolidated financial statements at the reporting date. However, uncertainty about these judgments, estimates and assumptions could result in an outcome that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions are recognized in the period in which the judgments and estimates are revised and in any future period affected.

Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Operating Lease Commitments - Group as Lessor/Lessee. The Group has entered into various lease agreements either as a lessor or a lessee. The Group had determined that it retains all the significant risks and rewards of ownership of the property leased out on operating leases while the significant risks and rewards for property leased from third parties are retained by the lessors.

Rent income recognized in the consolidated statements of income amounted to P8,072 in 2014 (Notes 27 and 29).

Rent expense recognized in the consolidated statements of income from continuing and discontinued operations amounted to P153,827, P166,032 and P233,768 in 2014, 2013 and 2012, respectively (Notes 21, 22, 23 and 29).

Classification of Joint Arrangements. The Group has determined that it has rights only to the net assets of TSML and TGT based on the structure, legal form, contractual terms and other facts and circumstances of the arrangement. As such, the Group classified its joint arrangements as joint ventures (Note 12).

Distinguishing between Property, Plant and Equipment and Investment Property

The Group determines whether a property qualifies as an investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied property generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process.

Some property comprises a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the production and supply of goods and services or for administrative purposes. If these portions can be sold separately (or lease out separately under finance lease), the Group accounts for the portions separately. If the portion cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

As a result of the change in use of investment property, from being held to earn rental to owner-occupied, the investment property was transferred to property, plant and equipment in 2013.

Contingencies. The Group is currently involved in various pending claims and lawsuits which could be decided in favor of or against the Group. The Group's estimate of the probable costs for the resolution of these pending claims and lawsuits has been developed in consultation with in-house as well as outside legal counsel handling the prosecution and defense of these matters and is based on an analysis of potential results. The Group currently does not believe that these pending claims and lawsuits will have a material adverse effect on its financial position and financial performance. It is possible, however, that future financial performance could be materially affected by the changes in the estimates or in the effectiveness of strategies relating to these proceedings. No accruals were made in relation to these proceedings (Note 35).

Estimates and Assumptions

The key estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.

Fair Value Measurements. A number of the Group's accounting policies and disclosures require the measurement of fair values for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. This includes a valuation team that has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values. The valuation team regularly reviews significant unobservable inputs and valuation adjustments. If third party information is used to measure fair values, then the valuation team assesses the evidence obtained to support the conclusion that such valuations meet the requirements of PFRS, including the level in the fair value hierarchy in which such valuations should be classified.

The Group uses market observable data when measuring the fair value of an asset or liability. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques (Note 3).

If the inputs used to measure the fair value of an asset or a liability can be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy based on the lowest level input that is significant to the entire measurement.

The Group recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

The methods and assumptions used to estimate the fair values for both financial and non-financial assets and liabilities are discussed in Note 34.

Allowance for Impairment Losses on Trade and Other Receivables. Provisions are made for specific and groups of accounts, where objective evidence of impairment exists. The Group evaluates these accounts on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Group's relationship with the customers and counterparties, the current credit status based on third party credit reports and known market forces, average age of accounts, collection experience and historical loss experience. The amount and timing of the recorded expenses for any period would differ if the Group made different judgments or utilized different methodologies. An increase in the allowance for impairment losses would increase the recorded selling and marketing expenses and decrease current assets.

The allowance for impairment losses on trade and other receivables amounted to P189,274 and P108,194 as of December 31, 2014 and 2013, respectively (Note 9).

The carrying amounts of trade and other receivables amounted to P3,259,859 and P3,770,087 as of December 31, 2014 and 2013, respectively (Note 9).

Write-down of Inventory. The Group writes-down the cost of inventory to net realizable value whenever net realizable value becomes lower than cost due to damage, physical deterioration, obsolescence, changes in price levels or other causes.

Estimates of net realizable value are based on the most reliable evidence available at the time the estimates are made of the amount the inventories are expected to be realized. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after the reporting date to the extent that such events confirm conditions existing at the reporting date.

The write-down of inventories amounted to P137,904 and P69,904 as of December 31, 2014 and 2013, respectively.

The carrying amount of inventories amounted to P2,657,224 and P3,747,328 as of December 31, 2014 and 2013, respectively (Note 10).

Estimated Useful Lives of Property, Plant and Equipment and Deferred Containers. The Group estimates the useful lives of property, plant and equipment and deferred containers based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment and deferred containers are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

In addition, estimation of the useful lives of property, plant and equipment and deferred containers is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future financial performance could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful lives of property, plant and equipment and deferred containers would increase the recorded cost of sales, selling and marketing expenses, general and administrative expenses and decrease noncurrent assets.

Property, plant and equipment, net of accumulated depreciation and amortization amounted to P6,244,426 and P6,845,544 as of December 31, 2014 and 2013, respectively. Accumulated depreciation and amortization of property, plant and equipment amounted to P6,885,820 and P6,645,143 as of December 31, 2014 and 2013, respectively (Note 13).

Deferred containers, net of accumulated amortization, included as part of "Other noncurrent assets" account in the consolidated statements of financial position amounted to P334,548 and P551,217 as of December 31, 2014 and 2013, respectively (Note 15).

Impairment of Goodwill with Indefinite Useful Life. The Group determines whether goodwill is impaired at least annually. This requires the estimation of value in use of the cash-generating units to which the goodwill is allocated. Estimating value in use requires management to make an estimate of the expected future cash flows from the cash-generating unit and to choose a suitable discount rate to calculate the present value of those cash flows.

The carrying amount of goodwill amounted to P226,863 as of December 31, 2014 and 2013 (Note 5).

Acquisition Accounting. The Group accounts for acquired businesses using the acquisition method of accounting which requires that the assets acquired and the liabilities assumed are recognized at the date of acquisition based on their respective fair values.

The application of the acquisition method requires certain estimates and assumptions concerning the determination of the fair values of acquired intangible assets and property, plant and equipment, as well as liabilities assumed at the acquisition date. Moreover, the useful lives of the acquired intangible assets and property, plant and equipment have to be determined. Accordingly, for significant acquisitions, the Group obtains assistance from valuation specialists. The valuations are based on information available at the acquisition date. The Group's acquisitions have resulted in goodwill.

The carrying amount of goodwill arising from business combinations in 2012 amounted to P226,863 (Note 5).

Realizability of Deferred Tax Assets. The Group reviews its deferred tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Group's assessment on the recognition of deferred tax assets on deductible temporary difference and carryforward benefits of MCIT and NOLCO is based on the projected taxable income in the following periods.

Deferred tax assets amounted to P1,116,010 and P1,510,886 as of December 31, 2014 and 2013, respectively (Note 19).

Impairment of Non-financial Assets. PFRS requires that an impairment review be performed on investments in joint ventures, property, plant and equipment, deferred containers and idle assets when events or changes in circumstances indicate that the carrying amount may not be recoverable. Determining the recoverable amounts of these assets requires the estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets. While it is believed that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable amounts and any resulting impairment loss could have a material adverse impact on the financial performance.

Accumulated impairment losses on property, plant and equipment amounted to P307,600 as of December 31, 2014 and 2013 (Note 13).

The combined carrying amounts of investments in joint ventures, property, plant and equipment, deferred containers and idle assets amounted to P6,930,862 and P7,820,902 as of December 31, 2014 and 2013, respectively (Notes 12, 13 and 15).

Present Value of Defined Benefit Retirement Obligation. The present value of the defined benefit retirement obligation depends on a number of factors that are determined on an actuarial basis using a number of assumptions. These assumptions are described in Note 30 to the consolidated financial statements and include discount rate and salary increase rate.

The Group determines the appropriate discount rate at the end of each reporting period. It is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the retirement obligations. In determining the appropriate discount rate, the Group considers the interest rates on government bonds that are denominated in the currency in which the benefits will be paid. The terms to maturity of these bonds should approximate the terms of the related retirement obligation.

Other key assumptions for the defined benefit retirement obligation are based in part on current market conditions.

While it is believed that the Group's assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Group's defined benefit retirement obligation.

The present value of defined benefit retirement obligation amounted to P763,688 and P844,432 as of December 31, 2014 and 2013, respectively (Note 30).

Asset Retirement Obligation. Determining the ARO requires estimation of the costs of dismantling, installing and restoring leased properties to their original condition. The Group determined that there are no significant ARO as of December 31, 2014 and 2013. While it is believed that the assumptions used in the estimation of such costs are reasonable, significant changes in these assumptions may materially affect the recorded expense or obligation in future periods.

5. Goodwill

On January 27, 2012, GSMI acquired 100% of the outstanding capital stock of EPSBPI for P200,000. EPSBPI, which is considered a CGU, is a company primarily engaged in the manufacturing and bottling of alcoholic and nonalcoholic beverages.

Goodwill was recognized as a result of the acquisition as follows:

	2012
Total consideration transferred	P200,000
Total identifiable net liabilities at fair value	26,863
Goodwill	P226,863

Goodwill arising from the acquisition is attributable to the benefit of expected synergies with the Group's beverage business, revenue growth and future development specifically on tolling services with third parties.

The recoverable amount of goodwill has been determined based on a valuation using cash flow projections covering a five-year period based on long range plans approved by management. Cash flows beyond the five-year period are extrapolated using a constant growth rate determined per individual cash-generating unit. This growth rate is consistent with the long-term average growth rate for the industry. The discount rate applied to after tax cash flow projections is 12% in 2014 and 2013. The discount rate also imputes the risk of the cash-generating units compared to the respective risk of the overall market and equity risk premium.

No impairment loss was recognized in 2014 and 2013.

Management believes that any reasonably possible change in the key assumptions on which the recoverable amount is based would not cause its carrying amount to exceed its recoverable amount.

The calculations of value in use are most sensitive to the following assumptions:

- Gross Margins. Gross margins are based on average values achieved in the period immediately before the budget period. These are increases over the budget period for anticipated efficiency improvements. Values assigned to key assumptions reflect past experience, except for efficiency improvement.
- *Discount Rates.* The Group uses the weighted-average cost of capital as the discount rate, which reflects management's estimate of the risk specific to each unit. This is the benchmark used by management to assess operating performance and to evaluate future investments proposals.

Raw Material Price Inflation. Consumer price forecast is obtained from indices during the budget period from which raw materials are purchased. Values assigned to key assumptions are consistent with external sources of information.

6. Segment Information

Operating Segments

The reporting format of the Group's operating segments is determined based on the Group's risks and rates of return which are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products produced and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group is organized into two major operating segments namely alcoholic and nonalcoholic beverages (NAB).

The alcoholic segment produces and markets alcoholic beverages.

The nonalcoholic segment is involved in the production and marketing of NAB.

For each of the operating segments, the chief operating decision maker reviews internal management reports on at least monthly basis.

Segment Assets and Liabilities

Segment assets include all operating assets used by a segment and consist primarily of operating cash, receivables, inventories, assets held for sale and property, plant and equipment, net of allowances, accumulated depreciation and amortization, and impairment. Segment liabilities include all operating liabilities and consist primarily of trade and other payables and income and other taxes payable. Segment assets and liabilities do not include deferred taxes.

Major Customer

The Group does not have a single external customer from which sales revenue generated amounted to 10% or more of the total revenues of the Group.

The Group's revenue from external customers and noncurrent assets are mainly in the Philippines.

Financial information about operating segments follows:

	For the Years Ended December 31, 2014, 2013 and 2012								
	Nonalcoholic Alcoholic (discontinued)**				Total				
	2014	2013	2012	2014	2013	2012	2014	2013	2012
Sales	P14,875,418	P13,637,680	P13,339,987	P635,253	P761,396	P662,208	P15,510,671	P14,399,076	P14,002,195
Result									
Segment result	P526,079	(P667,070)	(P444,133)	(P166,075)	(P158,957)	(P172,189)	P360,004	(P826,027)	(P616,322)
Interest expense and other financing charges Interest income Equity in net losses of joint ventures Other income (losses) - net Income tax expense (benefit)							(560,313) 22,810 (66,265) (1,687) 520,756	(657,899) 10,947 (74,763) 42,403 (404,144)	(591,264) 8,516 (53,467) 101,626 (313,742)
Net Loss							(P766,207)	(P1,101,195)	(P837,169)
Other Information Segment assets Investments in joint ventures Goodwill Other noncurrent assets - net Deferred tax assets	P13,734,753	P14,461,681	P17,237,311	P724,931	P1,549,759	P1,357,522	P14,459,684 659,488 226,863 1,489,646 1,116,010	P16,011,440 720,189 226,863 1,399,578 1,510,886	P18,594,833 788,732 226,863 1,064,181 1,015,735
Consolidated Total Assets							P17,951,691	P19,868,956	P21,690,344
Segment liabilities Notes payable Long-term debt - net of debt issue costs Deferred tax liabilities Income and other taxes payable	P2,431,314	P2,574,296	P3,546,598	P116,655	P152,974	P113,908	P2,547,969 10,084,440 457,143 - 219,952	P2,727,270 9,980,800 1,383,548 210 234,763	P3,660,506 9,432,200 1,924,834 419 78,877
Consolidated Total Liabilities							P13,309,504	P14,326,591	P15,096,836
Capital expenditures Depreciation, amortization and impairment	P183,036	P170,695	P239,222	P29,851	P86,213	P69,248	P212,887 720,014	P256,908 742,214	P308,470 653,790
Noncash items other than depreciation							146,302	(7,980)	(1,785)

** see Note 7

7. Discontinued Operation

On December 5, 2014, the BOD of GSMI authorized the sale and transfer of certain NAB assets of the Company to a related party to dispose the NAB assets consisting of property, plant and equipment as of December 31, 2014 and finished goods and other inventories as of March 31, 2015 ("Transaction"). The sale of these assets is expected to be completed in the second quarter of 2015.

As of December 31, 2014, the NAB segment was classified as a disposal group held for sale and as discontinued operations.

The NAB segment was not previously classified as held-for-sale or as a discontinued operation. The comparative consolidated statements of income has been restated to show the discontinued operation separately from continuing operations.

