

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)
Nov 11, 2021
2. SEC Identification Number
142312
3. BIR Tax Identification No.
000-083-856-000
4. Exact name of issuer as specified in its charter
Ginebra San Miguel Inc.
5. Province, country or other jurisdiction of incorporation
Philippines
6. Industry Classification Code(SEC Use Only)
7. Address of principal office
3rd and 6th Floors, San Miguel Properties Centre, St. Francis Street, Ortigas Center,
Mandaluyong City
Postal Code
1550
8. Issuer's telephone number, including area code
(+632) 8841-5100
9. Former name or former address, if changed since last report
N/A
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
COMMON STOCK	286,327,841
11. Indicate the item numbers reported herein
Item 9. Other Events

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



Ginebra San Miguel, Inc.
GSMI

PSE Disclosure Form 4-30 - Material Information/Transactions
References: SRC Rule 17 (SEC Form 17-C) and
Sections 4.1 and 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

Presentation Materials for Analysts' Briefing

Background/Description of the Disclosure

Combined Analysts' Briefing on the 2021 September-YTD Results of Ginebra San Miguel Inc., San Miguel Corporation, San Miguel Food and Beverage, Inc., and Petron Corporation.

Other Relevant Information

Please see attached presentation materials.

Filed on behalf by:

Name	Francis Joseph Cruz
Designation	General Counsel and Assistant Corporate Secretary



November 11, 2021

THE PHILIPPINE STOCK EXCHANGE, INC.

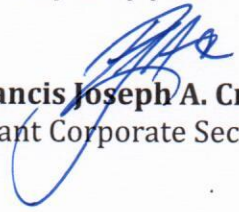
Disclosure Department
6th Floor, PSE Tower
5th Avenue corner 28th Street
Bonifacio Global City, Taguig City

Attention: **Ms. Janet A. Encarnacion**
Head, Disclosure Department

Gentlemen:

Attached are the materials for the combined Analysts' Briefing on the 2021 September-YTD Results of Ginebra San Miguel Inc., San Miguel Corporation, San Miguel Food and Beverage, Inc., and Petron Corporation.

Very truly yours,


Francis Joseph A. Cruz
Assistant Corporate Secretary

GINEBRA SAN MIGUEL INC.

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SAN MIGUEL CORPORATION
YOUR WORLD MADE BETTER

ANALYSTS' BRIEFING

2021 SEPTEMBER-YTD RESULTS

November 11, 2021

SAN MIGUEL CORPORATION

SEPTEMBER-YTD 2021

IN MILLION PESOS	SEPTEMBER-YTD 2021		
	9M2021	9M2020	CHANGE
<i>Net Sales</i>	650,573	531,134	22%
<i>Income from Operations</i>	87,739	41,456	112%
<i>Net Income</i>	34,152	10,746	218%
<i>EBITDA</i>	118,125	83,780	41%



SAN MIGUEL
FOOD AND BEVERAGE, INC.

SAN MIGUEL FOOD AND BEVERAGE, INC.

SEPTEMBER-YTD 2021

IN MILLION PESOS	SEPTEMBER-YTD 2021		
	9M2021	9M2020	CHANGE
<i>Net Sales</i>	221,746	194,559	14%
<i>Income from Operations</i>	32,806	20,531	60%
<i>Net Income</i>	24,184	14,358	68%



SAN MIGUEL
CORPORATION

SAN MIGUEL BREWERY INC.

(a Division of San Miguel Food and Beverage, Inc.)

SEPTEMBER-YTD 2021

IN MILLION PESOS	SEPTEMBER-YTD 2021		
	9M2021	9M2020	CHANGE
<i>Net Sales</i>	82,082	72,482	13%
<i>Income from Operations</i>	18,182	14,809	23%
<i>Net Income</i>	14,049	11,080	27%



GINEBRA SAN MIGUEL INC.

(a Division of San Miguel Food and Beverage, Inc.)

SEPTEMBER-YTD 2021

IN MILLION PESOS	SEPTEMBER-YTD 2021		
	9M2021	9M2020	CHANGE
<i>Net Sales</i>	30,720	25,343	21%
<i>Income from Operations</i>	4,078	3,110	31%
<i>Net Income</i>	3,170	2,212	43%



SAN MIGUEL FOODS

(a Division of San Miguel Food and Beverage, Inc.)

SEPTEMBER-YTD 2021

IN MILLION PESOS	SEPTEMBER-YTD 2021		
	9M2021	9M2020	CHANGE
<i>Net Sales</i>	108,950	96,737	13%
<i>Income from Operations</i>	10,552	2,658	297%
<i>Net Income</i>	7,573	1,548	389%

SAN MIGUEL FOODS

(a Division of San Miguel Food and Beverage, Inc.)

SEPTEMBER-YTD 2021

ANIMAL NUTRITION AND HEALTH¹



PROTEIN²



FLOUR MILLING



PREPARED AND PACKAGED FOOD³ Dairy, Spreads, Biscuits, and Coffee



PREPARED AND PACKAGED FOOD³ Refrigerated and Canned Meats



1 Feeds and veterinary medicine

2 Poultry and fresh meats

3 Refrigerated and canned meats, dairy, spreads, biscuits, and coffee



SAN MIGUEL YAMAMURA
PACKAGING CORPORATION

SAN MIGUEL PACKAGING GROUP

SEPTEMBER-YTD 2021

IN MILLION PESOS	SEPTEMBER-YTD 2021		
	9M2021	9M2020	CHANGE
<i>Net Sales</i>	22,511	22,246	1%
<i>Income from Operations</i>	831	649	28%





SMC GLOBAL POWER

SMC GLOBAL POWER HOLDINGS CORP.

SEPTEMBER-YTD 2021

IN MILLION PESOS	SEPTEMBER-YTD 2021		
	9M2021	9M2020	CHANGE
<i>Net Sales</i>	93,867	87,866	7%
<i>Income from Operations</i>	24,909	28,989	-14%
<i>Net Income</i>	13,694	14,480	-5%





PETRON CORPORATION

SEPTEMBER-YTD 2021

IN MILLION PESOS	SEPTEMBER-YTD 2021		
	9M2021	9M2020	CHANGE
<i>Net Sales</i>	291,573	216,430	35%
<i>Income from Operations</i>	13,411	(10,364)	229%
<i>Net Income</i>	4,985	(12,606)	140%





SMC INFRASTRUCTURE

SEPTEMBER-YTD 2021

IN MILLION PESOS	SEPTEMBER-YTD 2021		
	9M2021	9M2020	CHANGE
<i>Net Sales</i>	13,273	10,271	29%
<i>Income from Operations</i>	4,317	2,140	102%



SAN MIGUEL CORPORATION

SEPTEMBER-YTD 2021

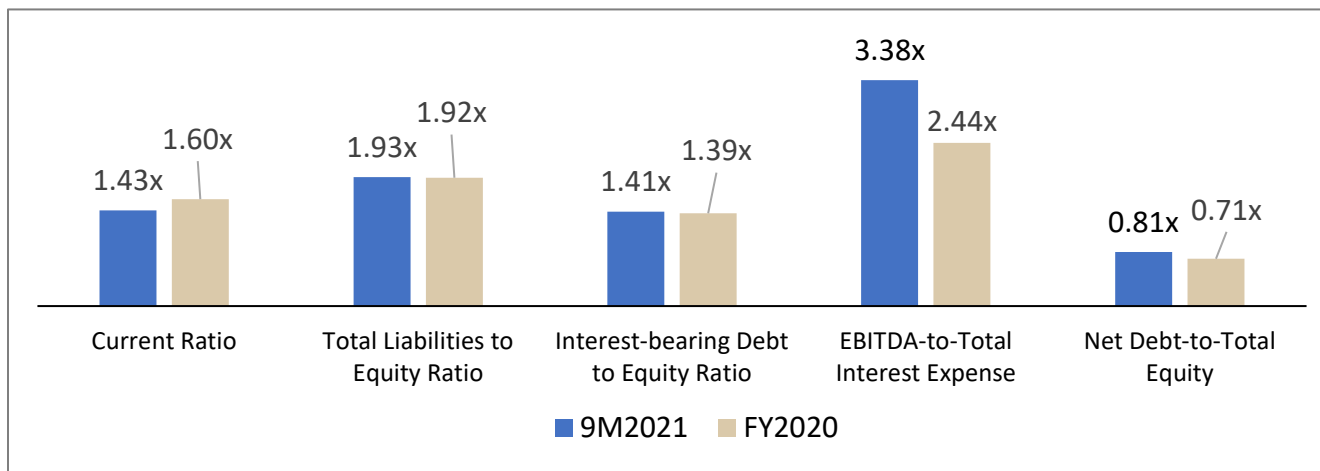
RECENT TRANSACTIONS

- SMC completed the redemption of its Series 2C and 2E Preferred Shares consisting of 255,559,400 shares and 134,000,100 shares, respectively last September 21, 2021.
- Petron Corp. issued and listed in the PDEX last Oct. 12, 2021 its P18.0 billion fixed-rate peso denominated bonds consisting of Series E due 2025 and Series F due 2027, with an interest rate of 3.4408% per annum and 4.3368% per annum.
- Petron Corp. redeemed its Series A Fixed Rate Bonds and Series 2B Preferred Shares last October 27 and November 3, 2021 respectively

SMC FINANCIAL POSITION

SEPTEMBER-YTD 2021

IN BILLION PESOS	As of September 2021	As of December 2020
<i>Total Assets</i>	1,992	1,912
<i>Cash</i>	321	347
<i>Interest-bearing Debt</i>	957	908



SAN MIGUEL CORPORATION

SEPTEMBER-YTD 2021

ESG PROJECTS

PAOMBONG BULACAN
MANGROVE PLANTATION



SARIAYA QUEZON
SAN MIGUEL MARKET



CABUYAO LAGUNA
CIRCOLO MARKET



BULACAN BULK WATER
STAGE 3



TULLAHAN RIVER AND
PASIG RIVER CLEANUP



* Source: <https://www.sanmiguel.com.ph/>

THANK YOU.

For any additional queries, you may email:

SMCInvestorRelations@sanmiguel.com.ph

VISIT OUR WEBSITES

San Miguel Corporation
San Miguel Brewery Inc.
Ginebra San Miguel Inc.
San Miguel Food and Beverage, Inc.
Petron Corporation
SMC Global Power Holdings Corp.

- www.sanmiguel.com.ph
- www.sanmiguelbrewery.com.ph
- www.ginebrasanmiguel.com
- www.smfb.com.ph
- www.petron.com
- www.smcglobalpower.com.ph

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