2014	2013	2012
P590,094	P722,090	P662,166
413,173	496,920	456,970
176,921	225,170	205,196
(323,149)	(362,792)	(330,006)
(45,148)	(45,597)	(47,246)
378	11,562	7,966
(190,998)	(171,657)	(164,090)
(57,299)	(51,497)	(49,227)
(P133,699)	(P120,160)	(P114,863)
(P0.47)	(P0.42)	(P0.40)
	P590,094 413,173 176,921 (323,149) (45,148) 378 (190,998) (57,299) (P133,699)	P590,094 P722,090 413,173 496,920 176,921 225,170 (323,149) (362,792) (45,148) (45,597) 378 11,562 (190,998) (171,657) (57,299) (51,497) (P133,699) (P120,160)

The major classes of NAB assets classified as held for sale as of December 31, 2014 are as follows:

	Note	2014
Property, plant and equipment - net	13	P193,941
Finished goods and other inventories		353,765
Assets held for sale		P547,706

The net cash flows provided by (used in) operating activities of NAB segment amounted to (P2,756), (P2,084) and P4,895 in 2014, 2013 and 2012, respectively.

8. Cash and Cash Equivalents

Cash and cash equivalents consist of:

	Note	2014	2013
Cash in banks and on hand		P289,731	P472,949
Short-term investments		290,186	40,363
	33, 34	P579,917	P513,312

Cash in banks earns interest at the respective bank deposit rates. Short-term investments include demand deposits made for varying periods up to three months which can be withdrawn at anytime depending on the immediate cash requirements of the Group and earn interest at the respective short-term investment rates.

9. Trade and Other Receivables

Trade and other receivables consist of:

	Note	2014	2013
Trade		P2,988,257	P3,177,490
Non-trade	32	204,549	458,718
Amounts owed by related parties	28	256,327	242,073
		3,449,133	3,878,281
Less allowance for impairment losses		189,274	108,194
	33, 34	P3,259,859	P3,770,087

Trade receivables are non-interest bearing and are generally on a 60 to 90-day term.

Non-trade receivables consist of advances to supplier amounting to P1,252 and P458 as of December 31, 2014 and 2013, respectively, subscription receivables amounting to P4,975 and P105,195 as of December 31, 2014 and 2013, respectively, receivable from employees amounting to P26,452 and P20,778 as of December 31, 2014 and 2013, respectively, sale of raw materials amounting to P130,781 and P107,880 as of December 31, 2014 and 2013, respectively and miscellaneous receivables amounting to P41,089 and P224,407 as of December 31, 2014 and 2013, respectively. These are generally collectible on demand.

The movement in allowance for impairment losses is as follow:

	Note	2014	2013
Balance at beginning of year		P108,194	P108,194
Provision for impairment losses	22	81,080	
Balance at end of year		P189,274	P108,194

The aging of receivables is as follows:

December 31, 2014	Trade	Non-trade	Amounts Owed by Related Parties	Total
Current	P1,755,719	P7,526	P17,770	P1,781,015
Past due:				
Less than 30 days	567,311	3,595	18,859	589,765
30 - 60 days	114,324	8,068	10,040	132,432
61 - 90 days	59,355	2,296	22,632	84,283
Over 90 days	491,548	183,064	187,026	861,638
	P2,988,257	P204,549	P256,327	P3,449,133

December 31, 2013	Trade	Non-trade	Amounts Owed by Related Parties	Total
Current	P1,865,949	P55,615	P51,156	P1,972,720
Past due:				
Less than 30 days	669,900	6,864	75,811	752,575
30 - 60 days	138,259	7,907	34,022	180,188
61 - 90 days	38,966	33,848	1,433	74,247
Over 90 days	464,416	354,484	79,651	898,551
	P3,177,490	P458,718	P242,073	P3,878,281

Various collaterals for trade receivables such as bank guarantees, time deposit and real estate mortgages are held by the Group for certain credit limits.

The Group believes that the unimpaired amounts that are past due by more than 30 days are still collectible based on historical payment behavior and analyses of the underlying customer credit ratings. There are no significant changes in their credit quality.

The Group has settlement arrangements with various terminated dealers for the collection of the outstanding trade receivables over a period from four to fifteen years. The noncurrent portion amounting to P3,192 and P3,751 as of December 31, 2014 and 2013, respectively, is included in trade receivables from terminated dealers under the "Other noncurrent assets" account in the consolidated statements of financial position (Note 15).

10. Inventories

Inventories consist of:

	2014	2013
Finished goods at NRV	P863,650	P1,072,365
Materials and supplies at NRV	1,793,574	2,591,354
Containers - net	-	83,609
	P2,657,224	P3,747,328

The cost of finished goods and materials and supplies amounted to P2,795,128 and P3,733,623 as of December 31, 2014 and 2013, respectively.

Containers at deposit value amounted to P83,609 as of December 31, 2013.

The write-down of inventories to net realizable value amounted to P68,000 in 2014 and is included as part of "Cost of Sales" account in the consolidated statements of income (Note 21). No inventories were written down to net realizable value in 2013 and 2012.

The accumulated value of inventory write-down amounted to P137,904 and P69,904 as of December 31, 2014 and 2013, respectively.

11. Prepaid Taxes and Other Current Assets

	Note	2014	2013
Prepaid taxes		P1,426,224	P1,390,863
Derivative assets	33, 34	52	768
Others		51,876	51,138
		P1,478,152	P1,442,769

Prepaid taxes and other current assets consist of:

Prepaid taxes represent prepayments of excise taxes on alcohol and income taxes.

12. Investments in Joint Ventures

a. TSML

GSMI, through GSMIL, has an existing joint venture with Thai Life Group of Companies (Thai Life) covering the ownership and operations of TSML. TSML is a limited company organized under the laws of Thailand in which GSMIL owns 40% ownership interest. TSML holds a license in Thailand to engage in the business of manufacturing alcohol and manufacturing, selling and distributing brandy, wine and distilled spirits products both for domestic and export markets.

Through the acquisition by SHL of the 49% ownership interest in Siam Wine Liquor Co., Ltd. (SWL) and SWL's acquisition of shares representing 10% ownership of the outstanding capital stock of TSML, the Group's share in TSML increased from 40% to 44.9%. The acquisition was funded through advances made by GSMI to GBHL, which has an existing loan agreement with SWL for the same amount.

Summarized financial information of TSML, as included in its own financial statements, and reconciliation with the carrying amount of the investment in the consolidated financial statements are set out below:

	2014	2013	2012
Current assets (including cash and cash equivalents - 2014: P103,873, 2013: P141,673 and 2012: P237,556)	D1 202 142	P1,319,308	P1,372,279
2014. P105,875, 2015. P141,075 and 2012. P257,550) Noncurrent assets	P1,282,143 1,510,106	1,612,052	1,636,099
Current liabilities (including current financial liabilities excluding trade and other payables and provisions -	1,010,100	1,012,002	1,000,077
2013: P660,479 and 2012: P648,988)	29,659	718,254	719,787
Noncurrent liabilities (including noncurrent financial			
liabilities excluding trade and other payables and			
provisions - 2014: P1,292,950, 2013: P607,815 and			
2012: P530,213)	1,293,798	609,122	531,949
Net assets	1,468,792	1,603,984	1,756,642
Percentage of ownership	44.9%	44.9%	44.9%
Carrying amount of investment in joint venture	P659,488	P720,189	P788,732

	2014	2013	2012
Sales	P847,596	P1,124,174	P1,220,334
Cost of sales (including depreciation - 2014: P114,843, 2013: P115,788 and 2012: P114,036) Operating expenses (including depreciation -	866,195	1,171,279	1,192,124
2014: P4,630, 2013: P4,783 and 2012: P5,053)	72,070	101,628	91,216
Other charges (including interest expense - 2014: P58,054, 2013: P47,492 and 2012: P57,883)	56,914	17,777	56,074
Net loss	(147,583)	(166,510)	(119,080)
Percentage of ownership	44.9%	44.9%	44.9%
Share in net loss	(66,265)	(74,763)	(53,467)
Share in other comprehensive income (loss)	5,564	6,219	(29,150)
Total comprehensive loss	(P60,701)	(P68,544)	(P82,617)

b. TGT

GSMI, through GSMIHL, also has an existing 40% ownership interest in TGT, which was formed as another joint venture with Thai Life. TGT functions as the selling and distribution arm of TSML.

Through the acquisition of SWL of the 10% ownership interest in TGT, GSMI group's share in TGT increased from 40% to 44.9%. The acquisition was funded through advances made by GSMI to GBHL which has an existing loan agreement with SWL for the same amount.

Summarized financial information of TGT, as included in its own financial statements, and reconciliation with the carrying amount of the investment in the consolidated financial statements are set out below:

	2014	2013	2012
Current assets (including cash and cash equivalents -			
2014: P80,571, 2013: P61,904 and 2012: P38,674)	P95,262	P105,156	P97,639
Noncurrent assets	5,634	5,781	179
Current liabilities	857,947	838,907	744,726
Noncurrent liabilities (including noncurrent financial			
liabilities excluding trade and other payables and			
provisions - 2014: P136, 2013: P219 and 2012: P188)	136	219	188
Net liabilities	(757,187)	(728,189)	(647,096)
Percentage of ownership	44.9%	44.9%	44.9%
Carrying amount of investment in joint venture	(P339,977)	(P326,957)	(P290,546)
Sales	P174,908	P268,140	P252,220
Cost of sales	157,805	237,871	234,978
Operating expenses (including depreciation -	,	,	
2014: P158, 2013: P229 and 2012: P1,320)	41,314	110,610	86,139
Other income (including interest expense - 2012: P5)	695	1,223	20,475
Net loss	(23,516)	(79,118)	(48,422)
Percentage of ownership	44.9%	44.9%	44.9%
Share in net loss	(10,559)	(35,524)	(21,741)
Share in other comprehensive income (loss)	2,463	887	(10,365)
Total comprehensive loss	(P8,096)	(P34,637)	(P32,106)

The Group discontinued recognizing its share in the net liabilities of TGT since the cumulative losses including the share in other comprehensive loss already exceed the cost of investment. If TGT reports profits subsequently, the Group resumes recognizing its share of those profits after its share of the profits equals the share of net losses not recognized. As of December 31, 2014, 2013 and 2012, unrecognized share in net liabilities amounted to P339,977, P326,957 and P290,546, respectively.

13. Property, Plant and Equipment

The movements in property, plant and equipment are as follows:

	Land and Land Improvements	Buildings and Building Improvements	Transportation Equipment	Machinery and Equipment	Furniture, Fixtures and Office Equipment	Other Equipment	Leasehold Improvements	Construction in Progress	Total
Cost									
January 1, 2013 Additions	P708,069	P1,756,967	P241,287	P8,552,085	P111,331 -	P705,170	P138,684	P333,931 256,908	P12,547,524 256,908
Disposals/reclassifications	19,623	753,718	7,238	130,146	15,961	81,020	2,705	(324,156)	686,255
December 31, 2013 Additions Disposals/reclassifications	727,692 - 55	2,510,685 10 16,451	248,525 2,242 (19,800)	8,682,231 75,236 102,262	127,292 86 2,366	786,190 - 64,303	141,389 - 263	266,683 135,313 (320,084)	13,490,687 212,887 (154,184)
Reclassification to assets held for sale	-	-	(19,800)	(297,544)	-	(103,540)	-	(520,084)	(419,144)
December 31, 2014	727,747	2,527,146	212,907	8,562,185	129,744	746,953	141,652	81,912	13,130,246
Accumulated Depreciation and Amortization									
January 1, 2013	150,129	712,902	151,507	3,726,273	82,346	556,845	11,705	-	5,391,707
Additions	5,306	53,195	33,302	449,370	15,574	60,839	7,224	-	624,810
Disposals/reclassifications	17,649	75,073	(10,190)	560,086	815	(14,465)	(342)	-	628,626
December 31, 2013	173,084	841,170	174,619	4,735,729	98,735	603,219	18,587	-	6,645,143
Additions	3,969	53,833	33,076	430,437	15,696	72,386	6,668	-	616,065
Disposals/reclassifications Reclassification to assets held for	16	88	(24,853)	(12,527)	(3,944)	(108,982)	17	-	(150,185)
sale	-	-	(9,679)	(171,822)	-	(43,702)	-	-	(225,203)
December 31, 2014	177,069	895,091	173,163	4,981,817	110,487	522,921	25,272	-	6,885,820
Accumulated Impairment Losses									
January 1, 2013 Additions	-	-	-	269,600 38,000	-	-	-	-	269,600 38,000
December 31, 2013 and 2014	-	-	-	307,600	-	-	-	-	307,600
Carrying Amount December 31, 2013	P554,608	P1,669,515	P73,906	P3,638,902	P28,557	P182,971	P122,802	P266,683	P6,537,944
December 31, 2014	P550,678	P1,632,055	P39,744	P3,272,768	P19,257	P224,032	P116,380	P81,912	P5,936,826

Additions in 2014 amounting to P212,887 pertain to the new production facility and improvements of concrete perimeter fence in Cabuyao, new building and blending facility in Mandaue, acquisition of pallets and software upgrade.

Additions in 2013 amounting to P256,908 pertain to the new blending and packaging facility in Mandaue, acquisitions of NAB crates and software upgrade.

Property, plant and equipment include unutilized machinery and equipment consisting of distillation equipment of the Company stored in DBI plant. In 2014, unutilized machinery and equipment amounting to P67,586 was used in current year's operations. Impairment loss amounting to P38,000 was provided for these unutilized machinery and equipment in 2013. The carrying amounts of unutilized machinery and equipment, net of accumulated impairment losses of P307,600 in 2014 and 2013, amounted to P68,630 and P145,565 as of December 31, 2014 and 2013, respectively.

The recoverable amount was determined by the independent property appraiser having appropriate recognized professional qualifications and recent experience in the category of the property being valued. The fair value of the property being appraised was determined using the replacement cost model. This approach considers the cost to reproduce or replace in new condition the assets appraised in accordance with current market prices of materials, labor, contractor's overhead, profit and fees, and all other attendant's costs associated with its acquisition and installation in place. Adjustment is then made for accrued depreciation as evidenced by the observed condition and present and prospective serviceability in comparison with the new similar units.

The fair value of the distillation equipment has been categorized as Level 3 in the fair value hierarchy based on the inputs used in the valuation techniques.

In December 2013, the Company's bottling plant had been transferred from investment property to property, plant and equipment since the property was no longer held to earn rentals and the Company is not actively searching for any lessee. Further, the bottling plant is currently used by the Company as a warehouse. Amount transferred was measured at cost less accumulated depreciation (Note 14).

Depreciation, amortization and impairment loss recognized in profit or loss amounted to P616,065, P662,810 and P596,737 in 2014, 2013 and 2012, respectively. These amounts include annual amortizations of capitalized interest amounting to P11,841, P11,637 and P11,034 in 2014, 2013 and 2012, respectively.

Interest amounting to P2,310, P2,042 and P9,038 were capitalized to machinery and equipment in 2014, 2013 and 2012, respectively (Note 26). The capitalization rate used to determine the amount of interest eligible for capitalization was 4.88% in 2014, 5.69% in 2013 and 5.65% in 2012. As of December 31, 2014 and 2013, the unamortized capitalized borrowing costs amounted to P63,237 and P73,467, respectively.

14. Investment Property

This account consists of a bottling plant, which includes land and land improvements, buildings and building improvements, machinery and equipment and other equipment leased by a third party under an operating lease agreement.

	Land and Land Improvements	Buildings and Building Improvements	Machinery and Equipment	Other Equipment	Total
Cost					
January 1, 2013	P49,297	P116,300	P633,837	P9,247	P808,681
Reclassifications	(49,297)	(116,300)	(633,837)	(9,247)	(808,681)
December 31, 2013 and 2014	-	-	-	-	-
Accumulated Depreciation and Amortization					
January 1, 2013	17,589	74,126	558,793	9,247	659,755
Additions	65	2,892	5,895	-	8,852
Reclassifications	(17,654)	(77,018)	(564,688)	(9,247)	(668,607)
December 31, 2013 and 2014	-	-	-	-	-
Carrying Amount					
December 31, 2013 and 2014	Р-	Р-	Р-	Р-	Р-

The movements in investment property are as follows:

There are no other direct general and administrative expenses other than depreciation and amortization and real property taxes arising from investment property that generated income in 2013.

The fair value of investment property was determined by external, independent property appraisers having appropriate recognized professional qualifications and recent experience in the location and category of the property being valued. The independent appraisers provide the fair value of the Group's investment property annually.

Valuation Technique and Significant Unobservable Inputs

The valuation of investment property applied one or more or a combination of the two approaches below:

Cost Approach. This approach is based on the principle of substitution, which holds that an informed buyer would not pay more for a given property than the cost of an equally desirable alternative. The methodology of this approach is a set of procedures that estimate the current reproduction cost of the improvements, deducts accrued depreciation from all sources, and adds the value of investment property.

Sales Comparison Approach. The market value was determined using the Sales Comparison Approach. The comparative approach considers the sale of similar or substitute property, registered within the vicinity, and the related market data. The estimated value is established by process involving comparison. The property being valued is then compared with sales of similar property that have been transacted in the market. Listings and offerings may also be considered. The observable inputs to determine the market value of the property are the following: location characteristics, size, time element, quality and prospective use, bargaining allowance and marketability.

The fair value of investment property amounting to P235,100 as of December 31, 2012, has been categorized as Level 3 in the fair value hierarchy based on the inputs used in the valuation techniques (Note 3).

15. Other Noncurrent Assets

	Note	2014	2013
Deferred containers - net		P334,548	P551,217
Trade receivables referred to legal			
counsel - net	33, 34	32,166	32,707
Trade receivables from terminated			
dealers - net of current portion	9, <i>33, 34</i>	3,192	3,751
Advances	33, 34	122,915	122,915
Deposits and others	28, 33, 34	996,825	688,988
		P1,489,646	P1,399,578

Other noncurrent assets consist of:

Advances represent outstanding amounts granted to external suppliers.

Deposits and others include: (a) idle assets with carrying amount of P11,552 as of December 31, 2013 was fully depreciated in 2014; (b) input taxes on the acquisition of capitalizable assets amounting to P33,240 and P65,367 as of December 31, 2014 and 2013, respectively; (c) advances by the Company to TSML amounting to P663,941 and P316,778 as of December 31, 2014 and 2013, respectively (Note 28); (d) advances for a project that is temporarily put on hold amounting to P264,146 as of December 31, 2014 and 2013 and (e) security deposits of EPSBPI to related parties on lease of land amounting to P485 as of December 31, 2014 and 2013.

16. Notes Payable

This account consists of unsecured short-term peso-denominated borrowings obtained from local banks for working capital requirements. These loans mature in three months or less and bear annual interest rates ranging from 3% to 5.75% and 1.25% to 5.75% in 2014 and 2013, respectively.

Interest expense and other financing charges on notes payable amounted to P495,963, P556,641 and P457,447 in 2014, 2013 and 2012, respectively (Note 26).

The Group's exposure to interest rate and liquidity risks are discussed in Note 33.

17. Trade and Other Payables

Trade and other payables consist of:

	Note	2014	2013
Trade		P1,679,576	P1,751,254
Amounts owed to related parties	28	649,257	818,298
Derivative liabilities	33, 34	360	1,027
		P2,329,193	P2,570,579

Trade payables are non-interest bearing and are generally on a 30-day term.

18. Long-term Debt

Long-term debt consists of:

	2014	2013
Fixed interest rate of 7.89% and 7.25% maturing in 2015 (a)	Р-	P812,119
Floating interest rate based on PDST-F plus margin or BSP overnight rate, whichever is higher, with		
maturities up to 2018 (b)	457,143	571,429
	457,143	1,383,548
Less current maturities	114,286	541,286
	P342,857	P842,262

- a. On May 25, 2010, the Company entered into unsecured long-term, interest bearing loans from a local bank amounting to P1,500,000 for the purpose of funding its permanent working capital requirements. On May 31 and August 25, 2010, P300,000 and P1,200,000, respectively, were drawn down from the said credit facility. The loans are payable in equal semi-annual installments which commenced in 2012 and was fully paid in December 2014.
- b. GSMI, through EPSBPI, has an unsecured, long-term interest bearing loan with the Development Bank of the Philippines amounting to P800,000. The proceeds of the loan was used to finance the construction of the bottling facilities in Ligao, Albay and Cauayan, Isabela.

The loan is payable up to nine years from and after the initial date of borrowing, but in no case later than September 30, 2018 (expiry date of memorandum of agreement), inclusive of a grace period of two years on principal repayment. The loan is payable in equal quarterly installments on the Principal Repayment Dates which commenced on February 18, 2012.

EPSBPI agrees to pay interest on the outstanding principal amount of borrowings on each interest payment date ending per annum equivalent to the higher of benchmark rate plus a spread one percent or the overnight rate. Benchmark rate is the threemonth PDST-F rate as displayed in the Philippine Dealing and Exchange Corporation page on the first day of each interest period. While overnight rate means the Bangko Sentral ng Pilipinas overnight reverse repo rate on interest rate settling date.

The movements in debt issue costs are as follows:

	2014	2013
Balance at beginning of year	P2,166	P3,737
Amortization	(2,166)	(1,571)
Balance at end of year	Р -	P2,166

Repayment Schedule

Year	Gross Amount
2015	P114,286
2016	114,286
2017	114,286
2018	114,285
	P457,143

As of December 31, 2014, the annual maturities of this long-term debt are as follows:

Contractual terms of the Group's interest-bearing loans and exposure to interest rate and liquidity risks are discussed in Note 33.

19. Income Taxes

Deferred tax assets and liabilities arise from the following:

	2014	2013
Items recognized in profit or loss		
NOLCO	P673,367	P1,116,381
MCIT	78,458	185,788
Impairment losses on non-operating machinery		
and equipment	94,848	94,848
Various accruals	85,594	-
Allowance for impairment losses on trade and		
other receivables	76,561	52,237
Allowance for write-down of inventories	41,371	20,971
Past service costs	19,890	17,799
Net defined benefit retirement obligation	7,486	9,848
Derivative liabilities - net	93	78
Unrealized foreign exchange gain - net	(833)	(2,393)
Unamortized capitalized borrowing costs	(18,971)	(22,040)
Items recognized directly in other		
comprehensive income		
Equity reserve for retirement plan	58,146	37,159
	P1,116,010	P1,510,676

The above amounts are reported in the consolidated statements of financial position as follows:

	2014	2013
Deferred tax assets	P1,116,010	P1,510,886
Deferred tax liabilities	-	(210)
	P1,116,010	P1,510,676

The movements of the net deferred tax assets are accounted for as follows:

	2014	2013
Amount charged to profit or loss	(P415,653)	P514,143
Amount charged to other comprehensive		
income	20,987	(18,783)
	(P394,666)	P495,360

As of December 31, 2014, deferred tax asset has not been recognized in respect of NOLCO and MCIT amounting to P498,441 and P123,788, respectively, as management believes it is not probable that future taxable income will be available against which the Company can utilize the benefit therefrom.

As of December 31, 2014, the NOLCO and MCIT of the Group that can be claimed as deduction from future taxable income and deduction from corporate income tax due, respectively, are as follows:

	Carryforward		
Year Incurred/Paid	Benefits Up To	NOLCO	MCIT
2012	December 31, 2015	P1,216,544	P66,215
2013	December 31, 2016	1,508,367	57,903
2014	December 31, 2017	18,085	78,128
		P2,742,996	P202,246

The components of income tax expense (benefit) from continuing operations are shown below:

	2014	2013	2012
Current	P105,102	P109,999	P94,254
Deferred	472,953	(462,646)	(358,769)
	P578,055	(P352,647)	(P264,515)

The income tax expense in continuing operations exclude the Group's share of the income tax benefit from the discontinued operation of P57,299, P51,497 and P49,227 in 2014, 2013 and 2012, respectively, which have been included in loss from discontinued operation, net of tax (Note 7).

The reconciliation between the statutory income tax rate on income before income tax and the Group's effective income tax rate is as follows:

	2014	2013	2012
Statutory income tax rate	30.00%	30.00%	30.00%
Decrease in income tax rate resulting from:			
Interest income subject to final tax	(0.10%)	(0.10%)	(0.10%)
Nondeductible expenses and others	(1,091.47%)	(3.46%)	(3.10%)
Effective income tax rate	(1,061.57%)	26.44%	26.80%

20. Equity

a. Capital Stock

Common Shares

As of December 31, 2014 and 2013, the Company has 460,000,000 authorized common shares with par value of P1 per share. The holders of common shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company.

As of December 31, 2014 and 2013, the Company offer price is P15.88 and P23.00, respectively. The Company has a total of 738 and 762 stockholders in 2014 and 2013, respectively.

The movements in the number of issued and outstanding shares of common stock are as follows:

	2014	2013
Issued and outstanding shares at beginning of year	345,625,332	345,625,332
Less treasury shares	59,297,491	55,549,391
Issued and outstanding shares at end of year	286,327,841	290,075,941

Preferred Shares

As of December 31, 2014 and 2013, the Company has 100,000,000 authorized preferred shares with par value of P1 per share. The holders of preferred shares are entitled to participate and receive annual dividends of P1.50 per share which shall be cumulative and payable in arrears on December 31 of each year. In addition, the holders of preferred shares shall receive a special annual dividend equal to the excess of the aggregate dividends paid or to be paid to common shareholders over P1.50 per preferred share per annum.

The holders of preferred shares are entitled to vote in the same manner as the holders of common shares.

The movements in the number of issued and outstanding shares of preferred stock are as follows:

	2014	2013
Issued and outstanding shares at beginning of year Less treasury shares	53,437,585 20,650,700	53,437,585 20,650,700
Issued and outstanding shares at end of year	32,786,885	32,786,885

b. Treasury Shares

Treasury shares consist of:

	2014	2013
Common	59,297,491	55,549,391
Preferred	20,650,700	20,650,700
	79,948,191	76,200,091

The movements in the number of common shares held in treasury are as follows:

	2014	2013
Number of shares at beginning of year	55,549,391	55,549,391
Cancellation of ESPP	3,748,100	-
	59,297,491	55,549,391

c. Unappropriated Retained Earnings

No dividends were declared in 2014 and 2013.

The Group's unappropriated retained earnings includes the accumulated earnings in subsidiaries and equity in net losses of joint ventures amounting to P272,329, P307,296 and P314,627 in 2014, 2013 and 2012, respectively. Such amounts are not available for declaration as dividends until declared by the respective investees.

The unappropriated retained earnings of the Company is restricted in the amount of P2,669,973 in 2014 and P2,579,409 in 2013 and 2012, representing the cost of common and preferred shares held in treasury.

d. Appropriated Retained Earnings

As of December 31, 2014 and 2013, the Company has appropriated retained earnings amounting to P2,500,000 for the purpose of capital investment for the expansion of the plant facilities, including but not limited to equipment rehabilitation, to accommodate new product line and the increase in volume requirements in the next three to five years.

21. Cost of Sales

Cost of sales consists of:

	Note	2014	2013	2012
Inventories		P9,439,825	P9,140,314	P8,283,204
Utilities and supplies		615,674	538,438	835,091
Depreciation, amortization				
and impairment	13, 14, 24	300,250	430,521	340,114
Outside services	35	223,614	205,385	229,497
Personnel	25, 30	145,209	179,445	182,503
Repairs and maintenance		96,480	105,573	121,154
Write-down of inventories to)			
net realizable value	10	68,000	-	-
Rent	29	35,956	83,878	76,994
Research		5,458	6,548	6,417
Insurance		4,203	4,428	5,600
Others		12,646	40,878	23,613
		P10,947,315	P10,735,408	P10,104,187

22. Selling and Marketing Expenses

	Note	2014	2013	2012
Advertising and promotions		P727,348	P943,373	P1,137,130
Delivery and marketing		544,831	531,082	463,149
Personnel	25, 30	181,475	203,473	200,512
Outside services		94,198	121,335	106,183
Provision for impairment				
losses on receivables	9	81,080	-	-
Rent	29	58,258	61,206	85,745
Utilities and supplies		54,205	60,461	72,679
Depreciation, amortization				
and impairment	13, 14, 24	28,265	49,916	34,081
Repairs and maintenance		24,078	25,067	26,695
Travel and transportation		19,863	26,016	31,232
Corporate special program		15,859	84,227	22,489
Research		-	557	38,764
Others		11,030	9,700	7,713
		P1,840,490	P2,116,413	P2,226,372

Selling and marketing expenses consist of:

23. General and Administrative Expenses

General and administrative expenses consist of:

	Note	2014	2013	2012
Personnel	25, 30	P571,237	P543,938	P646,566
Depreciation, amortization				
and impairment	13, 14, 24	296,933	188,144	204,620
Outside services	28	272,915	367,706	237,084
Taxes and licenses		146,571	108,056	84,814
Insurance		84,035	70,329	76,661
Rent	29	52,255	16,870	55,093
Corporate special program		37,163	71,198	37,653
Utilities and supplies		34,896	31,523	33,462
Research		30,443	15,726	5,408
Repairs and maintenance		25,916	31,195	43,447
Travel and transportation		19,947	20,903	19,018
Others		9,081	2,385	9,910
		P1,581,392	P1,467,973	P1,453,736

24. Depreciation, Amortization and Impairment

	Note	2014	2013	2012
Property, plant and equipment		P566,648	P634,224	P566,849
Pallets		45,982	24,265	1,654
Computer software		1,266	-	-
Investment property	14	-	8,852	9,072
Others		11,552	1,240	1,240
		P625,448	P668,581	P578,815

Depreciation, amortization and impairment from continuing operations consist of:

Depreciation, amortization and impairment from continuing operations are distributed as follows:

	Note	2014	2013	2012
Cost of sales	21	P300,250	P430,521	P340,114
Selling and marketing expenses	22	28,265	49,916	34,081
General and administrative				
expenses	23	296,933	188,144	204,620
		P625,448	P668,581	P578,815

25. Personnel Expenses

Personnel expenses from continuing operations consist of:

	Note	2014	2013	2012
Salaries and wages		P587,382	P603,306	P607,267
Employee benefits		252,043	259,859	358,613
Retirement costs	30	58,496	63,691	63,701
		P897,921	P926,856	P1,029,581

Personnel expenses from continuing operations are distributed as follows:

	Note	2014	2013	2012
Cost of sales	21	P145,209	P179,445	P182,503
Selling and marketing expenses	22	181,475	203,473	200,512
General and administrative				
expenses	23	571,237	543,938	646,566
		P897,921	P926,856	P1,029,581

26. Interest Expense and Other Financing Charges

	Note	2014	2013	2012
Interest on notes payable	16	P495,963	P556,641	P457,447
Interest on long-term debt		66,660	103,300	142,855
Capitalized borrowing costs	13	(2,310)	(2,042)	(9,038)
		P560,313	P657,899	P591,264

Interest expense and other financing charges consist of:

27. Other Income (Charges)

Other income (charges) consist of:

Note	2014	2013	2012
	P29,360	P27,864	P88,435
29	8,072	-	-
	2,778	3,441	(3,391)
ohol	(46,343)	-	-
34	(2,459)	1,007	11,283
ıd			
	(89)	512	129
l			
	-	-	(2,828)
	6,616	(1,980)	33
	(P2,065)	P30,844	P93,661
	29 Dhol	P29,360 29 8,072 2,778 bhol (46,343) 34 (2,459) ad (89) 1 - 6,616	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

28. Related Party Disclosures

The Group, in the normal course of business, purchase products and services from and sells products to related parties. An assessment is undertaken at each financial year by examining the financial position of the related party and the market in which the related party operates.

	Year	Revenue from Related Parties	Purchases from Related Parties	Amounts Owed by Related Parties	Amounts Owed to Related Parties	Terms	Conditions
Parent Company	2014 2013 2012	P10,913 20,805 28,059	P263,184 193,568 189,355	P23,399 31,487 27,306	P95,998 123,911 81,714	On demand; Non-interest bearing	Unsecured; No impairment
Under Common Control	2014 2013 2012	249,456 480,192 118,852	3,088,207 2,817,997 3,749,977	233,413 211,071 132,932	553,259 694,387 1,082,247	On demand; Non-interest bearing	Unsecured; No impairment
Joint Venture	2014 2013 2012	-	-	663,941 316,778 214,870	-	On demand; Interest bearing	Unsecured; No impairment
Retirement Plan	2014 2013 2012	-	-	77,025	-	On demand; Non-interest bearing	Unsecured; No impairment
Associates of the Parent Company	2014 2013 2012	-	21,837	• • •	- -	On demand; Non-interest bearing	Unsecured
	2014 2013 2012	-	-	- -	3,047,665 2,177,200 2,600,000	3 months; Interest bearing	Unsecured
	2014	P260,369	P3,351,391	P920,753	P3,696,922		
	2013	P500,997	P3,011,565	P559,336	P2,995,498		
	2012	P146,911	P3,961,169	P452,133	P3,763,961		

The following are the transactions with related parties and the outstanding balances as of December 31:

- a. The Group, in the normal course of business, has significant transactions with related parties pertaining to purchases of containers, bottles and other packaging materials and sale of liquor and by-products. The sales to and purchases from related parties are made at market prices. There have been no guarantees provided or received for any amounts owed by and owed to related parties. The Group has not made any provision for impairment losses relating to amounts owed by related parties for the years ended December 31, 2014, 2013 and 2012.
- b. Management fees for the years ended December 31, 2014, 2013 and 2012 amounting to P181,825, P170,567 and P164,237, respectively, are included in outside services account under "General and administrative expenses" (Note 23).
- c. Security deposits for the years ended December 31, 2014 and 2013 amounting to P485 are included in deposit and others account under "Other noncurrent assets" (Note 15).
- d. TSML executed various promissory notes in favor of the Company. The details of which are as follows:
 - Principal sum of THB250,000,000 together with interest of 5.5% per annum, which interest shall accrue on March 13, 2014.
 - Principal sum of THB50,000,000 together with interest of 5.0% per annum, which interest shall accrue on September 2, 2013.
 - Principal sum of THB25,000,000 together with interest of 5.0% per annum, which interest shall accrue on June 14, 2013.
 - Principal sum of THB75,000,000 together with interest of 3.0% per annum, which interest shall accrue on September 6, 2011.
 - Principal sum of THB75,000,000 together with interest of 3.0% per annum, which interest shall accrue on April 7, 2011.

The principal sum shall be due and payable in full on demand of the Company and the stipulated interest shall be payable every 3 months.

Amounts owed by TSML are included in the "Other noncurrent assets" account in the consolidated statements of financial position (Note 15).

Interest income from amounts owed by TSML recognized in the consolidated statements of income amounted to P19,796, P6,658 and P5,205 in 2014, 2013 and 2012, respectively.

- e. Amounts owed to Bank of Commerce are included in the "Notes payable" account in the consolidated statements of financial position (Note 16).
- f. The compensation of key management personnel of the Group, by benefit type, follows:

	2014	2013	2012
Short-term employee benefits	P35,874	P31,689	P34,499
Retirement costs	6,215	5,283	7,778
Share-based payments	-	371	576
	P42,089	P37,343	P42,853

29. Leasing Agreements

Operating Leases

Group as Lessor

- a. In 2013, the Company leased out a portion of its parcel of land in Cabuyao, Laguna to a related party for a period of three years from February 1, 2013 to January 31, 2016. Rental fee amounted to P194 per month.
- b. In 2013, the Company leased out a portion of its parcel of land in Sta. Barbara, Pangasinan to a related party for a period of three years from July 1, 2013 to June 30, 2016. Rental fee amounted to P200 per month.

Rent income recognized in the consolidated statements of income amounted to P8,072 in 2014 (Note 27).

Group as Lessee

a. The Company leases various warehouse facilities under operating leases. These leases typically run for a period of one year. The Company has the option to renew the lease after expiration of the lease term.

- b. EPSBPI has various lease agreements with related parties to lease parcels of land located in Ligao City, Albay and Cauayan, Isabela for a period ranging from five to ten years and renewable at the option of EPSBPI upon mutual agreement of both parties. Rental fees are payable monthly and subject to 5% escalation every year.
- c. In 2011, EPSBPI entered into lease agreements to use various equipments for a period of three years with the option to renew after expiration of the lease term. Rental fees are payable on a monthly basis. In 2014, the lease agreements were extended for another period ranging from nine months to one year.

Rent expense recognized in the consolidated statements of income from continuing and discontinued operations amounted to P153,827, P166,032 and P233,768 in 2014, 2013 and 2012, respectively (Notes 7, 21, 22 and 23).

The future minimum non-cancellable lease payables are as follows:

	2014 2	2013
P	4,032 P4	,490
years 1	1,654 15	,391
	-	295
P1	5,686 P20	,176
	»,(D80 P20

30. Retirement Plans

The Company and DBI have funded, noncontributory, defined benefit retirement plans (collectively, the Retirement Plans) covering all of their permanent employees. The Retirement Plans of the Group pay out benefits based on final pay. Contributions and costs are determined in accordance with the actuarial studies made for the Retirement Plans. Annual cost is determined using the projected unit credit method. The Group's latest actuarial valuation date is December 31, 2014. Valuations are obtained on a periodic basis.

The Retirement Plans are registered with the Bureau of Internal Revenue as tax-qualified plans under Republic Act No. 4917, as amended. The control and administration of the Group's Retirement Plans are vested in the Board of Trustees (BOT) of each Retirement Plan. The BOT of the Group's Retirement Plans exercises voting rights over the shares and approve material transactions. The Retirement Plans' accounting and administrative functions are undertaken by the Retirement Funds Office of the Company.

	Fair Value of Plan Assets			Present Value of Defined Benefit Obligation		Net Defined Benefit Retirement Liability	
-	2014	2013	2014	2013	2014	2013	
Balance at beginning of year	P687,741	P625,705	P844.432	P876,300	P156,691	P250,595	
Recognized in profit or loss		,		,		/	
Service costs	-	-	51,375	51,401	51,375	51,401	
Interest expense	-	-	37,888	48,228	37,888	48,228	
Interest income	28,185	33,183	-	-	(28,185)	(33,183)	
	28,185	33,183	89,263	99,629	61,078	66,446	
Recognized in other comprehensive income							
Remeasurements:							
Actuarial losses (gains)							
arising from:							
Experience							
adjustments	-	-	36,756	965	36,756	965	
Changes in financial							
assumptions	-	-	(2,910)	11,239	(2,910)	11,239	
Changes in							
demographic			(1(110)	(2,522)	(1(110	(2,522)	
assumptions Return on plan assets	-	-	(16,416)	(2,522)	(16,416)	(2,522)	
excluding interest	(52,528)	72,291	-	-	52,528	(72,291)	
	(52,528)	72,291	17,430	9,682	69,958	(62,609)	
Others							
Contributions	68,951	97,741	-	-	(68,951)	(97,741)	
Benefits paid	(187,437)	(136,418)	(187,437)	(136,418)	-	-	
Transfers to other plans	-	(4,761)	-	(4,761)	-	-	
	(118,486)	(43,438)	(187,437)	(141,179)	(68,951)	(97,741)	
Balance at end of year	P544,912	P687,741	P763,688	P844,432	P218,776	P156,691	

The following table shows a reconciliation of the net defined benefit retirement liability and its components:

The Group's annual contribution to the Retirement Plans consists of payments covering the current service cost plus amortization of unfunded past service liability.

Retirement costs recognized in the consolidated statements of income by the Company amounted to P56,697, P63,010 and P62,323 in 2014, 2013 and 2012, respectively, while those charged by DBI amounted to P4,381, P3,436 and P3,754 in 2014, 2013 and 2012, respectively.

The retirement costs from continuing and discontinued operations are recognized in the following line items in the consolidated statements of income:

	Note	2014	2013	2012
Cost of sales	21	P8,173	P17,039	P8,338
Selling and marketing expenses	22	12,494	13,462	12,359
General and administrative expenses	23	40,411	35,945	45,380
		P61,078	P66,446	P66,077

Retirement liabilities recognized by the Company amounted to P203,533 and P142,091 as of December 31, 2014 and 2013, respectively, while those recognized by DBI amounted to P15,243 and P14,600 as of December 31, 2014 and 2013, respectively.

The carrying amounts of the Group's retirement fund approximate fair values as of December 31, 2014 and 2013.

The Group's plan assets consist of the following:

	In Percentages	
	2014	2013
Fixed income portfolio	38	26
Stock trading portfolio	30	26
Marketable securities	29	33
Others	3	15
	100	100

Investments in Marketable Securities

As of December 31, 2014 and 2013, the plan assets include 9,943,321 common shares of the Company with fair market value per share of P15.88 and P23.00, respectively.

The fair market value per share of the above marketable securities is determined based on quoted market prices in active markets as of the reporting date (Note 4).

The Company's Retirement Plan recognized gains (losses) on the investment in marketable securities of SMC and its subsidiaries amounting to P70,796 and (P51,705) in 2014 and 2013, respectively.

There was no dividend income recognized in 2014 and 2013.

Investments in Pooled Funds

Investments in pooled funds were established mainly to put together a portion of the funds of the Retirement Plans of the Group to be able to draw, negotiate and obtain the best terms and financial deals for the investments resulting from big volume transactions.

The BOT approved the percentage of asset to be allocated to fixed income instruments and equities. The Retirement Plan has set maximum exposure limits for each type of permissible investments in marketable securities and deposit instruments. The BOT may, from time to time, in the exercise of its reasonable discretion and taking into account existing investment opportunities, review and revise such allocation and limits.

Approximately 7.93% and 11.86% of the Retirement Plan's investments in pooled funds in stock trading portfolio include investments in shares of stock of SMC and its subsidiaries as of December 31, 2014 and 2013, respectively.

Approximately 10.06% and 12.79% of the Retirement Plan's investments in pooled funds in fixed income portfolio include investments in shares of stock of SMC and its subsidiaries as of December 31, 2014 and 2013, respectively.

Others

Others include the Retirement Plan's cash and cash equivalents and receivables which earn interest.

The Retirement Plans Trustee has no specific matching strategy between the plan assets and the plan liabilities.

The Group is not required to pre-fund the future defined benefits payable under the Retirement Plans before they become due. For this reason, the amount and timing of contributions to the Retirement Funds are at the Group's discretion. However, in the event a benefit claim arises and the Retirement Funds are insufficient to pay the claim, the shortfall will then be due and payable from the Group to the Retirement Funds. The Group is not expected to contribute to its defined benefit retirement plan in 2015.

The Retirement Plans expose the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk as follows:

Investment and Interest Rate Risks. The present value of the defined benefit retirement obligation is calculated using a discount rate determined by reference to market yields to government bonds. Generally, a decrease in the interest rate of a reference government bond will increase the defined benefit retirement obligation. However, this will be partially offset by an increase in the return on the Retirement Plan's investments and if the return on plan asset falls below this rate, it will create a deficit in the Retirement Plan. Due to the long-term nature of the defined benefit retirement obligation, a level of continuing equity investments is an appropriate element of the long-term strategy of the Group to manage the Retirement Plans efficiently.

Longevity and Salary Risks. The present value of the defined benefit retirement obligation is calculated by reference to the best estimates of: (1) the mortality of the plan participants both during and after their employment, and (2) to the future salaries of the plan participants. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

The overall expected rate of return is determined based on historical performance of the investments.

The principal actuarial assumptions used to determine retirement benefits are as follows:

	In Pe	In Percentages		
	2014	2013		
Discount rate	4.31 - 4.80	4.07 - 4.52		
Salary increase rate	7	7		

Assumptions for mortality and disability rates are based on published statistics and mortality and disability tables.

The weighted average duration of defined benefit retirement obligation is 2.4 years and 2.45 years as of December 31, 2014 and 2013, respectively.

As of December 31, 2014 and 2013, the reasonably possible changes to one of the relevant actuarial assumptions, while holding all other assumptions constant, would have affected the defined benefit retirement obligation by the amounts below, respectively:

	Defined Benefit						
	Retirement Obligation						
	Increase (Decrease)						
	2014 2013						
	1 Percent	1 Percent	1 Percent	1 Percent			
	Increase	Increase	Decrease				
Discount rate	(P9,949)	P10,775	(P11,122)	P12,062			
Salary increase rate	9,064 (8,574) 9,944 (9,383)						

For the years ended December 31, 2014 and 2013, the Group's transaction relating to pension plans pertain to the contributions for the period. There are no other transaction or outstanding receivables and payables with the plan assets.

31. Basic and Diluted Loss Per Share

Basic and Diluted Loss Per Share is computed as follows:

	2014			2013			2012		
	Continuing Operations	Discontinued Operation	Total	Continuing Operations	Discontinued Operation	Total	Continuing Operations	Discontinued Operation	Total
Net loss	(P632,508)	(P133,699)	(P766,207)	(P981,035)	(P120,160)	(P1,101,195)	(P722,306)	(P114,863)	(P837,169)
Less: Dividends on preferred shares	49,180	-	49,180	49,180	_	49,180	49,180	-	49,180
Net loss available to common shares (a)	(P681,688)	(P133,699)	(P815,387)	(P1,030,215)	(P120,160)	(P1,150,375)	(P771,486)	(P114,863)	(P886,349)
Weighted average number of common shares outstanding (in thousands) - basic and diluted (b)	287,577	287,577	287,577	290,076	290,076	290,076	290,076	290,076	290,076
Basic and Diluted Loss Per Share (a/b)	(P2.37)	(P0.47)	(P2.84)	(P3.55)	(P0.42)	(P3.97)	(P2.66)	(P0.40)	(P3.06)

32. Share-Based Transactions

ESPP

Under the ESPP, 3,000,000 shares (inclusive of stock dividends declared) of the Company's unissued shares have been reserved for the employees of the Company. All permanent Philippine-based employees of the Company, who have been employed for a continuous period of one year prior to the subscription period, will be allowed to subscribe at 15% discount to the market price equal to the weighted average of the daily closing prices for three months prior to the offer period. A participating employee may acquire at least 100 shares of stock through payroll deductions.

The ESPP requires the subscribed shares and stock dividends accruing thereto to be pledged to the Company until the subscription is fully paid. The right to subscribe under the ESPP cannot be assigned or transferred. A participant may sell his shares after the second year from the exercise date.

Subscriptions receivable as of December 31, 2014 and 2013 amounted to P4,975 and P105,195, respectively, presented as part of "Trade and other receivables" account in the consolidated statements of financial position (Note 9).

The ESPP also allows subsequent withdrawal and cancellation of participants' subscriptions under certain terms and conditions. The shares pertaining to withdrawn or cancelled subscriptions shall remain issued shares and shall revert to the pool of shares available under the ESPP.

There were no shares offered under the ESPP in 2014 and 2013.

33. Financial Risk and Capital Management Objectives and Policies

Objectives and Policies

The Group has significant exposure to the following financial risks primarily from its use of financial instruments:

- Interest Rate Risk
- Foreign Currency Risk
- Commodity Price Risk
- Liquidity Risk
- Credit Risk

This note presents information about the exposure to each of the foregoing risks, objectives, policies and processes for measuring and managing these risks, and for management of capital.

The principal non-trade related financial instruments of the Group include cash and cash equivalents, short-term and long-term loans and derivative instruments. These financial instruments, except derivative instruments, are used mainly for working capital management purposes. The trade-related financial assets and financial liabilities of the Group such as trade and other receivables, noncurrent receivables and deposits and trade and other payables arise directly from and are used to facilitate its daily operations.

The BOD has the overall responsibility for the establishment and oversight of the risk management framework of the Group. The BOD has established the Risk Management Committee, which is responsible for developing and monitoring the risk management policies. The committee reports regularly to the BOD on its activities.

The risk management policies of the Group are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the risk management policies and procedures of the Group and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

The BOD constituted the Audit Committee to assist the BOD in fulfilling its oversight responsibility of the Group's corporate governance process relating to the: a) quality and integrity of the financial statements and financial reporting process and the systems of internal accounting and financial controls; b) performance of the internal auditors; c) annual independent audit of the financial statements, the engagement of the independent auditors and the evaluation of the independent auditors' qualifications, independence and performance; d) compliance with legal and regulatory requirements, including the disclosure control and procedures; e) evaluation of management's process to assess and manage the enterprise risk issues; and f) fulfillment of the other responsibilities set out by the BOD. The Audit Committee shall also prepare the reports required to be included in the annual report of the Group.

The accounting policies in relation to derivatives are set out in Note 3 to the consolidated financial statements.

Interest Rate Risk

Interest rate risk is the risk that future cash flows from a financial instrument (cash flow interest rate risk) or its fair value (fair value interest rate risk) will fluctuate because of changes in market interest rates. The Group's exposure to changes in interest rates relates primarily to the long-term borrowings. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. On the other hand, borrowings issued at variable rates expose the Group to cash flow interest rate risk.

The Group manages its interest cost by using an optimal combination of fixed and variable rate debt instruments. Management is responsible for monitoring the prevailing market-based interest rate and ensures that the mark-up rates charged on its borrowings are optimal and benchmarked against the rates charged by other creditor banks.

In managing interest rate risk, the Group aims to reduce the impact of short-term fluctuations on the earnings. Over the longer term, however, permanent changes in interest rates would have an impact on profit or loss.

The management of interest rate risk is also supplemented by monitoring the sensitivity of the Group's financial instruments to various standard and non-standard interest rate scenarios. Interest rate movements affect reported retained earnings arising from increases or decreases in interest income or interest expense as well as fair value changes reported in profit or loss, if any.

The sensitivity to a reasonably possible 1% increase in the interest rates, with all other variables held constant, would have decreased the Group's profit before tax (through the impact on floating rate borrowings) by P5,221 and P6,380 in 2014 and 2013, respectively. A 1% decrease in the interest rate would have had the equal but opposite effect. These changes are considered to be reasonably possible given the observation of prevailing market conditions in those periods. There is no impact on the Group's other comprehensive income.

Interest Rate Risk Table

The terms and maturity profile of the interest-bearing financial instruments, together with its gross amounts, are shown in the following tables:

December 31, 2014	<1 Year	1 - 2 Years	>2 - 3 Years	>3 - 4 Years	>4 - 5 Years	Total
Floating Rate Philippine peso-denominated	P114,286	P114,286	P114,286	P114,285	Р-	P457,143
Interest rate	PDST-F+	PDST-F+	PDST-F+	PDST-F+	-	1 107,110
	margin or BSP	margin or BSP	margin or BSP	margin or BSP		
	overnight rate,	overnight rate,	overnight rate,	overnight rate,		
	whichever is higher	whichever is higher	whichever is higher	whichever is higher		
	P114,286	P114,286	P114,286	P114,285	Р-	P457,143
D 1 21 2012	1 37	1.0.1	2 2 2	2 A.V.		T - 1
December 31, 2013	<1 Year	1 - 2 Years	>2 - 3 Years	>3 - 4 Years	>4 - 5 Years	Total
Fixed Rate						
Philippine peso-denominated	P428,571	P385,714	Р -	Р -	Р -	P814,285
Interest rate	7.25% -	7.25% -				
	7.89%	7.89%				
Floating Rate						
Philippine peso-denominated	114,286	114,286	114,286	114,286	114,285	571,429
Interest rate	PDST-F+	PDST-F+	PDST-F+	PDST-F+	PDST-F+	
	margin or BSP					
	overnight rate,					
	whichever is higher					
	P542,857	P500,000	P114,286	P114,286	P114,285	P1,385,714

Foreign Currency Risk

The functional currency is the Philippine peso, which is the denomination of the bulk of the Group's revenues. The exposure to foreign currency risk results from significant movements in foreign exchange rates that adversely affect the foreign currencydenominated transactions of the Group. The risk management objective with respect to foreign currency risk is to reduce or eliminate earnings volatility and any adverse impact on equity.

Information on the Group's foreign currency-denominated monetary assets and their Philippine peso equivalents is as follows:

	December	r 31, 2014	December 31, 2013		
	Peso			Peso	
	US Dollar	Equivalent	US Dollar	Equivalent	
Assets					
Cash and cash equivalents	US\$2,440	P109,137	US\$875	P38,842	
Trade and other receivables	580	25,954	520	23,084	
Foreign currency-denominated					
monetary assets	US\$3,020	P135,091	US\$1,395	P61,926	

The Group reported net foreign exchange gains from continuing and discontinued operations amounting to P2,778, P7,980 and P1,785 in 2014, 2013 and 2012, respectively, with the translation of its foreign currency-denominated assets (Notes 7 and 27). These mainly resulted from the movements of the Philippine peso against the US dollar as shown in the following table:

	US Dollar
	to Philippine Peso
December 31, 2014	44.720
December 31, 2013	44.395
December 31, 2012	41.050

The management of foreign currency risk is also supplemented by monitoring the sensitivity of the Group's financial instruments to various foreign currency exchange rate scenarios. Foreign exchange movements affect reported retained earnings arising from increases or decreases in unrealized and realized foreign exchange gains or losses.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the profit before tax (due to changes in the fair value of monetary assets) and the Group's equity.

December 31, 2014	P1 Decrea US Dollar Exc		P1 Increase in the US Dollar Exchange Rate		
	Effect on Income before Income Tax	Effect on Equity	Effect on Income before Income Tax	Effect on Equity	
Cash and cash equivalents Trade and other receivables	(P2,440) (580)	(P1,708) (406)	P2,440 580	P1,708 406	
	(P3,020)	(P2,114)	P3,020	P2,114	

December 31, 2013	P1 Decrease in the US Dollar Exchange Rate		P1 Increase in the US Dollar Exchange Rate	
	Effect on		Effect on	
	Income before	Effect on	Income before	Effect on
	Income Tax	Equity	Income Tax	Equity
Cash and cash equivalents	(P875)	(P613)	P875	P613
Trade and other receivables	(520)	(364)	520	364
	(P1,395)	(P977)	P1,395	P977

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions. Nonetheless, the analysis above is considered to be representative of the Group's foreign currency risk.

Commodity Price Risk

Commodity price risk is the risk that future cash flows from a financial instrument will fluctuate because of changes in commodity prices. The Group, through SMC, enters into various commodity derivatives to manage its price risks on strategic commodities. Commodity hedging allows stability in prices, thus offsetting the risk of volatile market fluctuations. Through hedging, prices of commodities are fixed at levels acceptable to the Group, thus protecting raw material cost and preserving margins. For hedging transactions, if prices go down, hedge positions may show marked-to-market losses; however, any loss in the marked-to-market position is offset by the resulting lower physical raw material cost.

SMC enters into commodity derivative transactions on behalf of the Group to reduce cost by optimizing purchasing synergies within the SMC Group and managing inventory levels of common materials.

Commodity Forwards. The Group enters into forward purchases of various commodities. The prices of the commodity forwards are fixed either through direct agreement with suppliers or by reference to a relevant commodity price index.

Liquidity Risk

Liquidity risk pertains to the risk that the Group will encounter difficulty to meet payment obligations when they fall under normal and stress circumstances.

The Group's objectives to manage its liquidity risk are as follows: a) to ensure that adequate funding is available at all times; b) to meet commitments as they arise without incurring unnecessary costs; c) to be able to access funding when needed at the least possible cost; and d) to maintain an adequate time spread of refinancing maturities.

The Group constantly monitors and manages its liquidity position, liquidity gaps and surplus on a daily basis. A committed stand-by credit facility from several local banks is also available to ensure availability of funds when necessary.

The table below summarizes the maturity profile of the Group's financial assets and financial liabilities based on contractual undiscounted receipts and payments used for liquidity management.

December 31, 2014

	Carrying Amount	Contractual Cash Flow	1 Year or Less	> 1 Year - 2 Years	> 2 Years - 5 Years
Financial Assets					
Cash and cash equivalents	P579,917	P579,917	P579,917	Р-	Р-
Trade and other receivables -					
net	3,259,859	3,259,859	3,259,859	-	-
Derivative assets (included under "Prepaid taxes and					
other current assets" account)	52	52	52	-	-
Noncurrent receivables and deposits (included under "Other noncurrent assets -					
net" account)	853,923	853,923	-	189,498	664,425
Financial Liabilities					
Notes payable Trade and other payables	10,084,440	10,152,613	10,152,613	-	-
(excluding dividends					
payable)	2,323,555	2,323,555	2,323,555	-	-
Derivative liabilities					
(included under "Trade and					
other payables" account)	360	360	360	-	-
Long-term debt (including					
current maturities)	457,143	494,165	130,524	125,924	237,717
December 31, 2013	Carrying Amount	Contractual Cash Flow	1 Year or Less	> 1 Year - 2 Years	> 2 Years - 5 Years
Einensiel Asset					5 Tears
rmancial Assets					5 10415
Financial Assets Cash and cash equivalents Trade and other receivables -	P513,312	P513,312	P513,312	P -	P -
Cash and cash equivalents	P513,312 3,770,087	P513,312 3,770,087	P513,312 3,770,087	P - -	
Cash and cash equivalents Trade and other receivables - net Derivative assets (included under "Prepaid taxes and				P - -	
Cash and cash equivalents Trade and other receivables - net Derivative assets (included under "Prepaid taxes and other current assets"				P - -	
Cash and cash equivalents Trade and other receivables - net Derivative assets (included under "Prepaid taxes and other current assets" account) Noncurrent receivables and deposits (included under	3,770,087	3,770,087	3,770,087	P - -	
Cash and cash equivalents Trade and other receivables - net Derivative assets (included under "Prepaid taxes and other current assets" account) Noncurrent receivables and	3,770,087	3,770,087	3,770,087	P - - - 190,034	P - -
Cash and cash equivalents Trade and other receivables - net Derivative assets (included under "Prepaid taxes and other current assets" account) Noncurrent receivables and deposits (included under "Other noncurrent assets - net" account) Financial Liabilities	3,770,087 768 507,297	3,770,087 768 507,297	3,770,087 768 -	-	P - -
Cash and cash equivalents Trade and other receivables - net Derivative assets (included under "Prepaid taxes and other current assets" account) Noncurrent receivables and deposits (included under "Other noncurrent assets - net" account) Financial Liabilities Notes payable Trade and other payables	3,770,087 768	3,770,087 768	3,770,087	-	P - -
Cash and cash equivalents Trade and other receivables - net Derivative assets (included under "Prepaid taxes and other current assets" account) Noncurrent receivables and deposits (included under "Other noncurrent assets - net" account) Financial Liabilities Notes payable	3,770,087 768 507,297 9,980,800	3,770,087 768 507,297	3,770,087 768 -	-	P - -
Cash and cash equivalents Trade and other receivables - net Derivative assets (included under "Prepaid taxes and other current assets" account) Noncurrent receivables and deposits (included under "Other noncurrent assets - net" account) Financial Liabilities Notes payable Trade and other payables (excluding dividends payable) Derivative liabilities	3,770,087 768 507,297	3,770,087 768 507,297 10,045,171	3,770,087 768 - 10,045,171	-	P - -
Cash and cash equivalents Trade and other receivables - net Derivative assets (included under "Prepaid taxes and other current assets" account) Noncurrent receivables and deposits (included under "Other noncurrent assets - net" account) Financial Liabilities Notes payable Trade and other payables (excluding dividends payable)	3,770,087 768 507,297 9,980,800	3,770,087 768 507,297 10,045,171	3,770,087 768 - 10,045,171	-	

Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the trade and other receivables. The Group manages its credit risk mainly through the application of transaction limits and close risk monitoring. It is the Group's policy to enter into transactions with a wide diversity of creditworthy counterparties to mitigate any significant concentration of credit risk.

The Group has regular internal control reviews to monitor the granting of credit and management of credit exposures.

Trade and Other Receivables

The exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the demographics of the Group's customer base, including the default risk of the industry and country in which customers operate, as these factors may have an influence on the credit risk.

Goods are subject to retention of title clauses so that in the event of default, the Group would have a secured claim. Where appropriate, the Group obtains collateral or arranges master netting agreements.

The Group has established a credit policy under which each new customer is analyzed individually for creditworthiness before the standard payment and delivery terms and conditions are offered. The Group ensures that sales on account are made to customers with appropriate credit history. The Group has detailed credit criteria and several layers of credit approval requirements before engaging a particular customer or counterparty. The review includes external ratings, when available, and in some cases bank references. Purchase limits are established for each customer and are reviewed on a regular basis. Customers that fail to meet the benchmark creditworthiness may transact with the Group only on a prepayment basis.

The Group establishes an allowance for impairment losses that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance include a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

Financial information on the Group's maximum exposure to credit risk without considering the effects of collaterals and other risk mitigation techniques is presented below.

	Note	2014	2013
Cash and cash equivalents	8	P579,917	P513,312
Trade and other receivables - net	9	3,259,859	3,770,087
Derivative assets	11	52	768
Noncurrent receivables and deposits	15	853,923	507,297
		P4,693,751	P4,791,464

The credit risk for cash and cash equivalents and derivative assets is considered negligible, since the counterparties are reputable entities with high quality external credit ratings.

The credit qualities of trade and other receivables are based on a combination of credit standing or rating of the counterparty, historical experience and specific and collective credit risk assessment. Trade and other receivables that are neither past due no impaired are of standard grade. Deposits are high-grade financial instruments with satisfactory financial capability and credit standing.

The Group's exposure to credit risk arises from default of counterparty. Generally, the maximum credit risk exposure of trade and other receivables and noncurrent receivables and deposits is its carrying amount without considering collaterals or credit enhancements, if any. The Group has no significant concentration of credit risk since the Group deals with a large number of homogenous counterparties. The Group does not execute any credit guarantee in favor of any counterparty.

Capital Management

The Group maintains a sound capital base to ensure its ability to continue as a going concern, thereby continue to provide returns to stockholders and benefits to other stakeholders and to maintain an optimal capital structure to reduce cost of capital.

The Group manages its capital structure and makes adjustments in the light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, pay-off existing debts, return capital to shareholders or issue new shares.

The Group defines capital as paid-in capital stock, additional paid-in capital and retained earnings, both appropriated and unappropriated. Other components of equity such as treasury stock and cumulative translation adjustments are excluded from capital for purposes of capital management.

The BOD has overall responsibility for monitoring capital in proportion to risk. Profiles for capital ratios are set in the light of changes in the external environment and the risks underlying the Group's business, operation and industry.

The Group monitors capital on the basis of debt-to-equity ratio, which is calculated as total debt divided by total equity. Total debt is defined as total current liabilities and total noncurrent liabilities, while equity is total equity as shown in the consolidated statements of financial position.

The Group is not subject to externally imposed capital requirements.

34. Financial Assets and Financial Liabilities

The table below presents a comparison by category of carrying amounts and fair values of the Group's financial instruments:

	December 31, 2014 De			er 31, 2013
	Carrying		Carrying	
	Amount	Fair Value	Amount	Fair Value
Financial Assets				
Cash and cash equivalents	P579,917	P579,917	P513,312	P513,312
Trade and other receivables - net	3,259,859	3,259,859	3,770,087	3,770,087
Derivative assets (included under				
"Prepaid taxes and other current				
assets" account)	52	52	768	768
Noncurrent receivables and deposits				
(included under "Other noncurrent				
assets - net" account)	853,923	853,923	507,297	507,297
Financial Liabilities				
Notes payable	10,084,440	10,084,440	9,980,800	9,980,800
Trade and other payables (excluding				
dividends payable)	2,323,555	2,323,555	2,564,219	2,564,219
Derivative liabilities (included under				
"Trade and other payables" account)	360	360	1,027	1,027
Long-term debt (including current				
maturities)	457,143	457,143	1,383,548	1,427,909

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and Cash Equivalents, Trade and Other Receivables and Noncurrent Receivables and Deposits. The carrying amount of cash and cash equivalents and trade and other receivables approximates fair value primarily due to the relatively short-term maturities of these financial instruments. In the case of noncurrent receivables and deposits, the fair value is based on the present value of expected future cash flows using the applicable discount rates based on current market rates of identical or similar quoted instruments.

Derivatives. The fair values of forward exchange contracts are calculated by reference to current forward exchange rates. Fair values for embedded derivatives are based on valuation models used for similar instruments using observable inputs.

Notes Payable and Trade and Other Payables. The carrying amount of notes payable and trade and other payables approximates fair value due to the relatively short-term maturities of these financial instruments.

Long-term Debt. The fair value of interest-bearing fixed-rate loans is based on the discounted value of expected future cash flows using the applicable market rates for similar types of instruments as of reporting date. Discount rates used for Philippine peso-denominated loans range from 0.45% to 1.61% as of December 31, 2013. The carrying amounts of floating rate loans with quarterly interest rate repricing approximate their fair values.

Derivative Financial Instruments

The Group's derivative financial instruments according to the type of financial risk being managed and the details of embedded derivative financial instruments are discussed below.

Derivative Instruments not Designated as Hedges

The Group enters into certain derivatives as economic hedges of certain underlying exposures. These include embedded derivatives found in host contracts, which are not designated as accounting hedges. Changes in fair value of these instruments are accounted for directly in profit or loss. Details are as follows:

Embedded Currency Forwards

The total outstanding notional amount of currency forwards embedded in non-financial contracts amounted to US\$828 and US\$1,020 as of December 31, 2014 and 2013, respectively. These non-financial contracts consist mainly of foreign currency denominated purchase orders and sales agreements. The embedded forwards are not clearly and closely related to their respective host contracts. The net negative fair value of these embedded currency forwards amounted to P308 and P259 as of December 31, 2014 and 2013, respectively.

The Group recognized marked-to-market gains (losses) from embedded derivatives amounting to (P2,459), P1,007 and P11,283 in 2014, 2013 and 2012, respectively (Note 27).

Fair Value Changes on Derivatives

The net movements in fair value of all derivative instruments are as follows:

	2014	2013
Balance at beginning of year	(P259)	P875
Net changes in fair value of non-accounting hedges	(2,459)	1,007
	(2,718)	1,882
Less fair value of settled instruments	(2,410)	2,141
Balance at end of year	(P308)	(P259)

Fair Value Hierarchy

Financial assets and financial liabilities measured at fair value in the consolidated statements of financial position are categorized in accordance with the fair value hierarchy. This hierarchy groups financial assets and financial liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and financial liabilities (Note 3).

The table below analyzes financial instruments carried at fair value, by valuation method:

2014				
	Level 1	Level 2	Level 3	Total
Financial Assets Derivative assets	Р-	P52	Р-	P52
Financial Liabilities Derivative liabilities	-	360	-	360
2013	Level 1	Level 2	Level 3	Total
Financial Assets Derivative assets	Р -	P768	P -	P768
Financial Liabilities Derivative liabilities	-	1,027	-	1,027

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The Group has no financial instruments valued based on Level 1 and Level 3 as of December 31, 2014 and 2013. During the year, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

35. Other Matters

- a. Commitments
 - The Company has a Toll Manufacturing Agreement with third parties for the production of its alcoholic and nonalcoholic products. Toll manufacturing expense amounting to P245,368, P286,962 and P239,492 in 2014, 2013 and 2012, respectively, were included as part of outside services under the "Cost of sales" account (Note 21).
 - The outstanding purchase commitments of the Company as of December 31, 2014 and 2013 amounted to US\$19,837 (P887,113) and US\$80,534 (P3,575,294), respectively.
- b. Contingencies

The Group is a party to certain lawsuits or claims (mostly labor related cases) filed by third parties which are either pending decision by the courts or are subject to settlement agreements. The outcome of these lawsuits or claims cannot be presently determined. In the opinion of management and its legal counsel, the eventual liability from these lawsuits or claims, if any, will not have a material effect on the consolidated financial statements of the Group. No provision was recognized in 2014, 2013 and 2012.



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Branches: Subic · Cebu · Bacolod · Iloilo

REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY INFORMATION

The Board of Directors and Stockholders Ginebra San Miguel Inc. 3rd and 6th Floor, San Miguel Properties Centre St. Francis Street, Ortigas Center Mandaluyong City

We have audited, in accordance with Philippine Standards on Auditing, the separate financial statements of Ginebra San Miguel Inc. as at and for the years ended December 31, 2014 and 2013, included in this Form 17-A, and have issued our report dated March 25, 2015.

Our audits were made for the purpose of forming an opinion on the basic separate financial statements of the Company taken as a whole. The supplementary information included in the Reconciliation of Retained Earnings Available for Dividend Declaration is the responsibility of the Company's management.

This supplementary information is presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and is not a required part of the basic separate financial statements. Such supplementary information has been subjected to the auditing procedures applied in the audits of the basic separate financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic separate financial statements taken as a whole.

R.G. MANABAT & CO.

ALICIA S. COLUMBRES Partner CPA License No. 069679 SEC Accreditation No. 1181-A, Group A, valid until April 30, 2015 Tax !der.tification No. 120-964-156 BIR Accreditation No. 08-001987-27-2014 Issued September 26, 2014; valid until September 25, 2017 PTR No. 4748104MC Issued January 5, 2015 at Makati City

March 25, 2015 Makati City, Metro Manila

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PRC-BOA Registration No. 0003, valid until December 31, 2016 SEC Accreditation No. 0004-FR-4, Group A, valid until November 10, 201 IC Accreditation No. F-2014/014-R, valid until August 26, 2017 BSP Accredited, Category A, valid until December 17, 2017

GINEBRA SAN MIGUEL INC. 3rd and 6th Floor, San Miguel Properties Centre St. Francis Street, Ortigas Center, Mandaluyong City RECONCILIATION OF RETAINED EARNINGS (DEFICIT) FOR DIVIDEND DECLARATION (in thousands)

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Unappropriated Retained Earnings, January 1, 2014		P2,522,269
		(2 200 270)
Adjustments: Adjustments in previous years' reconciliation		(3,388,270)
Unappropriated Retained Earnings (Deficit), as adjusted, January 1, 2014		(866,001)
Net loss for the current year based on the face of AFS		(731,240)
Less: Non-actual/unrealized income net of tax	P -	
Unrealized foreign exchange gain - net (except those attributable to cash and cash equivalents)	760	
Unrealized actuarial gain Fair value adjustment (M2M gains)	-	
Fair value adjustment of Investment Property resulting to gain adjustment due to deviation from		
PFRS/GAAP - gain Other unrealized gains or adjustments to the	-	
retained earnings as a result of certain transactions accounted for under the PFRS	-	
Deferred income tax benefit for the year	-	760
Sub - total		
Add: Non-actual losses Depreciation on revaluation increment (after tax)	•	
Adjustment due to deviation from PFRS/GAAP - loss		
Loss on fair value adjustment of investment property (after tax)	-	
Sub - total		
Net loss actually incurred during the year		(732,000)
Add (Less): Dividend declaration during the period		-
Appropriation of retained earnings during the period		-
Reversal of appropriations Effects of prior period adjustments Treasury shares		(90,564
TOTAL RETAINED EARNINGS (DEFICIT) AVAILABLE FOR DIVIDEND DECLARATION, DECEMBER 31, 2014		(P1,688,565



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REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY INFORMATION

The Board of Directors and Stockholders Ginebra San Miguel Inc. 3rd and 6th Floor, San Miguel Properties Centre St. Francis Street, Ortigas Center Mandaluyong City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Ginebra San Miguel Inc. and Subsidiaries (the "Group") as at and for each of the three years in the period ended December 31, 2014, included in this Form 17-A, and have issued our report dated March 25, 2015.

Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements of the Group taken as a whole. The supplementary information included in the following accompanying additional components is the responsibility of the Group's management. Such additional components include:

- Map of the Conglomerate
- Schedule of Philippine Financial reporting Standards and Interpretations
- Supplementary Schedules of Annex 68-E

This supplementary information is presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and is not part of the basic consolidated financial statements. Such supplementary information has been subjected to the auditing procedures applied in the audits of the basic consolidated financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic consolidated financial statements taken as a whole.

R.G. MANABAT & CO.

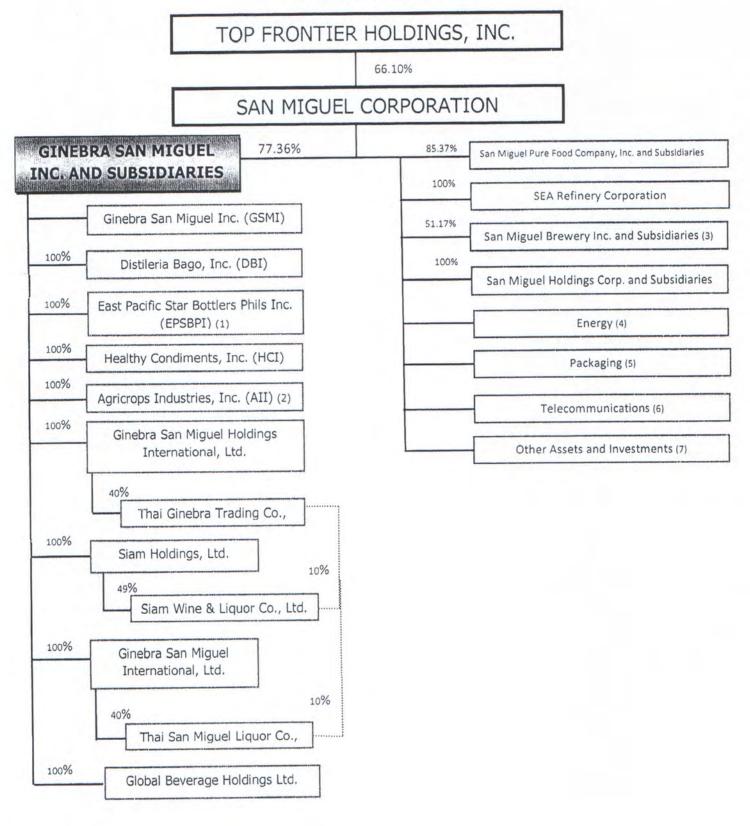
ALICIA S. COLUMBRES Partner CPA License No. 069679 SEC Accreditation No. 1181-A, Group A, valid until April 30, 2015 Tax Identification No. 120-964-156 BIR Accreditation No. 08-001987-27-2014 Issued September 26, 2014; valid until September 25, 2017 PTR No. 4748104MC Issued January 5, 2015 at Makati City

March 25, 2015 Makati City, Metro Manila

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PRC-BOA Registration No. 0003, valid until December 31, 2016 SEC Accreditation No. 0004-FR-4, Group A, valid until November 10, 201 IC Accreditation No. F-2014/014-R, valid until August 26, 2017 BSP Accredited, Category A, valid until December 17, 2017

GINEBRA SAN MIGUEL INC. AND SUBSIDIARIES GROUP STRUCTURE



- (1) On January 27, 2012, GSMI acquired 100% of the outstanding capital stock of EPSBPI
- (2) Incorporated in September 2000 and has not yet started commercial operations

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- (3) San Miguel Brewery Inc. and Subsidiaries includes San Miguel Brewing International Ltd. and Subsidiaries (100%)
- (4) Energy business includes of SMC Global Power Holdings Corp. and Subsidiaries (100%)
- (5) Packaging business includes San Miguel Yamamura Packaging Corporation and Subsidiaries, SMC Yamamura Fuso Molds Corporation and Can Asia, Inc. (65%), San Miguel Yamamura Packaging International Limited (65%), San Miguel Yamamura Asia Corporation (60%) and Mindanao Corrugated Fibreboard, Inc. (100%)
- (6) Telecommunications business includes Vega Telecom, Inc. and Subsidiaries (100%) and San Miguel Equity Securities Inc. (100%)
- (8) Other Assets and Investments include San Miguel Properties, Inc. and Subsidiaries (99.68%)

GINEBRA SAN MIGUEL INC. and SUBSIDIARIES 3rd and 6th Floor, San Miguel Properties Centre St. Francis Street, Ortigas Center, Mandaluyong City SCHEDULE OF PHILIPPINE FINANCIAL REPORTING STANDARDS

	NANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2014	Adopted	Not Adopted	Not Applicable
Framework Conceptual	for the Preparation and Presentation of Financial Statements Framework Phase A: Objectives and qualitative characteristics	~		
PFRSs Practic	ce Statement Management Commentary		1	
Philippine Fi	nancial Reporting Standards			
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards			1
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			1
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			1
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			*
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			1
	Amendments to PFRS 1: Government Loans			~
	Annual Improvements to PFRSs 2009 - 2011 Cycle: First-time Adoption of Philippine Financial Reporting Standards - Repeated Application of PFRS 1			*
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Borrowing Cost Exemption			1
	Annual Improvements to PFRSs 2011 - 2013 Cycle: PFRS version that a first-time adopter can apply			*
PFRS 2	Share-based Payment	1		
	Amendments to PFRS 2: Vesting Conditions and Cancellations	~		
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			~
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Meaning of 'vesting condition'		1	
PFRS 3	Business Combinations	~		
(Revised)	Annual Improvements to PFRSs 2010 - 2012 Cycle: Classification and measurement of contingent consideration		1	
	Annual Improvements to PFRSs 2011 - 2013 Cycle: Scope exclusion for the formation of joint arrangements		1	
PFRS 4	Insurance Contracts			1
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			~
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations	*		
	Annual Improvements to PFRSs 2012 - 2014 Cycle: Changes in method for disposal		~	
PFRS 6	Exploration for and Evaluation of Mineral Resources			1

HILIPPINE F ffective as	INANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2014	Adopted		iolZi Alopiiccebi
FRS 7,	Financial Instruments: Disclosures	1		
	Amendments to PFRS 7: Transition	~		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	*		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	1		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	1		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	~		
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	1		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures			~
	Annual Improvements to PFRSs 2012 - 2014 Cycle: 'Continuing involvement' for servicing contracts		1	
	Annual Improvements to PFRSs 2012 - 2014 Cycle: Offsetting disclosures in condensed interim financial statements		1	
PFRS 8	Operating Segments	1		
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Disclosures on the aggregation of operating segments		*	
PFRS 9	Financial Instruments			1
	Hedge Accounting and amendments to PFRS 9, PFRS 7 and PAS 39			1
PFRS 9 (2014)	Financial Instruments		~	
PFRS 10	Consolidated Financial Statements	1		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entitles: Transition Guidance	~		
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities			1
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		1	
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception		*	
PFRS 11	Joint Arrangements	1	-	
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	1		
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations		~	
PFRS 12	Disclosure of Interests in Other Entities	1		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	~		
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities		1	1
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception		*	

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HILIPPINE FIN	ANCIAL REPORTING STANDARDS AND INTERPRETATIONS December 31, 2014	Adopted	INot Adopted	Not Applicabl
FRS 13	Fair Value Measurement	1		
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Measurement of short-term receivables and payables	~		
	Annual Improvements to PFRSs 2011 - 2013 Cycle: Scope of portfolio exception		1	
FRS 14	Regulatory Deferral Accounts		1	
hilippine Ac	counting Standards			
PAS 1	Presentation of Financial Statements	~		
Revised)	Amendment to PAS 1; Capital Disclosures	~		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			1
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	1		
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Presentation of Financial Statements - Comparative Information beyond Minimum Requirements	4		
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Presentation of the Opening Statement of Financial Position and Related Notes	1		
	Amendments to PAS 1: Disclosure Initiative		1	
PAS 2	Inventories	1		
PAS 7	Statement of Cash Flows	1		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	*		
PAS 10	Events after the Reporting Period	1		
PAS 11	Construction Contracts			1
PAS 12	Income Taxes	*		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	1		
PAS 16	Property, Plant and Equipment	~		
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Property, Plant and Equipment - Classification of Servicing Equipment	1		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization		*	
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants		1	
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)		*	
PAS 17	Leases	1		
PAS 18	Revenue	1		
PAS 19	Employee Benefits	1		
(Amended)	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions		1	
	Annual Improvements to PFRSs 2012 - 2014 Cycle: Discount rate in a regional market sharing the same currency - e.g. the Eurozone		~	
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			1

HILIPPINE FIN	ANCIAL REPORTING STANDARDS AND INTERPRETATIONS December 31, 2014	adopted	Not Adopted	Not Applicable
AS 21	The Effects of Changes in Foreign Exchange Rates	~		
	Amendment: Net Investment in a Foreign Operation	~		
AS 23 Revised)	Borrowing Costs	~		
AS 24	Related Party Disclosures	~		
Revised)	Annual Improvements to PFRSs 2010 - 2012 Cycle: Definition of 'related party'		~	
AS 26	Accounting and Reporting by Retirement Benefit Plans			1
AS 27	Separate Financial Statements	4		
Amended)	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities			*
	Amendments to PAS 27: Equity Method in Separate Financial Statements			
PAS 28	Investments in Associates and Joint Ventures	1		
(Amended)	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		*	
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception		*	
PAS 29	Financial Reporting in Hyperinflationary Economies			~
PAS 32	Financial Instruments: Disclosure and Presentation	1		
FA3 32	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			1
	Amendment to PAS 32: Classification of Rights Issues			~
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	*		
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Financial Instruments Presentation - Income Tax Consequences of Distributions			
PAS 33	Earnings per Share	1		
PAS 34	Interim Financial Reporting	~		
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Interim Financial Reporting - Segment Assets and Liabilities	1		
	Annual Improvements to PFRSs 2012 - 2014 Cycle: Disclosure of information "elsewhere in the interim financial report"		*	
PAS 36	Impairment of Assets	~		
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	1		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	1		
PAS 38	Intangible Assets	×	1	
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)			
PAS 39	Financial Instruments: Recognition and Measurement	×		-
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	~		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			

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ILIPPINE FIN	ANGIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Nol Adopted	(tot) Idipolication
Contraction of the second second	Amendments to PAS 39: The Fair Value Option			1
1	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			~
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	*		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	4		
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			
	Amendment to PAS 39: Eligible Hedged Items			×
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting			
AS 40	Investment Property	~	1	
	Annual Improvements to PFRSs 2011 - 2013 Cycle: Inter- relationship of PFRS 3 and PAS 40 (Amendment to PAS 40)		~	
AS 41	Agriculture		1	
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants		v	
hilippine In	terpretations			
FRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			~
FRIC 2	Members' Share in Co-operative Entities and Similar Instruments			¥
FRIC 4	Determining Whether an Arrangement Contains a Lease	1		1
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			
IFRIC 9	Reassessment of Embedded Derivatives		-	1
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			-
IFRIC 10	Interim Financial Reporting and Impairment	~	-	1
IFRIC 12	Service Concession Arrangements		-	1
IFRIC 13	Customer Loyalty Programmes		-	1
IFRIC 14	PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			
	Amendments to Philippine Interpretations IFRIC- 14, Prepayments of a Minimum Funding Requirement		-	1
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			1
IFRIC 17	Distributions of Non-cash Assets to Owners			1
IFRIC 18	Transfers of Assets from Customers			1
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments	-		1
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine	1		
IFRIC 21	Levies			1
SIC-7	Introduction of the Euro			1
SIC-10	Government Assistance - No Specific Relation to Operating Activities			

HILIPPINE FIT	NANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	No) Adopted	Applicable
IC-15,	Operating Leases - Incentives			×
IC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			¥
IC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	~		4
IC-29	Service Concession Arrangements: Disclosures.			*
IC-31	Revenue - Barter Transactions Involving Advertising Services			
SIC-32	Intangible Assets - Web Site Costs			
hilippine In	terpretations Committee Questions and Answers			1
PIC Q&A 2006-01	PAS 18, Appendix, paragraph 9 - Revenue recognition for sales of property units under pre-completion contracts			
PIC Q&A 2006-02	PAS 27.10(d) - Clarification of criteria for exemption from presenting consolidated financial statements			~
PIC Q&A 2007-01- Revised	PAS 1.103(a) - Basis of preparation of financial statements if an entity has not applied PFRSs in full			
PIC Q&A 2007-02	PAS 20.24.37 and PAS 39.43 - Accounting for government loans with low interest rates [see PIC Q&A No. 2008-02]			
PIC Q&A 2007-03	PAS 40.27 - Valuation of bank real and other properties acquired (ROPA)			
PIC Q&A 2007-04	PAS 101.7 - Application of criteria for a qualifying NPAE			1
PIC Q&A 2008-01- Revised	PAS 19.78 - Rate used in discounting post-employment benefit obligations	~		
PIC Q&A 2008-02	PAS 20.43 - Accounting for government loans with low interest rates under the amendments to PAS 20		÷	1
PIC Q&A 2009-01	Framework.23 and PAS 1.23 - Financial statements prepared on a basis other than going concern			×
PIC Q&A 2009-02	PAS 39.AG71-72 - Rate used in determining the fair value of government securities in the Philippines			1
PIC Q&A 2010-01	PAS 39.AG71-72 - Rate used in determining the fair value of government securities in the Philippines			~
PIC Q&A 2010-02	PAS 1R.16 - Basis of preparation of financial statements	~		
PIC Q&A 2010-03	PAS 1 Presentation of Financial Statements - Current/non- current classification of a callable term loan			*
PIC Q&A 2011-01	PAS 1.10(f) - Requirements for a Third Statement of Financial Position			*
PIC Q&A 2011-02	PFRS 3.2 - Common Control Business Combinations			
PIC Q&A 2011-03	Accounting for Inter-company Loans			
PIC Q&A 2011-04	PAS 32.37-38 - Costs of Public Offering of Shares			
PIC Q&A 2011-05	PFRS 1.D1-D8 - Fair Value or Revaluation as Deemed Cost			
PIC Q&A 2011-06	PFRS 3, Business Combinations (2008), and PAS 40, Investment Property - Acquisition of Investment properties - asset acquisition or business combination?			

PHILIPPINE FI	NANGIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Applicable
Effective ds of PIC Q&A 2012-01	PFRS 3.2 - Application of the Pooling of Interests Method for Business Combinations of Entities Under Common Control in Consolidated Financial Statements		4
PIC Q&A 2012-02	Cost of a New Building Constructed on the Site of a Previous Building		· ·
PIC Q&A 2013-01	Applicability of SMEIG Final Q&As on the Application of IFRS for SMEs to Philippine SMEs		v
PIC Q&A 2013-02	Conforming Changes to PIC Q&As - Cycle 2013		~
PIC Q&A 2013-03 (Revised)	PAS 19 - Accounting for Employee Benefits under a Defined Contribution Plan subject to Requirements of Republic Act (RA) 7641, The Philippine Retirement Law		~

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Annex "C"



GINEBRA SAN MIGUEL INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL POSITION AND PERFORMANCE

The following discussion should be read in conjunction with the attached audited consolidated financial statements of Ginebra San Miguel Inc. (the Parent Company or GSMI) and its subsidiaries (collectively referred to as the Group) as of and for the period ended December 31, 2014 (with comparative figures as of December 31, 2013 and for the period ended December 31, 2012). All necessary adjustments to present fairly the consolidated financial position, financial performance and cash flows of the Group as of December 31, 2014, and for all the other periods presented, have been made. Certain information and footnote disclosure normally included in the audited consolidated financial statements prepared in accordance with Philippine Financial Reporting Standards have been omitted.

I. FINANCIAL PERFORMANCE

2014 vs. 2013

Revenues grew 9% versus 2013 due to liquor volume growth and the impact of the price increase on liquor products.

Higher volumes of liquor, higher selling prices and lower production cost resulted in a 33% increase in gross profit over 2013.

Managed spending for advertising and promotion programs trimmed down selling and marketing expenses by 13%. While, general and administrative expenses grew 5% mainly due to increase in rent and taxes and licenses.

Early settlement of long-term debt resulted in a 17% decline in interest expense, net of interest income.

Lower equity in net losses of joint ventures by 11% was due to significant reduction in fixed costs of Thai San Miguel Liquor Co. Ltd. (TSML).

Other income (charges) - net was due to the inventory losses recognized this year, which exceeded other income.

Provision for income tax for 2014 relates to Minimum Corporate Income Tax (MCIT) increase due to increase in gross profit in 2014 and recognition of expired tax benefit from Net Operating Loss Carry Over (NOLCO) in 2011 and 2012 versus 2013's tax benefit from NOLCO.

Improvement in volumes, particularly flagship brand Ginebra San Miguel, resulted from the implementation of sales and marketing programs and the thematic campaign "Ganado sa Buhay" launched in the first semester. Cost reduction and working capital management further reduced operating and financing expenses. All these resulted in a 30% drop in net loss versus last year.

Focus on core brands reaped gains for the year. The launch of consumer promos during the year boosted consumer interest and off-take. With the growth momentum achieved in 2014, the company is poised to sustain volume growth through more effective sales and marketing programs and manage costs and improve operating efficiencies towards obtaining better results in 2015.

On December 5, 2014, the Company's Board authorized the sale and transfer to San Miguel Brewery Inc. of certain non-alcoholic beverage assets consisting of property, plant and equipment as of

Annex "C"

December 31, 2014, and inventories as of March 31, 2015 (the "Transaction") and delegated to Management the negotiation and conclusion of the terms and conditions of the Transaction.

2013 vs. 2012

Revenues grew 3% due to the recovery of liquor volumes in the second semester driven by flagship Ginebra San Miguel and the price increase implemented to cover higher excise tax.

Cost of sales increased by 6% resulting from the significant increase in excise tax.

The effect of higher retail prices on liquor volumes and the significant increase in excise tax resulted to an 8% decline in gross profit from last year's level.

Interest expense, net of interest income, grew by 11% due to the increase in short-term borrowings used to fund operational requirements.

Lower volumes and higher fixed costs of TSML resulted in 40% increase in equity in net losses of joint ventures.

Lower sales of scrap and liquid carbon dioxide trimmed down other income, net of other charges, by 67%.

The effect of the substantial increase in excise tax on liquor products and higher financing charges, partly reduced by price increase and lower selling and administrative expenses, resulted in net loss 32% higher than 2012.

The Group's sales and marketing programs focusing on gin brands, which induced consumer consumption, led volumes to an upward trend in the last two quarters. These were complemented by improvements in distillery operations as well as the implementation of programs to reduce cost, resulting to a significant improvement in the second-semester bottom-line results. However, these gains were insufficient to offset the first semester deficit, resulting to a higher than year ago net loss.

With the profit growth momentum in the second semester, the Group's prospects for 2014 are viewed with much optimism as it continues its focus in strengthening its leadership in the gin market and further reducing costs. Further, the Group is in the process of new product development for Gin, Brandy and Rum categories to complement the current portfolio. With these programs, the Group expects to gain an improvement in profitability which will reduce dependency on short-term borrowings to fund working capital requirements.

II. FINANCIAL POSITION

2014 vs. 2013

Improvement in operating results resulted to better cash position as cash and cash equivalents increased by 13%.

Higher collection in spite of an increase in revenue from customers resulted to a 14% reduction in trade and other receivables – net.

Inventories declined by 29% due to managed purchases of raw materials particularly alcohol in order to reduce working capital levels.

Net loss of joint venture, resulting from lower TSML sales volumes, resulted in 8% decline in investment in joint ventures.

Deferred tax assets declined by 26% due to recognition of expired 2011 and 2012 NOLCO and MCIT.

Advances extended to TSML in the first semester of the year led to an 8% increase in net other noncurrent assets.



Trade and other payables decreased by 9% due to managed purchases.

Income and other taxes payable was reduced by 6% on account of lower output tax partly offset by higher MCIT due to better operating results.

Long-term debt – net of current maturities reduced by 59%, due to early payment of Parent Company's long-term debt.

2013 vs. 2012

Inventories declined by 35% owing to the reduced purchases of raw materials coupled by depletion of finished goods inventories.

Prepaid taxes and other current assets increased by 9% on account mainly of the increase in excise tax on finished products.

Recognition of the Group's share in the net loss of TSML reduced investment in joint ventures by 9%.

The decline in investment property – net was on account of the reclassification to property, plant and equipment since the property was no longer held to earn rentals.

The 49% increase in deferred tax assets – net was due to the increase in recognized income tax benefit from NOLCO and MCIT.

Notes payable grew by 6% to fund the Group's working capital requirements.

The decline in trade and other payables by 25% resulted mainly from the reduced purchases of materials and supplies particularly alcohol and molasses.

Income and other taxes payable increased by 198% due to higher output tax largely brought about by the implemented price increase for liquor products.

Retirement liabilities declined by 37% on account of higher benefits from plan assets.

Long-term debt - net of current maturities declined by 39% mainly on account of the payment of maturities of the long-term debt.

Deferred tax liabilities decreased by 39% due to the amortization of borrowing costs.

Reserve for retirement plan decreased by 34% due to recognition of actuarial gain on re-measurement of the defined benefit obligation of GSMI and Distileria Bago, Inc. (DBI).

The debit balance cumulative translation adjustments decreased by P6 million due to the share in other comprehensive income of joint ventures.

Equity

The decrease in equity for the period ended December 31, 2014 and 2013 are due to:

	December 31	
	2014	2013
	(In Mill	ions)
Net loss for the period	(P766)	(P1,101)
Share in other comprehensive income of joint ventures	6	6
Equity reserve for retirement plan	(49)	44
Cancellation of Employee Stock Purchase Plan reverted to treasury shares	(91)	
	(P900)	(P1,051)

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III. Sources and Uses of Cash

A brief summary of cash flow movements is shown below:

	December 31	
	2014	2013
	(In Milli	ons)
Net cash flows provided by operating activities	P2,030	P967
Net cash flows used in investing activities	(566)	(329)
Net cash flows used in financing activities	(1,400)	(627)

Net cash flows provided by operating activities consist of loss before income tax for the period and the effect of non-cash transactions and changes in non-cash current assets and certain current liabilities including net movement in inventory level.

Net cash flows used in investing activities include the following:

	December 31	
	2014	2013
	(In Mill	ions)
Additions to property, plant and equipment	(P213)	(P257)
Increase in other noncurrent assets	(354)	(72)
Proceeds from sale of property, plant and equipment	1	0

Major components of net cash flows used in financing activities are as follows:

	Dec	cember 31
	2014	2013
	(In Millions)	
Proceeds from:		
Short-term borrowings	P100,826	P101,992
Issuance of common shares	10	33
Payments of:		
Short-term borrowings	(100,722)	(101,444)
Long-term borrowings	(929)	(543)
Interest	(585)	(665)

The effect of exchange rate changes on cash and cash equivalents amounted to (P2.88 million) and (P3.88 million) for the periods ended December 31, 2014 and 2013, respectively.



IV. KEY PERFORMANCE INDICATORS

The following are the major performance measures that the Group uses. Analyses are employed by comparisons and measurements based on the financial data of the current period against the same period of previous year. Please refer to Item II, "Financial Performance" of the Management Discussion and Analysis (MD&A), for the discussion of the computed certain Key Performance Indicators.

KPI	December 31, 2014	December 31, 2013
Liquidity: Current Ratio	0.67	0.71
Solvency: Debt to Equity Ratio Asset to Equity Ratio	2.87 3.87	2.58 3.58
Profitability: Return on Average Equity Interest Rate Coverage Ratio	(15%) 1.73	(18%) (0.19)

	Period Ended December 31		
KPI	2014	2013	
Operating Efficiency:			
Volume Growth	4%	(11%)	
Revenue Growth	9%	3%	
Operating Margin	2%	(6%)	

The manner by which the Group calculates the above indicators is as follows:

KPI	Formula		
Current Ratio	Current Assets		
Current Ratio	Current Liabilities		
Directory Date	Total Liabilities (Current + Noncurrent)		
Debt to Equity Ratio	Equity		
	Total Assets (Current + Noncurrent)		
Asset to Equity Ratio	Equity		
	Net Income		
Return on Average Equity	Average Equity		
	Earnings Before Interests, Taxes, Depreciation and Amortization		
Interest Rate Coverage Ratio	Interest Expense and Other Financing Charges		
Volume Growth	(Sum of All Business' Volume) - 1		
volume Growth	Prior Period Volume		
Revenue Growth	Current Period Net Sales		
	Prior Period Net Sales		
Operating Margin	Income from Operating Activities		
operating margin	Net Sales		

V. OTHER MATTERS

- a. Commitments
 - The Company has a Toll Manufacturing Agreement with third parties for the production of its alcoholic and non-alcoholic products. Toll manufacturing expense amounting to P245,368, P286,962 and P239,492 in 2014, 2013 and 2012, respectively, were included as part of outside services under the "Cost of sales" account.

Annex "C"

- The outstanding purchase commitments of the Company as of December 31, 2014 and 2013 amounted to US\$19,837 (P887,113) and US\$80,534 (P3,575,294), respectively.
- b. Contingencies

The Group is a party to certain lawsuits or claims (mostly labor related cases) filed by third parties which are either pending decision by the courts or are subject to settlement agreements. The outcome of these lawsuits or claims cannot be presently determined. In the opinion of management and its legal counsel, the eventual liability from these lawsuits or claims, if any, will not have a material effect on the consolidated financial statements of the Group. No provision was recognized in 2014, 2013 and 2012.

- c. Certain accounts in prior years have been reclassified for consistency with the current period presentation. These reclassifications had no effect on the reported financial performance for any period.
- d. There are no unusual items as to nature and amount affecting assets, liabilities, equity, net income or cash flows, except those stated in Management's Discussion and Analysis of Financial Position and Financial Performance.
- e. There were no material changes in estimates of amounts reported in prior interim periods of the current year or changes in estimates of amounts reported in prior financial years.
- f. There were no known trends, demands, commitments, events, or uncertainties that will have a material impact on the Group's liquidity.
- g. There were no known trends, events or uncertainties that have had or that are reasonably expected to have a favourable or unfavourable impact on net sales or revenues or income from continuing operation.
- h. There were no known events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation and there were no changes in contingent liabilities and contingent assets since the last annual reporting date.
- The effects of seasonality or cyclicality on the interim operations of the Group's businesses are not material.
- j. There were no material off-statements of financial position transactions, arrangements, obligations (including contingent obligations), and other relationship of the Group with unconsolidated entities or other persons created during the reporting period.